# Financial Results for the Three Months Ended June 30, 2018

Meiji Yasuda Life Insurance Company (President: Akio Negishi) announces financial results for the Three Months ended June 30, 2018.

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Note:

This document is a translation from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

#### 1. Unaudited Consolidated Balance Sheets

(Millions of Yen)

|   | As of March 31, 2018 | As of June<br>30, 2018 |
|---|----------------------|------------------------|
| ASSETS:   |                      |                        |
| Cash and deposits                                       | 646,020              | 885,190                |
| Call loans  | 90,000               | 90,000                 |
| Monetary claims bought                                  | 214,730              | 213,424                |
| Money held in trust                                     | 13,076               | 16,269                 |
| Securities  | 33,128,510           | 33,801,993             |
| Loans   | 5,276,491            | 5,185,006              |
| Tangible fixed assets                                   | 915,808              | 910,541                |
| Intangible fixed assets                                 | 485,067              | 455,063                |
| Due from agents   | 1,569                | 1,013                  |
| Reinsurance receivables                                 | 121,167              | 158,838                |
| Other assets  | 518,444              | 512,361                |
| Net defined benefit assets                              | 113,534              | 114,562                |
| Deferred tax assets                                     | 2,375                | 2,351                  |
| Customers' liabilities under acceptances and guarantees | 21,727               | 21,848                 |
| Allowance for possible loan losses                      | (5,100)              | (5,440)                |
| Total assets  | 41,543,423           | 42,363,024             |

| 1. Unaudited Consolidated Balance Sheets (con | ntinued) |
|---|----------|
|---|----------|

|   | As of March 31, 2018 | As of June<br>30, 2018 |
|---|----------------------|------------------------|
| LIABILITIES:  | ·                    |                        |
| Policy reserves and other reserves                              | 34,871,021           | 34,956,304             |
| Reserve for outstanding claims                                  | 735,955              | 692,294                |
| Policy reserves   | 33,901,297           | 33,911,075             |
| Policyholders' dividend reserves                                | 233,768              | 352,934                |
| Due to agents   | 2,931                | 2,931                  |
| Reinsurance payables  | 1,199                | 927                    |
| Bonds payable   | 482,356              | 588,003                |
| Other liabilities   | 891,457              | 1,516,767              |
| Net defined benefit liabilities                                 | 6,328                | 5,538                  |
| Reserve for contingent liabilities                              | 1                    | 1                      |
| Reserve for price fluctuation                                   | 685,414              | 708,848                |
| Deferred tax liabilities  | 377,710              | 424,470                |
| Deferred tax liabilities for land revaluation                   | 79,522               | 79,515                 |
| Acceptances and guarantees                                      | 21,727               | 21,848                 |
| Total liabilities   | 37,419,670           | 38,305,157             |
| NET ASSETS:   |                      |                        |
| Foundation funds  | 260,000              | 260,000                |
| Reserve for redemption of foundation funds                      | 620,000              | 620,000                |
| Reserve for revaluation   | 452                  | 452                    |
| Surplus   | 504,951              | 362,847                |
| Total funds, reserve and surplus                                | 1,385,404            | 1,243,299              |
| Net unrealized gains on available-for-sale securities           | 2,583,926            | 2,703,932              |
| Deferred unrealized gains on derivatives under hedge accounting | 35,881               | 36,491                 |
| Land revaluation differences                                    | 118,189              | 118,273                |
| Foreign currency translation adjustments                        | (27,485)             | (68,049)               |
| Remeasurements of defined benefit plans                         | 23,861               | 23,105                 |
| Total accumulated other comprehensive income                    | 2,734,374            | 2,813,754              |
| Non-controlling interests                                       | 3,974                | 812                    |
| Total net assets  | 4,123,752            | 4,057,867              |
| Total liabilities and net assets                                | 41,543,423           | 42,363,024             |

(Millions of Yen)

# 2. Unaudited Consolidated Statements of Income

|  |                         | (Millions of Yen)<br>Three months ended June 30 |  |
|--|-------------------------|---|--|
|  | I hree months e<br>2017 | 2018  |  |
| ORDINARY INCOME:   | 967,802                 | 1,052,271                                       |  |
| Insurance premiums and other                               | 716,470                 | 778,594   |  |
| Investment income  | 216,021                 | 237,972   |  |
| Interest, dividends and other income                       | 181,340                 | 202,146   |  |
| Gains on money held in trust                               | 0                       | 62  |  |
| Gains on sales of securities                               | 1,274                   | 9,794   |  |
| Investment gains on separate accounts                      | 17,546                  | 4,273   |  |
| Other ordinary income                                      | 35,310                  | 35,704  |  |
| ORDINARY EXPENSES:   | 911,179                 | 976,588   |  |
| Benefits and other payments                                | 648,019                 | 635,967   |  |
| Claims paid  | 225,079                 | 203,136   |  |
| Annuity payments   | 164,473                 | 150,546   |  |
| Benefit payments   | 138,498                 | 143,698   |  |
| Surrender benefits   | 97,549                  | 110,404   |  |
| Provision for policy reserves and other reserves           | 52,651                  | 111,172   |  |
| Provision for policy reserves                              | 52,623                  | 111,172   |  |
| Provision for interest on policyholders' dividend reserves | 27                      | 25  |  |
|  | 51,881                  | 69,428  |  |
| Investment expenses  |                         |   |  |
| Interest expenses<br>Losses on sales of securities         | 8,164                   | 5,930   |  |
|  | 7,301                   | 15,469<br>43                                    |  |
| Losses on valuation of securities                          | 1,055                   |   |  |
| Operating expenses   | 112,659                 | 113,558   |  |
| Other ordinary expenses                                    | 45,966                  | 46,461  |  |
| Ordinary profit (loss)                                     | 56,623                  | 75,683  |  |
| Extraordinary gains  | 0                       | 12  |  |
| Gains on disposals of fixed assets                         | 0                       | 11  |  |
| Reversal for reserve for contingent liabilities            | 47.004                  | 0   |  |
| Extraordinary losses                                       | 17,084                  | 24,640  |  |
| Losses on disposals of fixed assets                        | 218                     | 227   |  |
| Impairment losses  | 80                      | 712   |  |
| Provision for reserve for contingent liabilities           | -                       | 0   |  |
| Provision for reserve for price fluctuation                | 16,384                  | 23,454  |  |
| Contributions for promotion of social welfare project      | 400                     | 246   |  |
| Surplus before income taxes and non-controlling interests  | 39,539                  | 51,054  |  |
| Income taxes   | 3,781                   | 6,241   |  |
| Current  | 2,488                   | 4,303   |  |
| Deferred   | 1,292                   | 1,938   |  |
| Net surplus  | 35,758                  | 44,812  |  |
| Net surplus attributable to non-controlling interests      | 23                      | 1,261   |  |
| Net surplus attributable to the Parent Company             | 35,734                  | 43,551  |  |

# 3. Unaudited Consolidated Statements of Comprehensive Income

|  | (                          | Millions of Yen) |
|--|----------------------------|------------------|
|  | Three months ended June 30 |                  |
|  | 2017                       | 2018             |
| Net surplus  | 35,758                     | 44,812           |
| Other comprehensive income (loss)  | 47,807                     | 79,310           |
| Net unrealized gains (losses) on available-for-sale securities           | 69,191                     | 120,386          |
| Deferred unrealized gains (losses) on derivatives under hedge accounting | (979)                      | 610              |
| Foreign currency translation adjustments                                 | (22,846)                   | (36,255)         |
| Remeasurements of defined benefit plans                                  | 1,556                      | (751)            |
| Share of other comprehensive income (loss) of associates accounted for   |                            |                  |
| under the equity method  | 884                        | (4,678)          |
| Comprehensive income (loss)  | 83,565                     | 124,123          |
| Comprehensive income (loss) attributable to the Parent Company           | 83,543                     | 122,847          |
| Comprehensive income (loss) attributable to non-controlling interests    | 22                         | 1,275            |

# 4. Notes to the Unaudited Consolidated Financial Statements

# Notes to the Unaudited Consolidated Balance Sheet as of June 30, 2018

- 1. Specific accounting treatment for the preparation of the quarterly financial statements
- (1) The proposed appropriation of surplus of the Company for the fiscal year ended March 31, 2018 approved at the annual meeting of the representatives of policyholders held on July 3, 2018 is reflected in the consolidated balance sheet as of June 30, 2018.
- (2) Income taxes of the Company are calculated by applying a reasonably estimated effective tax rate for the full fiscal year to surplus before income taxes and non-controlling interests for the three months ended June 30, 2018. The effective tax rate is determined by estimating the effective tax rate for the full fiscal year, which includes the three months ended June 30, 2018, after taking into account the effect of deferred tax accounting.

Therefore, income taxes-deferred of the Company for the three months ended June 30, 2018 are included in the income taxes-current in the consolidated statements of income.

2. Policy reserves

The policy reserves which are additionally set aside pursuant to Article 69, Paragraph 5 of the "Ordinance for Enforcement of the Insurance Business Act" include the following:

- the policy reserves for the difference arising from calculations of premium reserves using the expected rate of interest of 2.75% for individual annuity contracts concluded on or before April 1, 1996. The accumulation of the amount was completed on schedule over a period of three years starting in the year ended March 31, 2008. Besides, an additional reserve corresponding to the period after the beginning of annuity payment shall be accumulated at the beginning of the payment of the above annuity contracts;
- the policy reserves for variable life insurance contracts, and single premium endowment contracts concluded on or after September 2, 1995; and
- the policy reserves for single premium individual annuity contracts concluded on or after April 2, 1998.

Policy reserves of certain overseas consolidated subsidiaries are calculated based on each country's accounting standard, such as U.S. GAAP.

# 3. Policyholders' Dividend Reserves

Changes in policyholders' dividend reserves for the three months ended June 30, 2018 were as follows:

|   | Millions of Yen |
|---|-----------------|
| Balance at the beginning of the period            | ¥ 233,768       |
| Transfer from surplus in the previous fiscal year | 185,731         |
| Dividend payments to policyholders during the     |                 |
| period  | (66,601)        |
| Interest accrued during the period                | 35              |
| Balance at the end of the period                  | ¥ 352,934       |

# 4. Foundation Funds

In accordance with changes in the Articles of Incorporation approved at the annual meeting of the representatives of policyholders held on July 3, 2018, the Company will offer foundation funds in the amount of ¥50,000 million pursuant to Article 60 of the "Insurance Business Act".

5. Reserve for Redemption of Foundation Funds

The Company redeemed foundation funds on August 3, 2018 and also established for reserve for redemption of foundation funds pursuant to Article 56 of the "Insurance Business Act" in the amount of ¥50,000 million as of June 30, 2018.

6. Securities Lending

Securities loaned under security lending agreements, including securities under securities borrowing transactions, amounted to ¥2,757,474 million as of June 30, 2018.

- 7. Securities sold under repurchase agreements Securities sold under repurchase agreements amounted to ¥14,899 million as of June 30, 2018.
- 8. Subordinated Bonds

As of June 30, 2018, bonds payable in liabilities included subordinated bonds and foreign currency-denominated subordinated bonds of ¥560,735 million, and the repayments of which are subordinated to other obligations.

# Notes to the Unaudited Consolidated Statement of Income for the Three Months Ended June 30, 2018

- 1. Impairment of Fixed Assets The details of the impairment losses on fixed assets are as follows:
- (1) Method for grouping the assets

The Company and certain consolidated subsidiaries group all the fixed assets held and utilized mainly for the insurance business as one asset group for the impairment test.

For real estate for non-insurance business and idle assets, each asset is treated as an independent unit for the impairment test.

(2) Description of impairment losses recognized

For the three months ended June 30, 2018, the Company recognized impairment losses on real estate for non-insurance business that experienced a significant deterioration of profitability and on the idle assets that experienced a significant decline in fair value. For these assets, the Company reduced the carrying amount to a recoverable amount which is either fair value less costs to dispose or value-in-use, and recognized impairment losses as extraordinary losses in the consolidated statement of income.

(3) Details of fixed assets resulting in impairment losses For the three months ended June 30, 2018

|  | Number of<br>properties<br>impaired |       | Millio    | ns of Yen |
|--|-------------------------------------|-------|-----------|-----------|
| Asset group                            |                                     | Land  | Buildings | Total     |
| Real estate for non-insurance business | 0                                   | ¥ —   | ¥ —       | ¥ —       |
| Idle assets                            | 2                                   | 524   | 187       | 712       |
| Total                                  | 2                                   | ¥ 524 | ¥ 187     | ¥ 712     |

# (4) Calculation method of recoverable amounts

The recoverable amounts of real estate for non-insurance business are determined at net realizable value or value in use. The recoverable amounts for idle assets are net realizable value. Value in use is mainly determined as the estimated net future cash flows, reflecting the volatility risk, discounted at 1.90% for the three months ended June 30, 2018. Net realizable value is calculated based on the appraisal value with reference to "Real Estate Appraisal Standards" or the publicly announced appraisal value.

 Depreciation of Fixed Assets and Amortization of Goodwill The total amount of depreciation of tangible fixed assets and amortization of goodwill for the three months ended June 30, 2018 were ¥13,890 million and ¥1,853 million respectively.