

[Unofficial translation]



MY INNOVATION
2020
MEIJI YASUDA
3-year program

Financial Results for the Six Months Ended September 30, 2017 (Summary)

November 24, 2017
Meiji Yasuda Life Insurance Company

I.	Business Performance Highlights for the 1st Half of FY2017	P.2
II.	Results of Meiji Yasuda Group	
1.	Insurance Premiums of the Group	P.3
2.	Base Profit of the Group	P.4
3.	Consolidated Solvency Margin Ratio and European Embedded Value (EEV)	P.5
4.	Consolidated Statements of Income and Consolidated Balance Sheet	P.6
III.	Results of Meiji Yasuda Life (Non-Consolidated)	
1.	Insurance Premiums and Other	P.7
2.	Annualized Premiums (Individual Life Insurance and Individual Annuities)	P.8
3.	Life Insurance in Force (Group Life Insurance and Group Pension)	P.9
4.	Base Profit	P.10
5.	Net Investment Income	P.11
6.	Financial Soundness Indicators and Corporate Value (EEV)	P.12
7.	Unrealized Gains and Breakeven Points of Domestic Stocks	P.13
8.	Quality Indicators of Policies (Surrender, Lapse and Partial Surrender Rate, and Total Persistency Rate)	P.14
9.	Statements of Income and Balance Sheet	P.15
IV.	Results of StanCorp (Reference)	
1.	Insurance Premiums and Other, Equivalent Amount of Base Profit and Net Income of StanCorp	P.16
2.	Statements of Income and Balance Sheet (StanCorp)	P.17
V.	Business Outlook for FY2017	P.18
VI.	Topics	P.19~ P.23
1.	Aim to Realize “A Long-Respected Life Insurance Company that Cares about People First”	
2.	Relationship with Customers	
3.	Relationship with Local Communities	
4.	Relationship with Fellow Workers	
5.	Governance Based on ERM	

○ Promote Meiji Yasuda three-year program “MY INNOVATION 2020.”

- Aim to realize the new corporate philosophy “Peace of mind, forever” and the new corporate vision “A Long-Respected Life Insurance Company that Cares about People First” formulated in April 2017, promote Meiji Yasuda three-year program “MY INNOVATION 2020” to achieve stable and steady improvement in corporate value while striking a balance between growth potential, profitability and financial soundness.
- Long-term domestic interest rate stayed around 0% on the basis of BoJ’s yield curve control and the ultra-low interest rate environment continued. Due to the concern that building up asset in the ultra-low interest rate environment triggers risk increase in case of domestic interest rate hike and future negative spread, continue to control asset / liability as planned.
- Domestically positioning “third-sector”, “elderly / retiree”, “female” and “investment-type product” as the core market, strive to expand customer number and sales volume of third-sector insurance including medical / nursing care as well as protection type products. Overseas, promote initiatives to strengthen profitability of existing investment while reinforce group governance.

○ Insurance premiums and base profit of Meiji Yasuda Group (hereafter, the Group) increased. Achieved the highest base profit both on the consolidated and non-consolidated basis.

- Due to the contribution of StanCorp Financial Group (hereafter, StanCorp), made a wholly-owned subsidiary in March 2016, achieved increase of insurance premiums and base profit of the Group.
- Base profit of the Company increased greatly due to expanded interest surplus contributed by the increase of interest and dividends income as the results of the yen depreciation compared with the previous year as well as effective asset allocation. As the result, both base profit of the Group and the Company achieved record high since the inauguration of Meiji Yasuda Life.

○ Insurance premiums and base profit are projected to increase in FY2017 full-year both the Group and the Company.

- Insurance premiums and base profit are projected to increase in FY2017 both the Group and the Company from the viewpoint of the expected sales effects of the foreign currency denominated insurance products launched in August 2017, third-sector insurance products and the contribution of StanCorp.
- The Company made upward revision in business outlook of base profit from the time of FY2016 financial report.

II. Results of Meiji Yasuda Group

1. Insurance Premiums of the Group

■ Insurance premiums of the Group

(billions of yen)

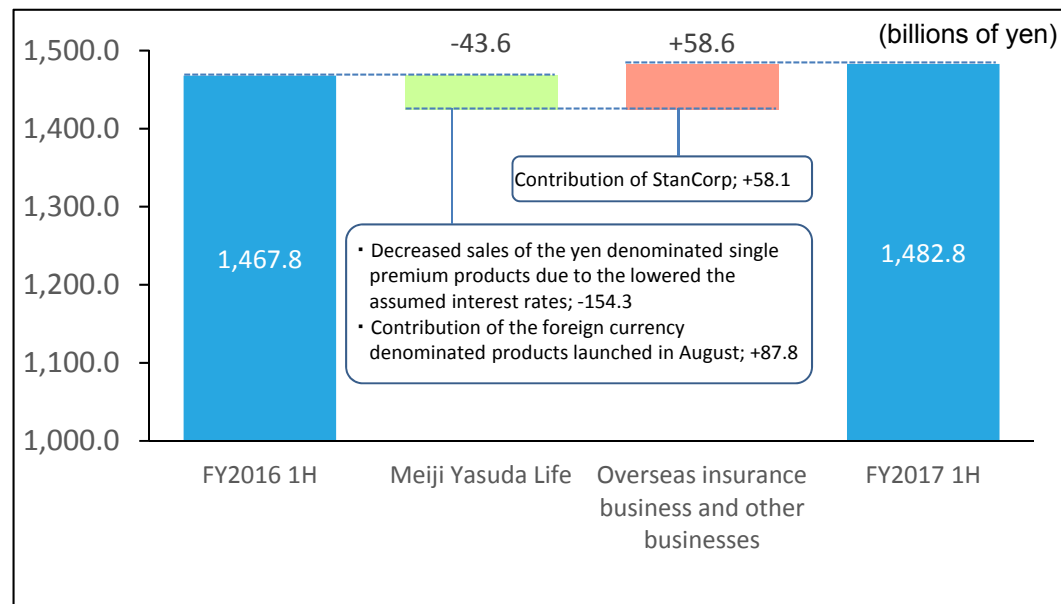
	FY2017 1H	Change	FY2016 1H
Insurance premiums of the Group ^{*1}	1,482.8	+1.0%	1,467.8
Meiji Yasuda Life (non-consolidated)	1,332.6	-3.2%	1,376.3
Overseas insurance business and other businesses ^{*2}	150.1	+64.1%	91.5
StanCorp ^{*3}	137.7	+73.1%	79.6

^{*1} Insurance premiums of the Group is "Insurance premiums and other" in the Consolidated Statements of Income.

^{*2} Excluding domestic life insurance business. The FY2017 1H-ends of consolidated overseas subsidiaries and affiliates are June 30, 2017.

^{*3} FY2016 1H business results of StanCorp are added up corresponding to its 4 months result from March (the acquisition month) to June.

■ Increase/decrease factors of insurance premiums of the Group



○ Insurance premiums of the Group amounted ¥1,482.8 billion, increased by 1.0% year-on-year.

- The business results of StanCorp, made a wholly-owned subsidiary in March 2016, contributed to the Group results.

○ Overseas insurance business and other businesses amounted ¥150.1 billion, increased by 64.1% year-on-year.

- Ratio of the overseas insurance business and other businesses in the Group results stood at 10.1%, progressed by 3.9pts year-on-year.

2. Base Profit of the Group

■ Base profit of the Group

(billions of yen)

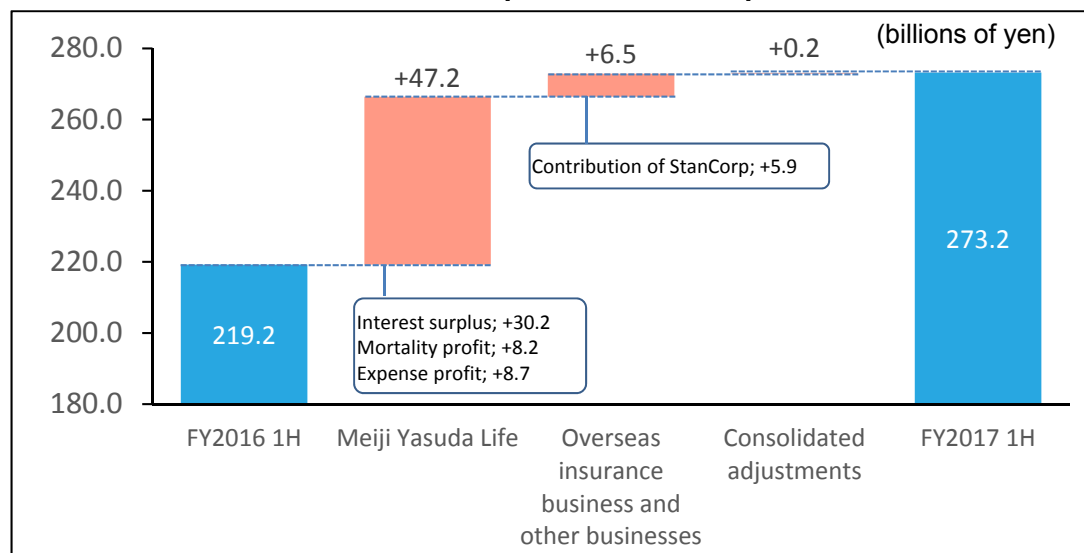
	FY2017 1H	Change	FY2016 1H
Base profit of the Group ^{*1}	273.2	+24.7%	219.2
Meiji Yasuda Life (non-consolidated)	257.1	+22.5%	209.8
Overseas insurance business and other businesses ^{*2}	21.3	+44.4%	14.7
StanCorp ^{*3}	13.8	+76.7%	7.8

^{*1} Base profit of the Group is the total of base profit of Meiji Yasuda Life and pretax profit of the consolidated subsidiaries and affiliates, which capital gains/losses are deducted (for affiliates accounted for under the equity method), and internal group transactions of the Group is partially eliminated. Business results of StanCorp are added up before deducting amortization expenses of the value of in-force business and others effected by purchase accounting.

^{*2} Excluding domestic life insurance business. The FY2017 1H-ends of consolidated overseas subsidiaries and affiliates are June 30, 2017.

^{*3} FY2016 1H business results of StanCorp are added up corresponding to its 4 months result from March (the acquisition month) to June.

■ Increase/decrease factors of base profit of the Group



○ Base profit of the Group amounted ¥273.2 billion, increased by 24.7% year-on-year, hitting a record high on the first half basis since the inauguration of Meiji Yasuda Life.

▪ The increased results of Meiji Yasuda Life (non-consolidated) and the business results of StanCorp, contributed to the Group results.

○ Base profit of the Group from overseas insurance business and other businesses amounted ¥21.3 billion, increased by 44.4% year-on-year.

▪ Ratio of overseas insurance business and other businesses in the Group results stood at 7.8%, progressed by 1.1pts year-on-year.

II. Results of Meiji Yasuda Group

3. Consolidated Solvency Margin Ratio and European Embedded Value (EEV)

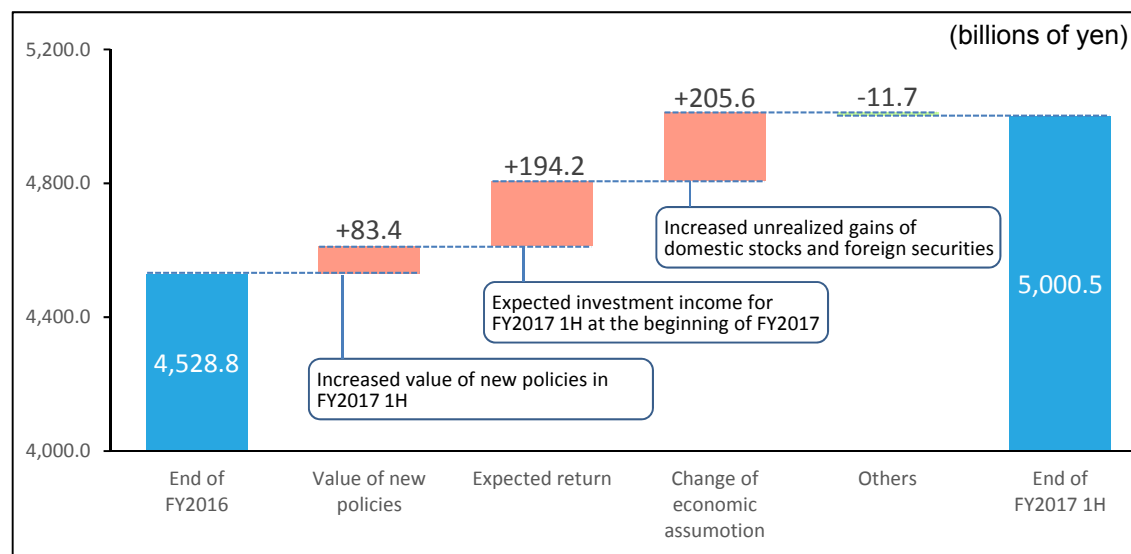
■ Consolidated solvency margin ratio and European Embedded Value (EEV)

	End of FY2017 1H		(%, billions of yen)
		Change	End of FY2016
Consolidated solvency margin ratio* ¹	1,012.9	+14.0 ^{pts}	998.9
EEV* ²	5,000.5	471.6	4,528.8
Meiji Yasuda Life (non-consolidated)	5,172.3	459.1	4,713.2
StanCorp	430.8	5.3	425.5

*¹ The solvency margin ratio is one of several regulatory indicators displaying the soundness of insurers. The solvency margin ratio is presented to determine whether or not the insurer has sufficient claims-paying ability capable of withstanding the occurrence of such events as a collapse of stock prices that goes beyond usually predictable risk. When an insurer fails to maintain its solvency margin ratio at 200% or greater, such insurer is subject to a business improvement order and other administrative orders issued by a supervisory authority.

*² European Embedded Value (EEV) is an indicator that shows the corporate value of insurance companies. EEV comprises the total value of in-force business (the expected future profit from life insurance in force) and adjusted net worth (total net assets adjusted for unrealized gains/losses as well as reserves in liability such as contingency reserves and reserve for price fluctuation).

■ Increase/decrease factors of EEV



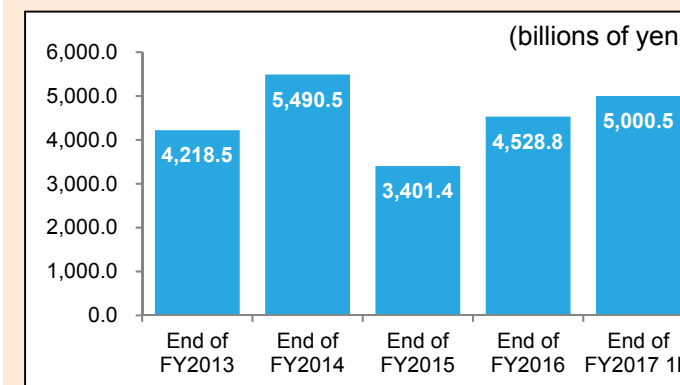
○ Consolidated solvency margin ratio stood at 1,012.9% and maintained superior financial soundness.

○ European Embedded Value (EEV) amounted ¥5,000.5 billion, increased by ¥471.6 billion compared with the end of FY2016.

- Increased value of new policies due to the lowered the assumed interest rate of saving type products and increase of unrealized gains in domestic stocks and foreign securities contributed to the increase of EEV.

- EEV recovered the level of the end of FY2014 before introduction of BoJ's negative interest rate.

■ EEV



4. Consolidated Statements of Income and Consolidated Balance Sheet

■ Consolidated Statements of Income (Summary)

(billions of yen)			
	FY2017 1H	Change	FY2016 1H
Ordinary income (A)	2,028.1	+4.6%	1,939.7
Insurance premiums and other	1,482.8	+1.0%	1,467.8
Investment income	477.1	+19.3%	399.9
Ordinary expenses (B)	1,843.3	-1.4%	1,870.4
Benefits and other payments	1,213.3	+5.4%	1,151.7
Provision for policy reserves and other reserves	213.0	-12.7%	243.9
Investment expenses	93.0	-45.6%	171.0
Operating expenses	234.9	+10.3%	213.0
Ordinary profit (A-B)	184.7	+166.4%	69.3
Extraordinary gains / losses	(70.1)	—	53.9
Income taxes	12.6	-18.3%	15.5
Net surplus attributable to non-controlling interests	0.2	-52.7%	0.4
Net surplus attributable to the Parent Company	101.7	-5.2%	107.3

■ Consolidated Balance Sheet (Summary)

(billions of yen)			
	End of FY2017 1H	Change	End of FY2016
Total assets	40,806.0	393.2	40,412.7
Cash, deposit and call loans	650.8	55.2	595.5
Securities	32,505.4	459.3	32,046.0
Loans	5,355.8	(66.7)	5,422.6
Tangible fixed assets	918.8	(4.3)	923.1
Intangible fixed assets	485.9	(31.4)	517.3
Total liabilities	36,716.0	347.6	36,368.4
Policy reserves and other reserves	34,589.1	287.1	34,302.0
Policy reserves	33,575.4	242.6	33,332.7
Bonds payable	407.5	(2.2)	409.7
Other liabilities	475.5	(55.6)	531.2
Reserve for price fluctuation	647.2	68.9	578.2
Deferred tax liabilities	483.7	49.9	433.7
Total net assets	4,090.0	45.6	4,044.3
Foundation funds and reserve for redemption of foundation funds	880.0	50.0	830.0
Surplus	344.8	(169.8)	514.7
Net unrealized gains on available-for-sale securities	2,728.5	185.9	2,542.5

※ Total assets amounted ¥40,806.0 billion (1.0% increase compared with the end of FY2016). Main components are securities ¥32,505.4 billion (1.4% increase compared with the end of FY2016) and loans ¥5,355.8 billion (1.2% decrease compared with the end of FY2016). Total liabilities amounted ¥36,716.0 billion (1.0% increase compared with the end of FY2016). Most of the liabilities are policy reserves and other reserves, amounted ¥34,589.1 billion (0.8% increase compared with the end of FY2016). Total net assets amounted ¥4,090.0 billion (1.1% increase compared with the end of FY2016). Foundation funds and reserve for redemption of foundation funds amounted ¥880.0 billion (6.0% increase compared with the end of FY2016) and net unrealized gains on available-for-sale securities amounted ¥2,728.5 billion (7.3% increase compared with the end of FY2016).

III. Results of Meiji Yasuda Life (Non-Consolidated)

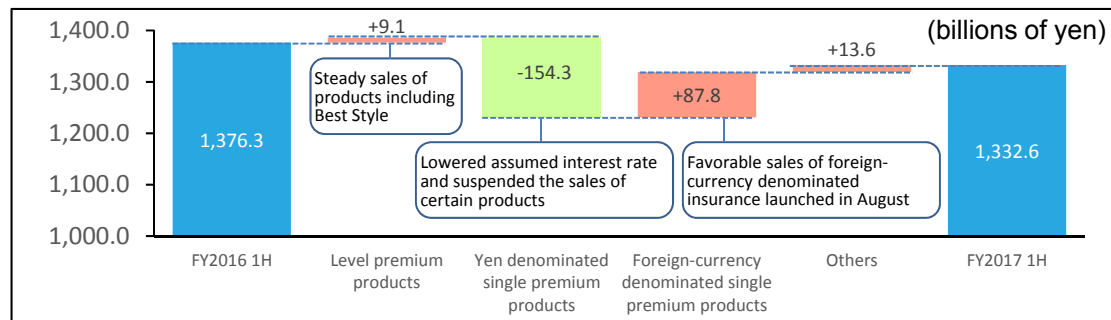
1. Insurance Premiums and Other

■ Breakdown of insurance premiums and other

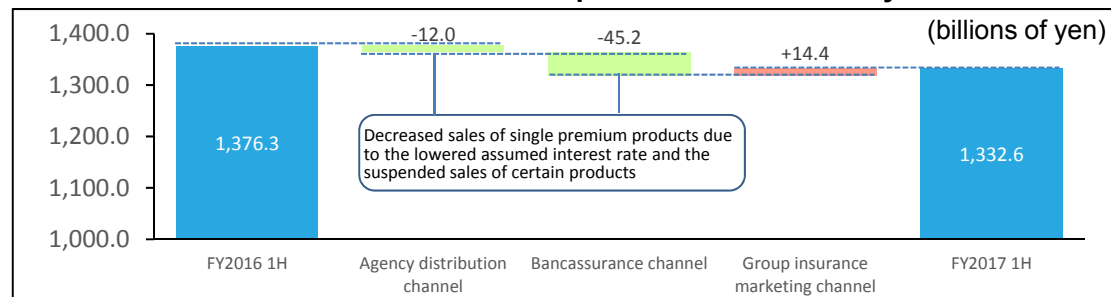
(billions of yen)

	FY2017 1H	Change	FY2016 1H
Insurance premiums and other	1,332.6	-3.2%	1,376.3
Individual life insurance and annuities	811.4	-7.4%	876.5
Agency distribution channel	648.4	-1.8%	660.5
Level premium products	598.4	+1.2%	591.2
Single premium products	49.9	-27.9%	69.3
Bancassurance channel	144.2	-23.9%	189.4
Group life insurance	155.0	+0.3%	154.5
Group pensions	348.3	+6.6%	326.8

■ Increase/decrease factors of insurance premiums and other



■ Increase/decrease factors of insurance premiums and other by sales channel



○ Insurance premiums and other totaled ¥1,332.6 billion, decreased by 3.2% year-on-year.

- Along with the lowered standard interest rate, lowered assumed interest rate of single premium saving-type products in July 2016 and level premium saving-type products in April 2017, suspended the sales of certain products. Insurance premiums and other decreased however progressed as planned.
- In the agency distribution channel, insurance premiums and other of level premium products increased by 1.2% year-on-year, mainly through the sales of “Best Style.”
- The sales of foreign-currency denominated insurance, newly launched in August 2017, progressed favorably. Currently, insurance premiums and other reverse to increase.

III. Results of Meiji Yasuda Life (Non-Consolidated)

2. Annualized Premiums (Individual Life Insurance and Individual Annuities)

■ Annualized new premiums (individual life insurance and individual annuities)

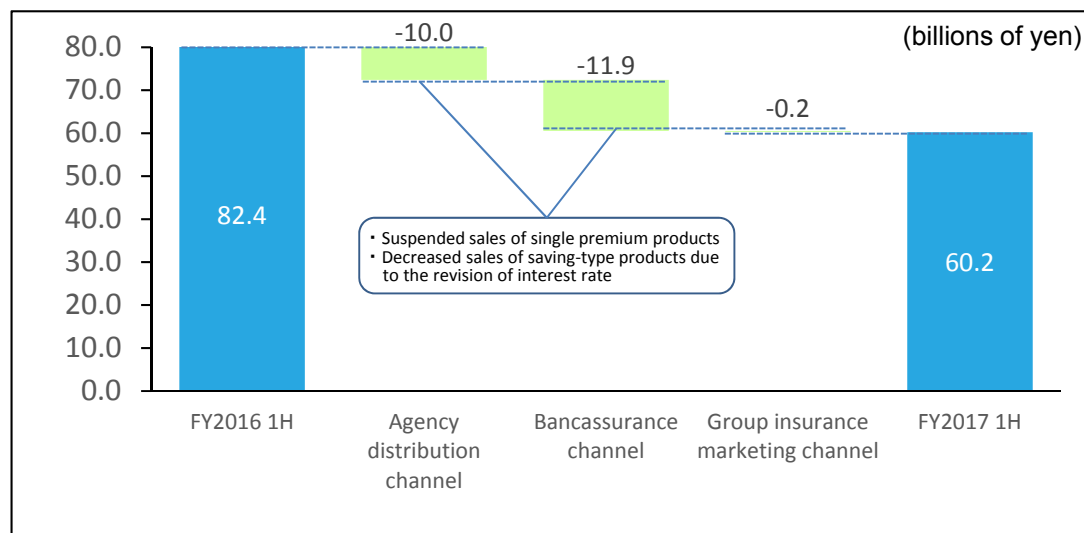
	FY2017 1H		Change	FY2016 1H	
Annualized new premiums	60.2	-27.0%		82.4	
Agency distribution channel	51.3	-16.4%		61.4	
Bancassurance channel	7.6	-60.9%		19.5	
Third-sector insurance*	18.6	-5.7%		19.7	

* Third-sector insurance includes benefits related to medical insurance, living benefits and premium payment waiver.

■ Annualized premiums in force (individual life insurance and individual annuities)

	End of FY2017 1H		Change	End of FY2016	
Annualized premiums in force	2,248.1	-0.1%		2,250.0	
Agency distribution channel	1,614.3	+0.3%		1,609.9	
Bancassurance channel	588.8	-1.1%		595.2	

■ Increase/decrease factors of annualized new premiums (individual life insurance and individual annuities)



○ Annualized new premiums amounted ¥60.2 billion, decreased by 27.0% year-on-year.

▪ Same with insurance premiums and other, annualized new premiums greatly decreased mainly in the bancassurance channel due to such effects as the lowered assumed interest rate and suspended the sales of certain products, however, progressed as planned.

○ In the agency distribution channel, annualized premiums in force increased by 0.3% compared with the end of FY2016 due to the improvement of quality indicators of policies.

○ Number of customers, one of the management performance target of Medium-Term Business Plan, reached 6,900,000 as of the end of FY2017 1H, increased by 90,000 compared with the end of FY2016, due to the favorable sales of “Simple Insurance Series Light! By Meiji Yasuda Life.”

III. Results of Meiji Yasuda Life (Non-Consolidated)

3. Life Insurance in Force (Group Life Insurance and Group Pension)

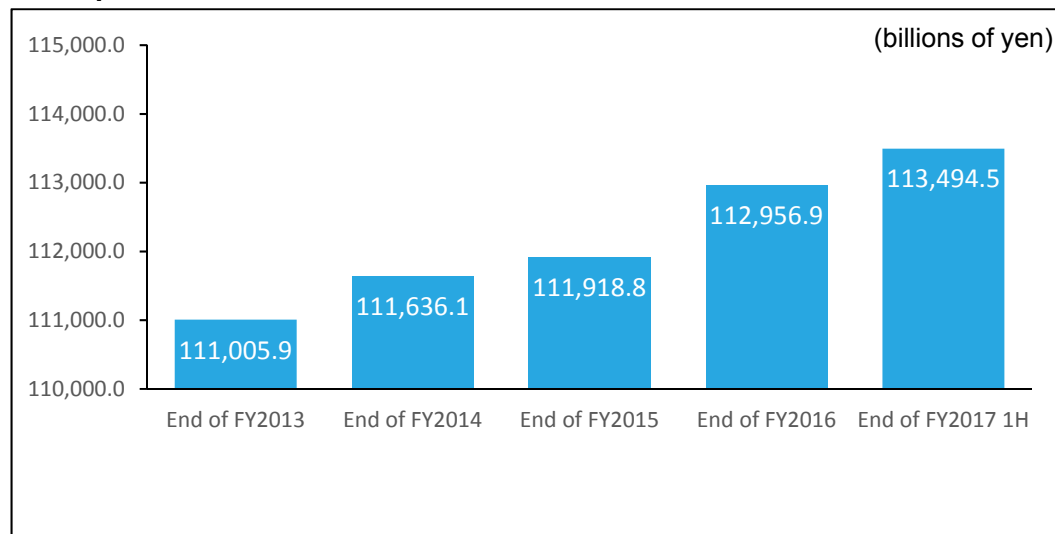
■ Group life insurance in force and group pension assets managed

(billions of yen)

	End of FY2017 1H	Change	End of FY2016
Group life insurance in force	113,494.5	+0.5%	112,956.9
Group pensions assets managed (domestic group)*	7,537.3 8,731.1	+1.3% +1.7%	7,441.7 8,587.0

* The sum of Meiji Yasuda Life (non-consolidated) and Meiji Yasuda Asset Management Company

■ Group life insurance in force



○ Group life insurance in force amounted ¥113,494.5 billion, increased by 0.5% compared with the end of FY2016.

▪ Maintained the top share in the domestic market.

○ Group pension assets managed totaled ¥7,537.3 billion, increased by 1.3% compared with the end of FY2016.

III. Results of Meiji Yasuda Life (Non-Consolidated)

4. Base Profit

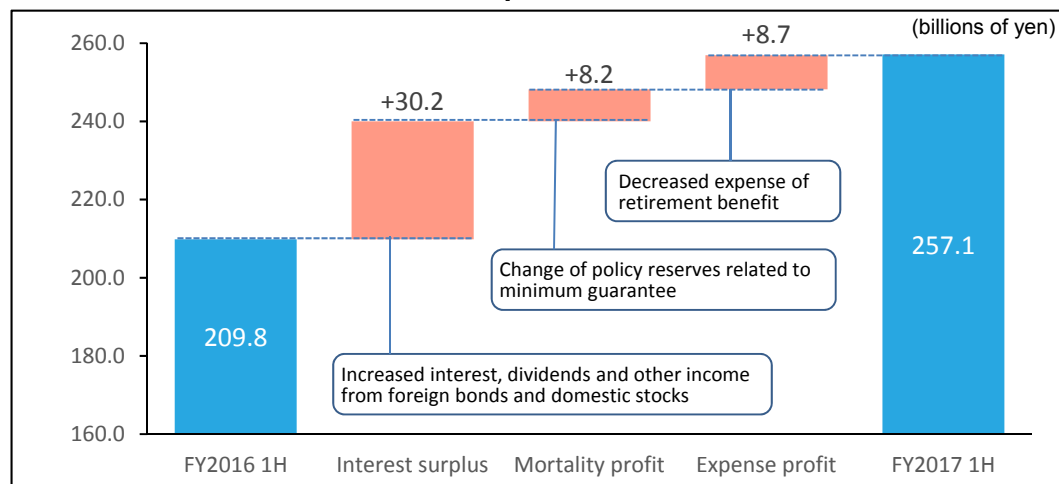
■ Base profit and other

	FY2017 1H	Change	(billions of yen)
			FY2016 1H
Base profit (A) *1	257.1	47.2	209.8
Interest surplus	97.4	30.2	67.1
Mortality profit	148.1	8.2	139.8
Expense profit	11.5	8.7	2.8
Capital gains / losses (B) *1	(53.8)	62.3	(116.1)
Temporary gains / losses (C) *2	(21.2)	(0.5)	(20.7)
Ordinary profit (A+B+C)	182.0	109.0	72.9

*1 From FY2017 1H, the Company excluded the changes of surrender benefits related to market value adjustment and the changes of exchange rate fluctuation related to foreign-currency denominated insurance policies from base profit. The effects of this calculation change for the results of FY 2016 1H are ¥3.0 billion increase for base profit and ¥3.0 billion decrease for capital gains/losses.

*2 Including provision for / reversal of contingency reserves and provision for additional policy reserves and other reserves

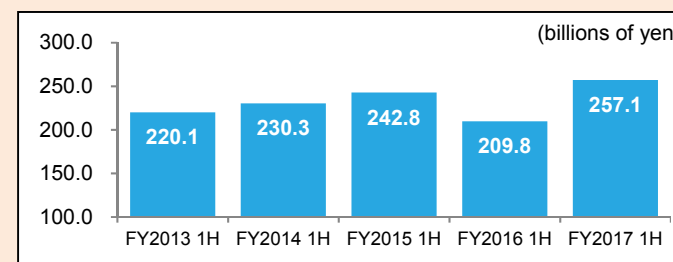
■ Increase/decrease factors of base profit



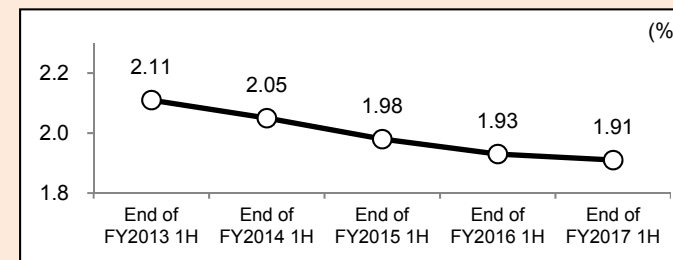
○ Base profit totaled ¥257.1 billion, increased by ¥47.2 billion year-on-year.

- Marked record high on the first half basis since the inauguration of Meiji Yasuda Life.
- Increase of interest, dividends and other income due to the effective asset allocation and yen depreciation contributed to the interest surplus growth.

■ Base profit



■ Average assumed interest rate



III. Results of Meiji Yasuda Life (Non-Consolidated)

5. Net Investment Income

■ Net investment income

	FY2017 1H	Change	FY2016 1H
Net investment income (Total)	364.3	144.3	211.9
Net investment income (General account)	328.7	93.8	234.9
General account			
Investment income	406.8	24.9	381.9
Interest, dividends and other income	375.8	32.0	343.8
Gains on sales of securities	3.0	(5.4)	8.4
Gains on redemption of securities	26.1	(2.8)	28.9
Investment expenses	78.1	(68.8)	146.9
Losses on sales of securities	10.3	(16.3)	26.7
Losses on valuation of securities	0.5	(62.6)	63.2
Losses on derivative financial instruments	45.6	11.2	34.4

(billions of yen)

○ Net investment income (Total) amounted ¥364.3 billion, increased by ¥144.3 billion year-on-year.

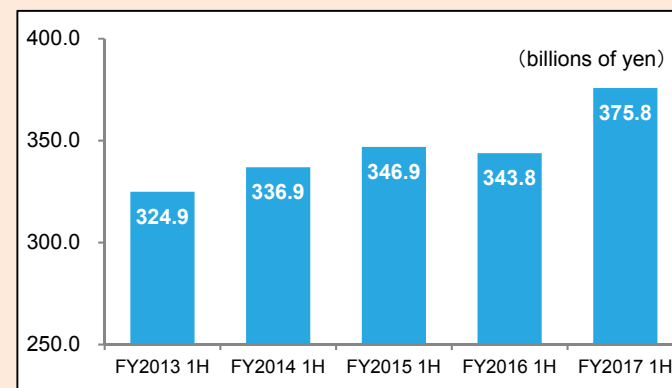
○ Interest, dividends and other income amounted ¥375.8 billion, increased by ¥32.0 billion year-on-year.

• Interest from foreign bonds increased due to the yen depreciation year-on-year. Furthermore, dividends of domestic stocks and investment trusts increase also contributed due to stock market progressed steadily.

【Reference】 Investment environment for FY2017 1H

	End of FY2017 1H	Change	End of FY2016 1H	End of FY2016
TOPIX	1,674.75	351.97	1,322.78	1,512.60
Nikkei 225 (yen)	20,356.28	3,906.44	16,449.84	18,909.26
10-year JGBs (%)	0.060	0.145	-0.085	0.065
10-year U.S. Treasury Bonds (%)	2.334	0.740	1.594	2.387
Yen / Dollar exchange rate	112.73	11.61	101.12	112.19
Yen / Euro exchange rate	132.85	19.49	113.36	119.79

■ Interest, dividends and other income



III. Results of Meiji Yasuda Life (Non-Consolidated)

6. Financial Soundness Indicators and Corporate Value (EEV)

■ Solvency margin ratio

	End of FY2017 1H	Change	End of FY 2016
Solvency margin ratio	953.3	+7.8 ^{pts}	945.5

(%)

■ On-balance core capital

	End of FY2017 1H	Change	End of FY 2016
On-balance core capital *	2,490.8	26.7	2,464.1

(billions of yen)

* The sum of contingency reserve, reserve for price fluctuation, reserve for redemption of foundation funds and accounting surplus, and external financing capital

■ Real net assets

	End of FY2017 1H	Change	End of FY 2016
Real net assets	9,796.9	232.9	9,563.9
Proportion in General account assets	26.4	+0.4 ^{pts}	26.0

(billions of yen, %)

■ Corporate value (EEV) *

	End of FY2017 1H	Change	Beginning of FY2017
Corporate value (EEV)	4,864.5	151.3	4,713.2

(billions of yen)

* Corporate value (EEV) = the value of in-force business + adjusted net assets = indicators which shows growth potential, profitability and financial soundness comprehensively. This data is different from European Embedded Value (EEV) showed in the part II. 3. because this is the management performance target under the Medium-Term Business Plan of Meiji Yasuda Life (non-consolidated) and economic environment assumption is fixed at the end of FY2016.

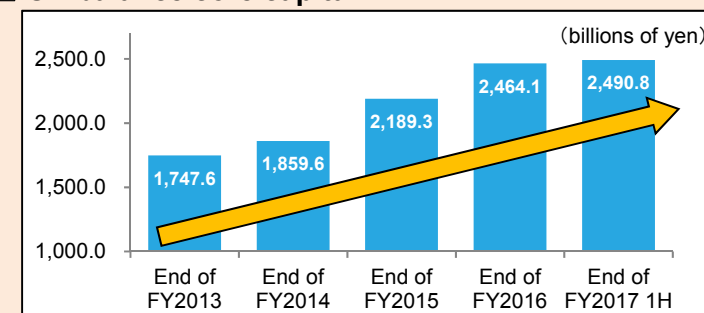
○ Solvency margin ratio stood at 953.3%, increased by 7.8pts compared with the end of FY2016.

▪ Maintained superior financial soundness due to enhance on-balance core capital while increasing reserve for price fluctuation and others.

○ On-balance core capital amounted ¥2,490.8 billion, increased by ¥26.7 billion compared with the end of FY2016.

▪ Redeemed foundation funds totaled ¥100.0 billion while establishing reserve for redemption of foundation funds from reserve for fund redemption in August 2017. In addition, offered foundation funds in the amount of ¥50.0 billion and increased reserve for price fluctuation and others.

■ On-balance core capital



○ Real net assets amounted ¥9,796.9 billion, increased by ¥232.9 billion compared with the end of FY2016.

○ Corporate value (EEV) amounted ¥4,864.5 billion, increased by ¥151.3 billion compared with the beginning of FY2017.

III. Results of Meiji Yasuda Life (Non-Consolidated)

7. Unrealized Gains and Breakeven Points of Domestic Stocks

■ Unrealized gains in General account investment assets

	(billions of yen)	
	End of FY2017 1H	Change
Unrealized gains in General account	6,305.9	265.0
Securities with market price*	5,905.4	238.5
Domestic bonds	2,565.6	(22.1)
Domestic stocks	2,481.3	133.1
Foreign securities	783.4	109.3
		End of FY2016
		6,040.9
		5,666.9
		2,587.7
		2,348.2
		674.1

* Including securities that are deemed appropriate to handle under the Financial Instruments and Exchange Act

■ Breakeven points of domestic stocks

Breakeven points indicate the level of Nikkei 225/TOPIX at which unrealized gains and losses cancel out on domestic stocks held if the Company's portfolio and the market indices fully correlate.

	End of FY2017 1H	End of FY2016
Nikkei 225	Approx. 8,000yen	Approx. 8,000yen
TOPIX	Approx. 660 ^{pts}	Approx. 650 ^{pts}

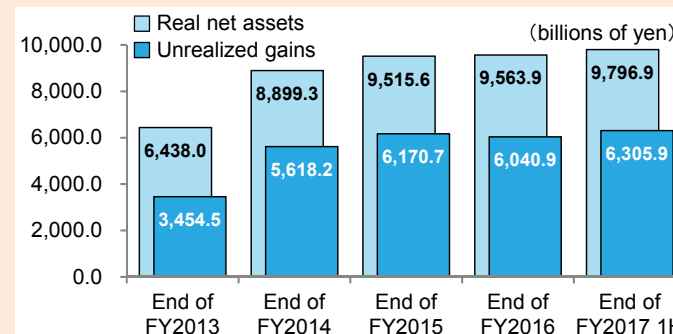
○ Unrealized gains in General account investment assets totaled ¥6,305.9 billion, increased by ¥265.0 billion compared with the end of FY2016.

▪ Unrealized gains of domestic stocks and foreign securities increased by rising domestic and overseas stock price, lowering foreign interest rate and yen depreciation.

○ Unrealized gains of domestic stocks amounted ¥2,481.3 billion at the average of the market value during the final month of the FY2017 1H, increased by ¥133.1 billion compared with the end of FY2016, and ¥2,590.9 billion, market value at the balance sheet date, increased by ¥367.9 billion compared with the end of FY2016.

○ Breakeven points of domestic stocks is estimated approximately ¥8,000 (Nikkei 225).

■ Unrealized gains



III. Results of Meiji Yasuda Life (Non-Consolidated)

8. Quality Indicators of Policies (Surrender, Lapse and Partial Surrender Rate, and Total Persistency Rate)

■ Surrender, lapse and partial surrender rate ^{*1} (individual life insurance and individual annuities)

	FY2017 1H	Change	FY2016 1H
Surrender, lapse and partial surrender rate	1.78	-0.07 ^{pts}	1.86

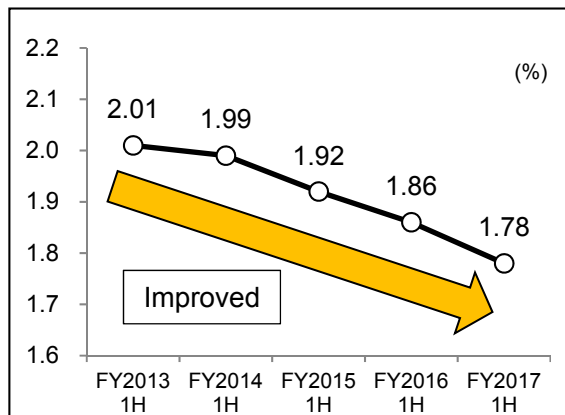
^{*1} Surrender, lapse and partial surrender rate represents the proportion of surrendered, lapsed and partial surrendered policies to policies in force at the beginning of the fiscal year. The rate is calculated based on annualized premiums from business in force.

■ Total persistency rate ^{*2} (individual life insurance and individual annuities)

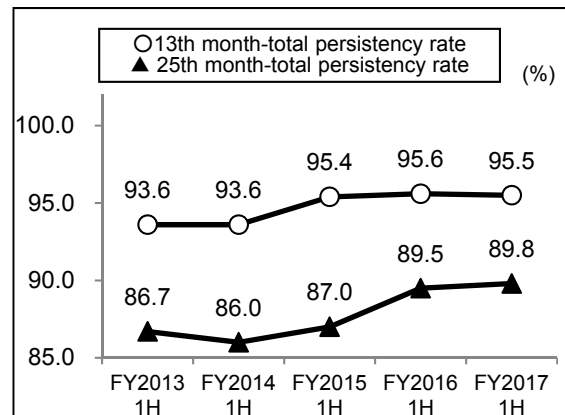
	FY2017 1H	Change	FY2016 1H
13th month-total persistency rate	95.5	-0.1 ^{pts}	95.6
25th month-total persistency rate	89.8	+0.3 ^{pts}	89.5

^{*2} The calculation of total persistency rate is based on the amount of policies in force.

■ Surrender, lapse and partial surrender rate



■ Total persistency rate



○ Quality indicators of policies remain favorable.

- Continued successful efforts of the proactive after-sales services such as the face-to-face “Periodic Checkup Visit” aiming to check the contract information and whether there are policies eligible for claims.
- Surrender, lapse and partial surrender rate is 1.78%, improved by 0.07pts year-on-year.
- 13th and 25th month-total persistency rates both maintained high level.

III. Results of Meiji Yasuda Life (Non-Consolidated)

9. Statements of Income and Balance Sheet

■ Non-Consolidated Statements of Income (Summary)

(billions of yen)			
	FY2017 1H	Change	FY2016 1H
Ordinary income (A)	1,829.5	+0.5%	1,819.9
Insurance premiums and other	1,332.6	-3.2%	1,376.3
Investment income	442.4	+15.8%	381.9
Ordinary expenses (B)	1,647.5	-5.7%	1,746.9
Benefits and other payments※	1,104.7	+1.7%	1,086.6
Provision for policy reserves and other reserves	211.7	-12.7%	242.5
Investment expenses	78.1	-51.8%	161.9
Operating expenses	181.2	+1.3%	178.9
Ordinary profit (A-B)	182.0	+149.4%	72.9
Extraordinary gains / losses	(70.0)	—	53.8
Income taxes	9.2	-32.6%	13.6
Net surplus	102.7	-9.2%	113.1

※ Breakdown of Benefits and Other Payments

(billions of yen)			
	FY2017 1H	Change	FY2016 1H
Benefits and other payments	1,104.7	+1.7%	1,086.6
Claims and benefit payments	544.2	+13.9%	477.6
Annuity payments	317.7	-0.0%	317.8
Surrender benefits and other refunds	240.0	-16.7%	288.2

■ Non-Consolidated Balance Sheet (Summary)

(billions of yen)			
	End of FY2017 1H	Change	End of FY2016
Total assets	37,984.5	423.0	37,561.4
Cash, deposit and call loans	506.0	92.5	413.5
Securities	31,270.7	407.3	30,863.4
Loans	4,607.3	(74.6)	4,681.9
Tangible fixed assets	877.7	(4.6)	882.4
Intangible fixed assets	74.8	(2.0)	76.9
Total liabilities	33,869.5	365.6	33,503.8
Policy reserves and other reserves	32,008.6	276.9	31,731.6
Policy reserves	31,594.9	211.7	31,383.2
Bonds payable	353.3	—	353.3
Other liabilities	369.3	(31.7)	401.1
Reserve for price fluctuation	646.5	68.9	577.5
Deferred tax liabilities	389.5	50.7	338.7
Total net assets	4,115.0	57.4	4,057.6
Foundation funds and reserve for redemption of foundation funds	880.0	50.0	830.0
Surplus	369.4	(168.9)	538.3
Net unrealized gains on available-for-sale securities	2,713.3	179.4	2,533.8

※ Total assets amounted ¥37,984.5 billion (1.1% increase compared with the end of FY2016). Main components are securities ¥31,270.7 billion (1.3% increase compared with the end of FY2016) and loans ¥4,607.3 billion (1.6% decrease compared with the end of FY2016). Total liabilities amounted ¥33,869.5 billion (1.1% increase compared with the end of FY2016). Most of the liabilities are policy reserves and other reserves, amounted ¥32,008.6 billion (0.9% increase compared with the end of FY2016). Total net assets amounted ¥4,115.0 billion (1.4% increase compared with the end of FY2016). Foundation funds and reserve for redemption of foundation funds amounted ¥880.0 billion (6.0% increase compared with the end of FY2016) and net unrealized gains on available-for-sale securities amounted ¥2,713.3 billion (7.1% increase compared with the end of FY2016).

IV. Results of StanCorp (Reference)

1. Insurance Premiums and Other, Equivalent Amount of Base Profit and Net Income of StanCorp

■ Insurance premiums and other, equivalent amount of base profit and net income*1

	FY2017 1H		FY2016 1H
		Change	
Insurance premiums and other	137.7	+73.1%	79.6
Equivalent amount of base profit *2	13.8	+76.7%	7.8
Net income *3	5.5	+1,073.0%	0.4

*1 The FY2017 1H-ends of StanCorp is June 30, 2017. Business results FY2016 1H of StanCorp are added up corresponding to its 4 months result from March (the acquisition month) to June, 2016.

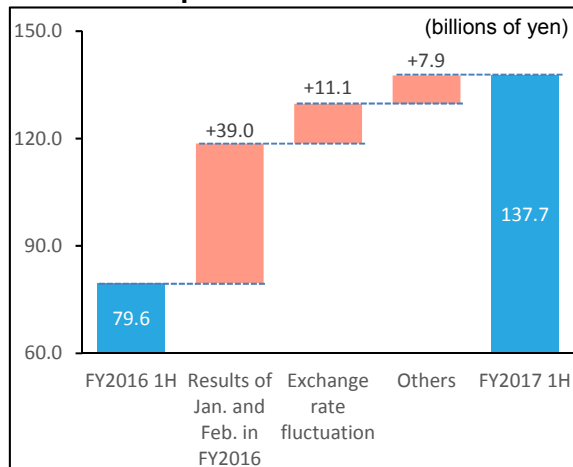
*2 Equivalent amount of base profit of StanCorp is the profit deducted temporary expenses such as capital gains/losses and increase of policy reserves from pretax profit before deducting amortization expenses of the value of in-force business and others effected by purchase accounting.

*3 After applying purchase accounting

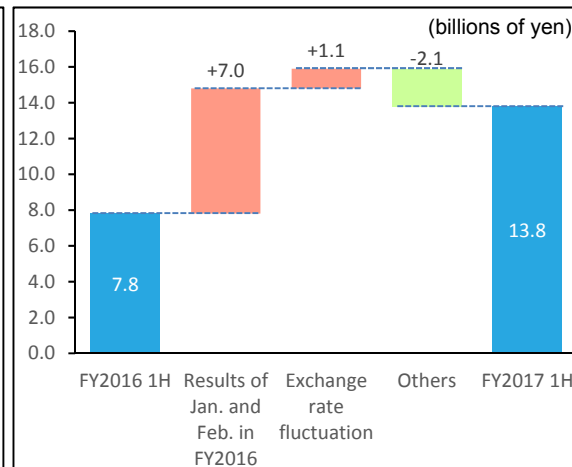
※ Exchange rate is ¥102.91 to U.S. \$1 (the end of June 2016) in FY2016 1H and ¥112.00 to U.S. \$1 (the end of June 2017) in FY2017 1H.

※ Insurance premiums and other amounted ¥226.5 billion, equivalent amount of base profit totaled ¥24.0 billion and net income totaled ¥7.1 billion in FY2016.

■ Increase/decrease factors of insurance premiums and other



■ Increase/decrease factors of equivalent amount of base profit



○ Insurance premiums and other of StanCorp amounted ¥137.7 billion, increased by 73.1% year-on-year.

- Sales of group life insurance and other progressed steadily.

○ Equivalent amount of base profit of StanCorp totaled ¥13.8 billion, increased by 76.7% year-on-year. Net income totaled ¥5.5 billion, increased year-on-year.

○ In FY2017, insurance premiums and other and equivalent amount of base profit of StanCorp are projected to increase. Net income is projected to increase although increase of policy reserves for certain products is planned in the third quarter of FY2017 due to the change of basic rate of policy reserves based on U.S. statutory accounting.

IV. Results of StanCorp (Reference)

2. Statements of Income and Balance Sheet (StanCorp)

■ Statements of Income (Summary) *1

	FY2017 1H *2	(billions of yen) FY2016 1H *3
Ordinary income (A)	182.2	105.2
Insurance premiums and other	137.7	79.6
Investment income	37.1	21.0
Ordinary expenses (B)	174.4	105.3
Benefits and other payments	102.7	59.9
Provision for policy reserves and other reserves	2.1	2.4
Investment expenses	14.2	8.7
Operating expenses	43.7	25.6
Ordinary profit (A-B)	7.7	(0.0)
Extraordinary gains / losses	(0.0)	(0.0)
Income taxes	2.1	(0.6)
Net surplus	5.5	0.4

■ Balance Sheet (Summary) *1

	End of FY2017 1H *2	Change	(billions of yen) End of FY2016 *4
Total assets	3,284.0	(22.5)	3,306.5
Cash, deposit and call loans	47.9	(29.7)	77.6
Securities	1,857.9	54.1	1,803.7
Loans	723.8	8.3	715.5
Tangible fixed assets	28.6	0.6	27.9
Intangible fixed assets	421.2	(25.6)	446.8
Total liabilities	2,711.2	(3.8)	2,715.0
Policy reserves and other reserves	2,512.2	10.6	2,501.6
Policy reserves	1,918.1	31.4	1,886.6
Bonds payable	54.2	(2.2)	56.4
Other liabilities	51.3	(8.3)	59.6
Deferred tax liabilities	84.2	(2.4)	86.7
Total net assets	572.8	(18.6)	591.5
Capital surplus	554.4	(22.2)	576.6
Earned surplus	5.5	(1.5)	7.1
Net unrealized gains on available-for-sale securities	10.4	5.5	4.9

*1 Recombinant from balance sheet based on U.S. GAAP to balance sheet based on JGAAP. The FY2017 1H-ends of StanCorp is June 30, 2017. Business results FY2016 1H of StanCorp are added up corresponding to its 4 months result from March (the acquisition month) to June, 2016.

*2 Exchange rate is ¥112.00 to U.S. \$1 (the end of June 2017).

*3 Exchange rate is ¥102.91 to U.S. \$1 (the end of June 2016).

*4 Exchange rate is ¥116.49 to U.S. \$1 (the end of December 2016).

Business Outlook for FY2017

■ Insurance premiums of the Group Outlook

(billions of yen)

	At the time of FY2017 1H financial report	Change	Revision from the time of FY2016 financial report	FY2016 (Actual)
Insurance premiums of the Group ^{*1 *3}	Approx. 3,080.0	Approx. +7.4%	No revision	2,866.3
Meiji Yasuda Life (non-consolidated)	Approx. 2,780.0	Approx. +6.2%	No revision	2,615.8
StanCorp	Approx. 270.0	Approx. +19.2%	—	226.5

■ Base profit of the Group Outlook

(billions of yen)

	At the time of FY2017 1H financial report	Change	Revision from the time of FY2016 financial report	FY2016 (Actual)
Base profit of the Group ^{*2 *3}	Approx. 530.0	Approx. +6.8%	20.0	496.2
Meiji Yasuda Life (non-consolidated)	Approx. 500.0	Approx. +5.8%	20.0	472.3
StanCorp	Approx. 30.0	Approx. +25.0%	—	24.0

*1 Insurance premiums of the Group is "Insurance premiums and other" in the Consolidated Statements of Income.

*2 Base profit of the Group is the total of Base profit of Meiji Yasuda Life and pretax profit of the consolidated subsidiaries and affiliates, which capital gains/losses are deducted (for affiliates shares of affiliates accounted for under the equity method), and internal group transactions of the Group is partially eliminated. Business results of StanCorp are added up before deducting amortization expenses of the value of in-force business and others effected by purchase accounting.

*3 Predicted exchange rate used in business outlook : ¥110 to U.S. \$1

■ Corporate value (EEV) Outlook

	Ending of FY2017	Beginning of FY2017
Corporate value (EEV)	Approx. +6%	4,713.2 billion yen

○ Insurance premiums and base profit of the Group and the Company are projected to increase in FY2017.

○ Since that interest, dividends and other income of the Company progressed above the plan, made upward revision of ¥20.0 billion in base profit of the Group and the Company from the time of FY2016 financial report.

○ Corporate value (EEV) is projected to increase by approx. 6.0% (no-revision).

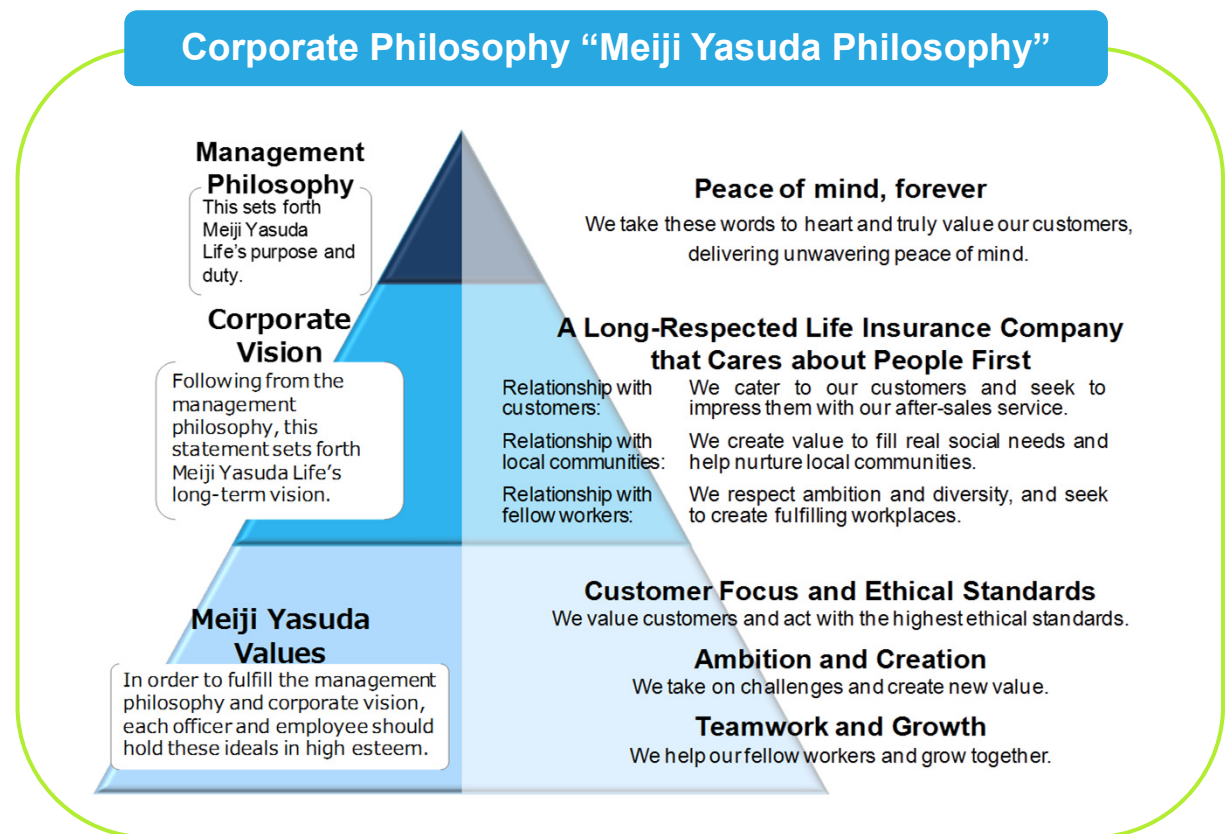
1. Aim to Realize “A Long-Respected Life Insurance Company that Cares about People First”

◆ Establishing New Corporate Philosophy

- We established new corporate philosophy, the “Meiji Yasuda Philosophy” in April 2017.
- Based on our duty, delivering customers unwavering peace of mind, we endeavor to realize “A Life Insurance Company that Cares about People First” with three important relationships, “Relationship with customers”, “Relationship with local communities” and “Relationship with fellow workers.”

◆ “Meiji Yasuda Philosophy”

- Our new corporate philosophy, the “Meiji Yasuda Philosophy” is composed of three tiers, “Management Philosophy”, “Corporate Vision” and “Meiji Yasuda Values.”
- “Management Philosophy” which shows meaning of our existence and duty is “Peace of mind, forever.”
- “Corporate Vision” which shows our long vision is **“A Long-Respected Life Insurance Company that Cares about People First.”**



2. Relationship with Customers

◆“MY Anshin Family Registration Scheme”

- This scheme aims to ensure contact with elderly policyholders as well as contact with policyholders during large scale disaster.
- By listing a secondary contacts other than the policyholders, aims to confirm the policyholders' whereabouts through the secondary contacts in the event contact becomes difficult.
- Around 1.6million contacts registered centered on elderly policyholders (As of September 30, 2017).

◆“MY Longevity Policy Checking Scheme”

- This scheme aims to ensure adequate payment of claims and benefits in rapidly aging society.
- This unique scheme covers all policyholders who reach the milestone ages celebrated in Japan of 77 (*Kiju*), 90 (*Sotuju*), 99 (*Hakuju*), etc. to check whether they have policies eligible for claims that they need to apply for and reconfirm their latest contact information/change of beneficiaries. Visit policyholders above 90 directly.
- Formulated pamphlet about “MY Longevity Policy Checking Scheme” specified the scheme outline in July 2017. This pamphlet can be viewed on our website.
<http://www.meijiyasuda.co.jp/profile/news/topics/mychouju/index.html> (Japanese only)

◆Launched foreign-currency denominated insurance

- Launched foreign-currency denominated insurance in August 2017 in the agency distribution channel and the bancassurance channel.
- Response to customer's asset growth needs through foreign currency investment with an eye on the interest rate gap between Japan and the U.S./ Australia under the low interest rate environment domestically.

◆Launching whole life medical insurance start from 50

- Launching whole life medical insurance start from 50 in December 2017.
Medical coverage designated to elderly / retiree with the concept of “simple” and “easy to understand.”

◆Issued domestic subordinated notes

- Issued yen denominated subordinated notes of ¥100 billion in November 2017 to bring peace of mind to customers by further reinforcing governance base through solidifying financial base.



「MY安心ファミリー登録制度」
契約者ご本人と連絡がつかない場合に備えて、ご家族を第二の連絡先として登録。
明治安田生命では「第二連絡先」の登録をおすすめしています。

明治安田生命

アフターフォロー

米ドル建一時払養老保険

わかりやすい、というやさしさ
+ 50歳からの終身医療保険

3. Relationship with Local Communities

◆Meiji Yasuda Life J. League

- By supporting J. League, carried our activities to contribute to the local community.
- In January 2015, the Company entered into a title partner contract with J. League to support its objective of cultivating Japan's sporting culture through the operation of sports clubs rooted in community and entered third year in 2017 season.
- In addition, the Company signed sponsorship contract with all 54 clubs* of Meiji Yasuda Life J. League through 86 regional offices nationwide.
- During 2017 season, our employees went to the stadiums to watch a game with local fans and approximately 240,000 spectators watched games to cheer for local football clubs by middle November.

* In areas where J. League clubs are not active, signed sponsorship contract with football clubs belonging to such associations as the Japan Football League (JFL).



A football match held by Niigata Regional Office

◆Holding Collaborative Events, such as Football Clinics for Elementary School Students Nationwide

- During 2017 season, the Company held 121 football clinics for elementary school students cooperated by J. League and local foot clubs by the end of October. A total of approximately 11,000 children and their parents had participated in the clinics.
- In addition, held events including futsal competitions and lectures by ex-J. League athletes with the cooperation of local football clubs and partner companies.



A football clinic for elementary school students (Okinawa Regional Office)

◆Partnership Agreements with Local Government

- We have entered into partnership agreements aimed at vitalizing communities with local governments and regional financial institutions, with the aim of better contributing to the development of local communities.



A signing ceremony for a comprehensive partnership agreement between Meiji Yasuda Life and Kochi Prefecture

4. Relationship with Fellow Workers

◆Founded Meiji Yasuda Business Plus Co., Ltd

- Founded Meiji Yasuda Business Plus Co., Ltd in June 2017 to facilitate the hiring of handicapped persons, intend to support various persons with disabilities to work energetically with motivation.
- Accredited special subsidiary * according to “Act on Employment Promotion of Persons with Disabilities” in September 2017.
- In addition, we provide a wide range of employment opportunity to persons with disabilities in our worksite nationwide.

* Special subsidiary: specifically employs people with disabilities and has been certified by the Minister of Health, Labor and Welfare as meeting certain criteria

◆Issued the Meiji Yasuda Statement on Health

- Practice healthcare management facilitating healthcare including mental health of employees and the realization of energetic and rewarding workplace aims to contribute to the society as life insurance company that cares people first.
- In pursuit of creating a rewarding and comfortable workplace, create supporting environment to employee's healthcare by enhancing productivity through work style reform for operational efficiency.

◆Ashinaga Charity & Philanthropy Walk

- Initiatives aims to support orphans with their schooling and mental healthcare.
- Cooperated by Ashinaga Scholarship Foundation, walk event and the related charitable fund raising campaign raises money to support orphans with their schooling and mental healthcare.
- In 2016, the number of employees and their families participated in this activity totaled approximately 38,000.



Employee in Meiji Yasuda Business Plus Co., Ltd



Ashinaga Charity & Philanthropy Walk held at Miyazaki Prefecture in FY2016

5. Governance Based on ERM

- ◆ To enhance corporate value while striking a balance between growth potential, profitability and financial soundness, formulate and operate the Three-Year Program MY INNOVATION 2020 starting from April 2017 utilizing ERM* (Enterprise Risk Management) framework. Concretely, enhance sustainable corporate value through holistic operation of capital allocation, risk-return management and ORSA (Own Risk and Solvency Assessment) based on the Company's Risk Appetite Framework which determines our risk taking decision.

* ERM: Governance management method aims at company growth which involves risk taking and seize profit reflecting the risk while maintaining financial soundness.

