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(Comprehensive Account)

Specific Allowance for Possible Overseas Loan Losses

• Insurance Premiums Categorized by Policy Year

• Insurance Claims, Annuities and Benefits Paid

Insurance Premiums

Consolidated Information

Status of Loans Defined under the Insurance Business Act

| | | (Millions of Yen) |
|---|-----------|-------------------|
| As of March 31, | 2022 | 2021 |
| Bankrupt and quasi-bankrupt loans | 421 | 416 |
| Doubtful loans | 11,339 | 4,425 |
| Loans in arrears for three months or longer | 98 | 89 |
| Restructured loans | 16,513 | 18,360 |
| Subtotal | 28,373 | 23,293 |
| Percentage proportion in total loans (%) | 0.29 | 0.25 |
| Normal loans | 9,925,570 | 9,119,997 |
| Total | 9,953,944 | 9,143,291 |

Notes: 1. Bankrupt and quasi-bankrupt loans are loans to borrowers that have been found or are likely to be found legally bankrupt through fillings for the commencement of bankrupt-cy, corporate reorganization or civil rehabilitation proceedings, and loans to borrowers of similar status.

- 2. Doubtful loans are loans with a high probability of failure in the receipt of principal or interest under terms of the loan agreement due to the borrower's deteriorated financial status and/or business performance even though the borrower has yet to be in the state of bankruptcy. These loans exclude the loans described above in section 1.
- 3. Loans in arrears for three months or longer represent the loans on which payments of principal or interest are past due over three months from the day following the contractual due date. These loans exclude the loans described above in sections 1 and 2.
- 4. Restructured loans represent the loans which have been restructured to provide relief to the borrowers by reducing or waiving interest payments, by rescheduling repayments of principal or payments of interest, or by waiving claims for borrowers in order to support their recovery from financial difficulties. These loans exclude the loans described above in sections 1, to 3.
- 5. Normal loans are loans to borrowers whose financial status and business performance exhibit no particular problems. These loans exclude the loans described above in sections 1. to 4.

The Enhancement of Ability for Insurance Claim and Benefit Payout Possessed by the Insurance Company and Its Subsidiaries (Consolidated Solvency Margin Ratio)

| | | (Millions of Yen) |
|--|-----------|-------------------|
| As of March 31, | 2022 | 2021 |
| (A) Total solvency margin | 8,579,993 | 8,507,622 |
| ① Foundation funds | 917,199 | 1,008,731 |
| ② Reserve for price fluctuation | 870,721 | 851,195 |
| ③ Contingency reserves | 536,715 | 440,605 |
| Catastrophe reserves | 12,249 | 11,799 |
| (5) General allowance for possible loan losses | 2,136 | 1,746 |
| ⑥ Net unrealized gains (losses) on available-for-sale securities (before tax effect deduction) and deferred unrealized gains (losses) on derivatives under hedge accounting (before tax effect deduction) × 90% (100% in case of losses) | 3,428,968 | 3,680,122 |
| ① Unrealized gains on land × 85% (100% in case of losses) | 509,745 | 495,629 |
| ® Total of unrecognized actuarial differences and unrecognized past service costs | 65,417 | 22,615 |
| Excess of continued Zillmerized reserve | 1,440,977 | 1,411,778 |
| ① Qualifying subordinated debt | 840,735 | 640,735 |
| 1) Excess of continued Zillmerized reserve and qualifying subordinated debt not included in margin calculation | _ | _ |
| 12 Deductions | (142,558) | (154,630) |
| ③ Other (tax effect adjustment) | 97,684 | 97,292 |
| (B) Total amount of risk $\sqrt{(\sqrt{14)^2+(5)^2}+(7)+(8)^2+(19+20+21)^2}+(6+20+20+21)^2}$ | 1,511,167 | 1,476,322 |
| (4) Insurance risk | 174,943 | 167,538 |
| (5) General underwriting risk | 1,817 | 1,808 |
| ® Major disaster risk | 493 | 484 |
| ① Third-sector insurance risk | 77,891 | 76,401 |
| (8) Insurance risk of small-amount short-term insurer | _ | _ |
| Assumed interest rate risk | 102,641 | 117,947 |
| 20 Minimum guarantee risk | 6,411 | 7,871 |
| ② Investment risk | 1,345,614 | 1,295,882 |
| ② Business management risk | 34,196 | 33,358 |
| Solvency margin ratio $\frac{\text{(A)}}{(1/2)\times(\text{B})}\times100 \text{ (\%)}$ | 1,135.5 | 1,152.5 |

Notes: 1. The figures presented above are calculated based on provisions in Article 86-2 and 88 of the Ordinance for Enforcement of the Insurance Business Act and the Financial Services Agency Notification No. 23 in 2011.

2. Minimum guarantee risk is calculated based on standard methods stipulated in Article 4, Paragraph 5 of said notification.

 $\mathbf{2}$

The Enhancement of Ability for Insurance Claim and Benefit Payout Possessed by the Insurance Company's Subsidiary (Solvency Margin Ratio)

Meiji Yasuda General Insurance Co., Ltd.

| | | (Millions of Yer |
|--|---------|------------------|
| As of March 31, | 2022 | 2021 |
| (A) Total solvency margin | 41,237 | 39,606 |
| ① Capital and others | 23,973 | 23,629 |
| ② Reserve for price fluctuation | 869 | 739 |
| 3 Contingency reserves | 23 | 26 |
| Catastrophe reserves | 12,249 | 11,799 |
| ⑤ General allowance for possible loan losses | _ | _ |
| (6) Net unrealized gains (losses) on available-for-sale securities (before tax effect deduction) and deferred unrealized gains (losses) on derivatives under hedge accounting (before tax effect deduction) × 90% (100% in case of losses) | 1,603 | 1,230 |
| ① Unrealized gains on land × 85% (100% in case of losses) | 1,550 | 1,347 |
| ® Excess of refund reserves | _ | _ |
| Qualifying subordinated debt | _ | _ |
| 10 Excess of refund reserves and qualifying subordinated debt not included in margin calculation | _ | _ |
| ① Deductions | _ | _ |
| ① Others | 966 | 833 |
| (B) Total amount of risk √((3+(4)²+(15+(6)²+(7)+(8) | 2,896 | 2,796 |
| General underwriting risk | 1,817 | 1,808 |
| ① Third-sector insurance risk | _ | _ |
| (5) Assumed interest rate risk | 4 | 4 |
| (6) Investment risk | 1,449 | 1,315 |
| ① Business management risk | 75 | 72 |
| ® Major disaster risk | 493 | 484 |
| Solvency margin ratio $\frac{(A)}{(1/2)\times(B)}\times100$ (%) | 2,847.6 | 2,832.2 |

Note: The figures presented above are calculated based on provisions in Article 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and the Ministry of Finance Notification No. 50 in 1996

Segment Information

Business operations undertaken by the Company, its consolidated subsidiaries and subsidiary entities during the years ended March 31, 2021 and March 31, 2022, included the nonlife insurance business in addition to the life insurance business. However, since the nonlife insurance business represents such a minor proportion of total operations, these business operations can be deemed to consist solely of the life insurance business segment. Therefore, the nonlife insurance business has been omitted from segment information.

Non-consolidated Information

Assets

Status of Loans Defined under the Insurance Business Act

| | | (Millions of Yen) |
|---|-----------|-------------------|
| As of March 31, | 2022 | 2021 |
| Bankrupt and quasi-bankrupt loans | 374 | 373 |
| Doubtful loans | 11,102 | 4,416 |
| Loans in arrears for three months or longer | _ | _ |
| Restructured loans | 10,905 | 11,640 |
| Subtotal | 22,382 | 16,430 |
| Percentage proportion in total loans (%) | 0.25 | 0.20 |
| Normal loans | 8,910,771 | 8,267,343 |
| Total | 8,933,153 | 8,283,773 |

Notes: 1. Bankrupt and quasi-bankrupt loans are loans to borrowers that have been found or are likely to be found legally bankrupt through fillings for the commencement of bankrupt-cy, corporate reorganization or civil rehabilitation proceedings, and loans to borrowers of similar status.

- 2. Doubtful loans are loans with a high probability of failure in the receipt of principal or interest under terms of the loan agreement due to the borrower's deteriorated financial status and/or business performance even though the borrower has yet to be in the state of bankruptcy. These loans exclude the loans described above in section 1.
- 3. Loans in arrears for three months or longer represent the loans on which payments of principal or interest are past due over three months from the day following the contractual due date. These loans exclude the loans described above in sections 1 and 2.
- 4. Restructured loans represent the loans which have been restructured to provide relief to the borrowers by reducing or waiving interest payments, by rescheduling repayments of principal or payments of interest, or by waiving claims for borrowers in order to support their recovery from financial difficulties. These loans exclude the loans described above in sections 1. to 3.
- 5. Normal loans are loans to borrowers whose financial status and business performance exhibit no particular problems. These loans exclude the loans described above in sections 1 to 4

Loans Involving Guaranteed Investment Trusts

Not applicable.

Enhancement of Ability for Insurance Claim and Benefit Payout (Solvency Margin Ratio)

| | | (Millions of Yer |
|--|-----------|------------------|
| As of March 31, | 2022 | 2021 |
| (A) Total solvency margin | 8,895,615 | 8,822,197 |
| ① Foundation funds | 1,238,245 | 1,307,339 |
| ② Reserve for price fluctuation | 869,373 | 850,080 |
| 3 Contingency reserves | 536,692 | 440,579 |
| 4 General allowance for possible loan losses | 2,126 | 1,736 |
| (5) Net unrealized gains (losses) on available-for-sale securities (before tax effect deduction) and deferred unrealized gains (losses) on derivatives under hedge accounting (before tax effect deduction) × 90% (100% in case of losses) | 3,367,548 | 3,584,043 |
| (6) Unrealized gains on land × 85% (100% in case of losses) | 503,198 | 489,444 |
| ① Excess of continued Zillmerized reserve | 1,440,977 | 1,411,778 |
| Qualifying subordinated debt | 840,735 | 640,735 |
| 9 Excess of continued Zillmerized reserve and qualifying subordinated debt not included in margin calculation | _ | _ |
| 10 Deductions | _ | _ |
| ① Other (tax effect adjustment) | 96,717 | 96,459 |
| (B) Total amount of risk $\sqrt{(2+3)^2+(4+5+6)^2}+(7)$ | 1,675,760 | 1,650,390 |
| 12 Insurance risk | 126,375 | 125,517 |
| ① Third-sector insurance risk | 77,581 | 76,135 |
| Assumed interest rate risk | 102,637 | 117,942 |
| (5) Minimum guarantee risk | 6,411 | 7,871 |
| ® Investment risk | 1,517,366 | 1,475,866 |
| ① Business management risk | 36,607 | 36,066 |
| Solvency margin ratio $\frac{(A)}{(1/2)\times(B)} \times 100 (\%)$ | 1,061.6 | 1,069.1 |

Notes: 1. The figures presented above are calculated based on provisions in Article 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and the Ministry of Finance Notification No. 50 in 1996.

2. Minimum guarantee risk is calculated based on standard methods stipulated in Article 2, Paragraph 4 of said notification.

Real Net Assets

| | | (Millions of Yen) |
|--|-----------|-------------------|
| As of March 31, | 2022 | 2021 |
| Real net assets | 9,900,807 | 10,684,709 |
| Ratio of real net assets to general account assets (%) | 22.8 | 25.5 |

Note: Calculated based on provisions of Article 3, Paragraph 2 of the Order Providing for the Categories, etc. prescribed in Article 132, Paragraph 2 of the Insurance Business Act.

Reference

| | | (Millions of Yen) |
|---|-----------|-------------------|
| As of March 31, | 2022 | 2021 |
| Real net assets after deducting unrealized gains and losses on held-to-maturity debt securities and | | |
| policy-reserve-matching bonds | 8,579,345 | 8,720,665 |

Note: Calculated based on provisions of Article 3, Paragraph 2 of the Order Providing for the Categories, etc. prescribed in Article 132, Paragraph 2 of the Insurance Business Act and Section II-2-2-6 of Comprehensive Guidelines for Supervision of Insurance Companies issued by the Financial Services Agency.

Gains and Losses on Valuation of Trading Securities (Total of General and Separate Accounts)

illions of Yen)

| | | | | (IVIIIIIOI IO OI TOTI) | |
|--------------------|----------------------|--|----------------------|--|--|
| As of March 31, | 1 | 2022 | 2021 | | |
| | Balance sheet amount | Valuation gains/losses included in the statement of income | Balance sheet amount | Valuation gains/losses included in the statement of income | |
| Trading securities | 608,512 | (17,083) | 678,573 | 45,148 | |
| General account | 4,608 | (386) | _ | _ | |
| Separate account | 603,904 | (16,696) | 678,573 | 45,148 | |

Fair Value of Securities (Total of General and Separate Accounts)

• Other Securities than Trading Securities

(Millions of Yen)

| As of March 31, | | | 2022 | | | | | 2021 | | |
|---------------------------------------|------------|------------|-----------|-----------------|-----------|------------|------------|-----------|-----------------|-----------|
| | | | | Net gains/losse | 3 | | | | Net gains/losse | S |
| | Book value | Fair value | | Gains | Losses | Book value | Fair value | | Gains | Losses |
| Held-to-maturity debt securities | 3,692,479 | 4,225,586 | 533,106 | 533,648 | (542) | 3,915,712 | 4,560,313 | 644,601 | 644,694 | (93) |
| Policy-reserve-matching bonds | 12,578,485 | 13,366,841 | 788,355 | 1,071,318 | (282,963) | 10,648,522 | 11,967,965 | 1,319,442 | 1,370,809 | (51,367) |
| Stocks of subsidiaries and affiliates | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Available-for-sale securities | 15,844,176 | 19,596,931 | 3,752,755 | 4,052,440 | (299,684) | 15,697,103 | 19,686,717 | 3,989,614 | 4,104,837 | (115,222) |
| Domestic bonds | 3,766,471 | 4,012,523 | 246,051 | 255,036 | (8,984) | 4,600,341 | 4,931,654 | 331,312 | 332,752 | (1,439) |
| Domestic stocks | 1,561,138 | 4,488,452 | 2,927,314 | 2,954,661 | (27,347) | 1,569,925 | 4,549,352 | 2,979,426 | 3,001,258 | (21,831) |
| Foreign securities | 9,392,692 | 9,835,757 | 443,065 | 697,909 | (254,844) | 8,148,691 | 8,727,414 | 578,723 | 650,714 | (71,991) |
| Foreign bonds | 7,652,347 | 7,844,382 | 192,035 | 441,453 | (249,418) | 6,797,217 | 7,195,323 | 398,105 | 464,301 | (66, 195) |
| Foreign stocks and others | 1,740,344 | 1,991,374 | 251,029 | 256,456 | (5,426) | 1,351,474 | 1,532,091 | 180,617 | 186,413 | (5,796) |
| Other securities | 950,216 | 1,087,025 | 136,809 | 141,806 | (4,996) | 1,096,142 | 1,191,967 | 95,824 | 114,551 | (18,726) |
| Monetary claims bought | 6,758 | 7,173 | 415 | 415 | - | 78,122 | 78,711 | 589 | 595 | (5) |
| Negotiable deposits | 13,000 | 12,998 | (1) | 0 | (1) | 53,000 | 52,995 | (4) | _ | (4) |
| Money held in trust | 153,899 | 153,000 | (898) | 2,611 | (3,510) | 150,879 | 154,622 | 3,742 | 4,965 | (1,223) |
| Total | 32,115,141 | 37,189,358 | 5,074,217 | 5,657,407 | (583,190) | 30,261,338 | 36,214,997 | 5,953,658 | 6,120,341 | (166,683) |
| Domestic bonds | 18,450,577 | 20,075,409 | 1,624,831 | 1,838,014 | (213,183) | 17,822,554 | 20,082,669 | 2,260,114 | 2,282,046 | (21,931) |
| Domestic stocks | 1,561,138 | 4,488,452 | 2,927,314 | 2,954,661 | (27,347) | 1,569,925 | 4,549,352 | 2,979,426 | 3,001,258 | (21,831) |
| Foreign securities | 10,803,944 | 11,181,215 | 377,271 | 711,136 | (333,865) | 9,305,241 | 9,909,832 | 604,591 | 707,457 | (102,866) |
| Foreign bonds | 9,063,599 | 9,189,840 | 126,241 | 454,680 | (328,438) | 7,953,767 | 8,377,741 | 423,974 | 521,044 | (97,070) |
| Foreign stocks and others | 1,740,344 | 1,991,374 | 251,029 | 256,456 | (5,426) | 1,351,474 | 1,532,091 | 180,617 | 186,413 | (5,796) |
| Other securities | 950,216 | 1,087,025 | 136,809 | 141,806 | (4,996) | 1,096,142 | 1,191,967 | 95,824 | 114,551 | (18,726) |
| Monetary claims bought | 182,366 | 191,256 | 8,890 | 9,176 | (286) | 263,595 | 273,558 | 9,963 | 10,062 | (99) |
| Negotiable deposits | 13,000 | 12,998 | (1) | 0 | (1) | 53,000 | 52,995 | (4) | _ | (4) |
| Money held in trust | 153,899 | 153,000 | (898) | 2,611 | (3,510) | 150,879 | 154,622 | 3,742 | 4,965 | (1,223) |

Notes: 1. Includes securities that are deemed appropriate to handle under the Financial Instruments and Exchange Act.

Excludes stocks and others of which market value is not available and investment in capital partnership.

• Held-to-Maturity Debt Securities

| | | | | | | (Millions of Yen | | |
|--|----------------------|------------|------------|----------------------|------------|------------------|--|--|
| As of March 31, | | 2022 | | | 2021 | | | |
| | Balance sheet amount | Fair value | Difference | Balance sheet amount | Fair value | Difference | | |
| Securities whose fair value exceeds the balance sheet amount | 3,671,479 | 4,205,128 | 533,648 | 3,904,720 | 4,549,415 | 644,694 | | |
| Domestic bonds | 3,427,522 | 3,949,336 | 521,814 | 3,637,897 | 4,268,299 | 630,402 | | |
| Foreign bonds | 76,349 | 79,422 | 3,072 | 89,349 | 94,174 | 4,824 | | |
| Monetary claims bought | 167,607 | 176,369 | 8,761 | 177,473 | 186,940 | 9,467 | | |
| Securities whose fair value does not exceed the balance sheet amount | 21,000 | 20,457 | (542) | 10,991 | 10,898 | (93) | | |
| Domestic bonds | _ | _ | _ | 2,991 | 2,991 | (O) | | |
| Foreign bonds | 13,000 | 12,743 | (256) | _ | _ | _ | | |
| Monetary claims bought | 8,000 | 7,713 | (286) | 8,000 | 7,906 | (93) | | |

Policy-Reserve-Matching Bonds

(Millions of Yen)

| As of March 31, | 2022 | | | 2021 | | | |
|--|----------------------|-----------|-----------|----------------------|------------|------------|--|
| | Balance sheet amount | | | Balance sheet amount | Fair value | Difference | |
| Securities whose fair value exceeds the balance sheet amount | 7,609,080 | 8,680,399 | 1,071,318 | 8,286,040 | 9,656,850 | 1,370,809 | |
| Domestic bonds | 7,179,398 | 8,240,562 | 1,061,164 | 7,654,986 | 8,973,878 | 1,318,891 | |
| Foreign bonds | 429,681 | 439,836 | 10,154 | 631,053 | 682,972 | 51,918 | |
| Securities whose fair value does not exceed the balance sheet amount | 4,969,405 | 4,686,441 | (282,963) | 2,362,482 | 2,311,115 | (51,367) | |
| Domestic bonds | 4,077,185 | 3,872,986 | (204,198) | 1,926,336 | 1,905,844 | (20,492) | |
| Foreign bonds | 892,220 | 813,455 | (78,764) | 436,146 | 405,271 | (30,874) | |

• Available-for-Sale Securities

(Millions of Yer

| As of March 31, | | 2022 | | 2021 | | | |
|---|-----------------------------------|-------------------------|------------|-----------------------------------|----------------------|------------|--|
| | Acquisition or amortized costs | Balance sheet amount | Difference | Acquisition or amortized costs | Balance sheet amount | Difference | |
| Securities whose balance sheet amount exceeds the acquisition | | | | 40.040.077 | | 4.404.00= | |
| or amortized costs | 10,909,023 | 14,961,464 | 4,052,440 | 12,913,377 | 17,018,214 | 4,104,837 | |
| Domestic bonds | 3,317,908 | 3,572,944 | 255,036 | 4,495,430 | 4,828,182 | 332,752 | |
| Domestic stocks | 1,344,535 | 4,299,196 | 2,954,661 | 1,408,942 | 4,410,200 | 3,001,258 | |
| Foreign securities | 5,306,649 | 6,004,559 | 697,909 | 6,272,606 | 6,923,320 | 650,714 | |
| Other securities | 876,359 | 1,018,165 | 141,806 | 687,471 | 802,022 | 114,551 | |
| Monetary claims bought | 6,758 | 7,173 | 415 | 8,126 | 8,721 | 595 | |
| Negotiable deposits | 3,000 | 3,000 | 0 | _ | _ | _ | |
| Money held in trust | 53,813 | 56,425 | 2,611 | 40,800 | 45,766 | 4,965 | |
| Securities whose balance sheet amount does not exceed | | | | | | | |
| the acquisition or amortized costs | 4,935,152 | 4,635,467 | (299,684) | 2,783,725 | 2,668,502 | (115,222) | |
| Domestic bonds | 448,563 | 439,578 | (8,984) | 104,911 | 103,472 | (1,439) | |
| Domestic stocks | 216,603 | 189,255 | (27,347) | 160,982 | 139,151 | (21,831) | |
| Foreign securities | 4,086,043 | 3,831,198 | (254,844) | 1,876,085 | 1,804,093 | (71,991) | |
| Other securities | 73,856 | 68,860 | (4,996) | 408,671 | 389,944 | (18,726) | |
| Monetary claims bought | _ | _ | _ | 69,996 | 69,990 | (5) | |
| Negotiable deposits | 10,000 | 9,998 | (1) | 53,000 | 52,995 | (4) | |
| Money held in trust | 100,086 | 96,575 | (3,510) | 110,079 | 108,855 | (1,223) | |

• Book Value of Stocks and Others of Which Market Value Is Not Available and Investment in Capital Partnership

| | | (Millions of Yen) |
|---------------------------------------|---------|-------------------|
| As of March 31, | 2022 | 2021 |
| Stocks of subsidiaries and affiliates | 869,736 | 876,895 |
| Available-for-sale securities | 54,491 | 47,475 |
| Unlisted domestic stocks | 30,264 | 27,698 |
| Unlisted foreign stocks | 4,126 | 4,126 |
| Other foreign securities | 96 | 98 |
| Others | 20,004 | 15,552 |
| Total | 924,228 | 924,371 |

Fair Value of Money Held in Trust (Total of General and Separate Accounts)

| | | | | | | | | | | (|
|---------------------|---------------|------------|------|------------------|--------|---------------|------------|------|-----------------|--------|
| As of March 31, | <u></u> | | 2022 | | | | | 2021 | | |
| | Balance sheet | | | Net gains/losses | S | Balance sheet | | | Net gains/losse | S |
| | amount | Fair value | | Gains | Losses | amount | Fair value | | Gains | Losses |
| Money held in trust | 157.609 | 157.609 | _ | _ | _ | 154.622 | 154.622 | _ | _ | |

Note: The balance sheet amount includes net gains and losses on derivative transactions classified as money held in trust.

Money Held in Trust for Investment

| | | | | (Millions of Yen) |
|------------------------------------|----------------------|---|----------------------|---|
| As of March 31, | 20 | 2022 | |)21 |
| | Balance sheet amount | Valuation gains/ losses included in profit for the period | Balance sheet amount | Valuation gains/ losses included in profit for the period |
| Money held in trust for investment | 4,608 | (386) | _ | _ |

Note: The balance sheet amount and valuation gains/losses included in profit for the period include net gains and losses on derivative transactions.

Money Held in Trust for Maturity, for Policy Reserve Matching and for Other Purposes

| (Millions | of | Yen |
|-----------|----|-----|

(Millione of Van)

| As of March 31, | | | 2022 | | | | | 2021 | | (IVIIIIOTIO OI TOI |
|-------------------------|------------|------------------|-------|-------|------------------|------------|------------|-------|-------|--------------------|
| As of Malcit 51, | | Net gains/losses | | | Net gains/losses | | | | ne . | |
| | Book value | Fair value | | Gains | Losses | Book value | Fair value | | Gains | Losses |
| Held-to-maturity | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Policy reserve matching | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Other purposes | 153,899 | 153,000 | (898) | 2,611 | (3,510) | 150,879 | 154,622 | 3,742 | 4,965 | (1,223) |

Policy-Reserve-Matching Bonds

The Company classifies bonds held with the aim of matching the duration to outstanding insurance liabilities within the sub-groups (categorized by insurance type, investment policy and other factors) of individual life insurance, individual annuities and group pensions as policy-reserve-matching bonds in accordance with the "Temporary

Treatment of Accounting and Auditing Concerning Policy-Reserve-Matching Bonds in the Insurance Industry" (JICPA, issued on November 16, 2000).

The effectiveness of the duration matching of these policy-reservematching bonds is periodically reevaluated.

Fair Value of Derivative Transactions (Total of General and Separate Accounts)

1. Qualitative Information

(1) Content of Transactions

The main types of derivative transactions executed by the Company are those related to:

- Interest rates: interest rate futures, interest rate options, interest rate swaps and swaptions
- Currencies: foreign exchange contracts, currency options and currency swaps
- Stocks: stock index futures and stock options
- Bonds: bond futures and bond options

None of the Over-the-Counter (OTC) transactions involves excessive risk that may emerge from the complexity of the transaction structure.

(2) Transaction Policy

The Company positions derivative transactions as a key hedging method against risks associated with invested assets, insurance liabilities and bonds payable. Such transactions are executed mainly for hedging purposes.

(3) Purpose of Transactions

Derivative transactions are mainly used as follows:

- Interest rate-related transactions are intended to fix the interest rate of loans and debts with floating rates and to hedge against interest rate risk of insurance liabilities.
- Currency-related transactions are intended to fix currency exchange rates applied to the purchase or sale of foreign currency denominated assets and liabilities, to minimize unexpected losses caused by exchange rate fluctuations, and avoid other risks associated with foreign currency exchange.
- Stock-related transactions are intended to avoid price fluctuation risk
 that may emerge from the planned purchase or sale of stocks due to
 a time lag between the decision on and execution of such deal as
 well as risks resulting from the fluctuation in the value of the
 Company's stock portfolio.
- Bond-related transactions are intended to avoid price fluctuation risk that may emerge from the planned purchase or sale of bonds due to a time lag between the decision on and execution of such deal.

Of the transactions described above, some interest-rate transactions are subject to exceptional accounting treatment and deferred hedge accounting. Also, some transactions aimed at avoiding foreign currency exchange risk are subject to fair value hedge accounting, deferred hedge accounting and the allocation method for currency swaps.

(4) Risk Content

These derivative transactions are aimed primarily at hedging against risks associated with invested assets, insurance liabilities and bonds

payable. Accordingly, the market risk accompanying these transactions is mitigated and limited.

In addition, transactions are executed through market exchange or OTC transactions. In general, the latter employ a type of contract that mandates the mutual provision of collateral by transactional participants based on market conditions and risks (e.g. Credit Support Annex), while giving due consideration to assessing the soundness of counterparties. Therefore, the Company believes these transactions pose limited risk that might emerge from counterparty default.

(5) Risk Management Structure

With regard to handling derivative transactions, the Company limits risk by setting up policies and establishing credit balance limits for each type of transaction and each counterparty. By using the Current Exposure Method, the Company calculates counterparty credit risk based on replacement cost, thereby limiting exposure risk. Counterparties are selected based on their soundness, giving due consideration to their ratings and other factors.

The overall status of these transactions is managed comprehensively. For example, the Risk Management Verification Committee monitors the total value and balance of transactions and other invested assets subject to hedge accounting. Moreover, a system of internal checks is in place by segregating the departments executing the transactions from the administrative departments to ensure risk management is on an appropriate footing.

(6) Supplementary Explanation on Quantitative Information (i) Calculation of Fair Value

The fair value of interest rate swap transactions is stated at value at fiscal year-end based on data provided by pricing vendors.

The fair value of OTC transactions, such as foreign exchange contracts, is stated at theoretical prices based on the TTM, WM Reuters rate or discount rate at the balance sheet date, or fair value based on data provided by pricing vendors.

The fair value of stock index futures and bond futures is calculated based on closing or settlement prices as of March 31.

(ii) Net Gains and Losses on Transactions

The Company utilizes derivative transactions mainly as a hedging method against risk associated with invested assets, insurance liabilities and bonds payable.

For example, interest rate swap transactions related to invested assets are executed mainly for the purpose of fixing interest rates on assets with floating rates. Likewise, interest rate swap transactions related to insurance liabilities are intended to control the impact of interest rate fluctuations on such liabilities.

In short, the Company undertakes derivative transactions in combination with invested assets, insurance liabilities and bonds payable subject to hedge accounting, rather than on an individual transaction basis.

/ 8

Status of Stocks Held

1. Classification of Investment Securities and Fundamental Concept for Stock Investment

From the stance of a long-term perspective, the Company recognizes that securing investment profits while controlling risk is essential to fulfill its obligation to its customers. Therefore, the Company's fundamental concept for stock investment is to yield stable returns over the long term in step with growth in each investee's corporate value.

In addition to its stockholdings based on the aforementioned concept, the Company may engage in strategic stockholding by investing in other companies with the aim of strengthening partnerships through business alliance and collaboration. The strategically held stocks are managed as "Investment Securities not Held Solely for the Purpose of Investment" and managed distinctly from other stocks, which are held in line with the aforementioned fundamental concept for stock investment.

With regard to investment securities not held solely for the purpose of investment, Meiji Yasuda Life periodically verifies each holding individually to confirm the appropriateness of the purpose of such holding and its economic rationality. Should a stockholding fail this verification, the Company then considers divestment if there is no justification for maintaining the holding solely for the purpose of investment.

2. Investment Securities not Held Solely for the Purpose of Investment

(1) Methods for verifying rationality of the holding and verification results for individual stocks

The Company has made it a rule to ensure that listed stocks classified as investment securities not held solely for the purpose of investment undergo verification performed by the Board of Directors and other bodies employing the medium- to long-term perspective regarding the appropriateness of the purposes of the holding in light of the execution of joint business or the enhancement of transactional relationships. This also entails a close examination of the economic rationale for such holdings. As of March 31, 2022, the Company holds no listed stocks.

(2) Number of Stocks and Their Balance Sheet Value

| | | (Millions of Yen) |
|-----------------|------------------|---------------------------|
| | Number of stocks | Total balance sheet value |
| Unlisted stocks | 13 | 7,087 |
| Other stocks | _ | _ |

Increase in Number of Shares of Specific Stocks (for the year ended March 31, 2021)

(Thousand Charas Millians of Van)

| | • | | (Millions of Yen) |
|-----------------------|-----------------------------------|--|---|
| | Number of stocks | Total acquisition price associated with the increase in the number of shares | Reasons for the increase |
| Unlisted stocks | 1 | 183 | Development of alliance relationships aimed at promoting sustainability management and upgrading the Company's responsible investment initiatives |
| Decrease in Number of | Shares of Specific Stocks (for th | ne year ended March 31, 2021) | (Millions of Yen) |
| | | Number of stocks | Total acquisition price associated with the decrease in the number of shares |

| | | (Millions of Yen) |
|-----------------|------------------|--|
| | Number of stocks | Total acquisition price associated with the decrease in the number of shares |
| Unlisted stocks | _ | _ |
| Other stocks | 1 | (18,505) |

3. Breakdown of Investment Securities not Held Solely for the Purpose of Investment (excluding unlisted stocks)

There was no holding as of March 31, 2022.

As of March 31, 2021

| Stock | Number of shares | Balance sheet amount | Purpose |
|-----------|------------------|----------------------|--|
| Talanx AG | 8,703 | 40,850 | Ongoing stockholding to maintain a strategic partnership aimed at promoting international collaboration in the insurance business in growing markets, with the aim of collecting information and nurturing human resources associated with supporting global expansion |

4. Investment Securities Held Solely for Investment

(Millions of Yen)

| As of and years ended March 31, | 2022 | | | | 2021 | | | | | |
|---------------------------------|-------------------------|--------------------|-----------------------|-------------------------|-------------------|-------------------------|--------------------|-----------------------|-------------------------|-------------------|
| | | | | Valuation g | ains/losses | | | | Valuation g | ains/losses |
| | Balance sheet amount | Dividends received | Gains/Losses on sales | Unrealized gains/losses | Impairment losses | Balance sheet amount | Dividends received | Gains/Losses on sales | Unrealized gains/losses | Impairment losses |
| Unlisted stocks | 29,308 | 965 | 169 | 739 | (1,539) | 25,941 | 2,200 | 869 | 923 | (394) |
| Others | 4,542,001 | 124,272 | 85,352 | 2,959,779 | (2,004) | 4,555,142 | 92,398 | 62,966 | 2,981,472 | (1,501) |

Components of Ordinary Profit (Base Profit)

| | | (Millions of Ye |
|---|----------------|-----------------|
| Years ended March 31, | 2022 | 2021 |
| Base income ① | 3,593,616 | 3,529,359 |
| Insurance premiums and other | 2,443,588 | 2,352,149 |
| Insurance premiums | 2,440,413 | 2,341,591 |
| Investment income (Note) | 967,668 | 1,048,697 |
| Interest, dividends and other income | 888,380 | 840,398 |
| Other ordinary income (Note) | 67,569 | 67,179 |
| Other base income | 114,789 | 61,333 |
| Base expenses ② | 2,991,625 | 2,979,128 |
| Benefits and other payments | 2,353,540 | 2,317,695 |
| Claims paid | 554,432 | 544,074 |
| Annuity payments | 627,129 | 661,573 |
| Benefit payments | 407,398 | 391,472 |
| Surrender benefits | 665,564 | 581,645 |
| Other refunds | 96,786 | 135,797 |
| Provision for policy reserves and other reserves (Note) | 68,880 | 32,676 |
| Investment expenses (Note) | 56,364 | 120,640 |
| Operating expenses | 376,126 | 375,436 |
| Other ordinary expenses | 125,972 | 126,879 |
| Other base expenses | 10,740 | 5,800 |
| Base profit A (1)-(2) | 601,991 | 550,231 |
| Capital income ③ | 258,795 | 148,812 |
| Gains on money held in trust | 1,483 | 1,090 |
| Gains on trading securities | _ | _ |
| Gains on sales of securities | 113,521 | 97,475 |
| Gains on derivative financial instruments | _ | _ |
| Foreign exchange gains | 133,050 | 44,445 |
| Other capital income | 10,740 | 5,800 |
| Capital expenses 4 | 402,334 | 205,099 |
| Losses on money held in trust | _ | _ |
| Losses on trading securities | _ | _ |
| Losses on sales of securities | 65,714 | 62,887 |
| Losses on valuation of securities | 5,816 | 1,971 |
| Losses on derivative financial instruments | 217,338 | 79,634 |
| Foreign exchange losses | · - | _ |
| Other capital expenses | 113,465 | 60,605 |
| Capital gains/losses B (3-4) | (143,538) | (56,286) |
| Total of base profit and capital gains/losses A+B | 458,452 | 493,944 |

| | | | (Millions of Yen) |
|--|---------------|-----------|-------------------|
| Years ended March 31, | | 2022 | 2021 |
| Temporary income ⑤ | | _ | 347,063 |
| Reversal of contingency reserves | | _ | 347,063 |
| Reversal of specific allowance for possible loan loss | es | _ | _ |
| Other temporary income | | _ | _ |
| Temporary expenses (6) | | 210,075 | 609,190 |
| Provision for contingency reserves | | 96,112 | _ |
| Provision for specific allowance for possible loan los | ses | 3,147 | 476 |
| Provision for specific allowance for possible oversea | s loan losses | _ | _ |
| Write-off of doubtful accounts | | _ | _ |
| Other temporary expenses | | 110,814 | 608,713 |
| Temporary gains/losses | C (5-6) | (210,075) | (262,127) |
| Ordinary profit | A+B+C | 248,377 | 231,817 |

Note: Excludes items presented on the statements of income as investment income and expenses, other ordinary income and provision for policy reserves and other reserves, which are all deemed to be capital income/expenses and temporary gains/losses.

Reference: Breakdown of Other Items

| | | (Millions of Yen) |
|---|---------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| Other base income | 114,789 | 61,333 |
| Amount of interest, dividends and other income within asset management gain/loss of money held in trust | 1,323 | 728 |
| Effect of changes in cash surrender value attributable to market value adjustments | _ | _ |
| Effect of changes in market exchange rates associated with foreign currency denominated insurance policies | 113,465 | 60,605 |
| Other base expenses | 10,740 | 5,800 |
| Effect of changes in cash surrender value attributable to market value adjustments | 10,740 | 5,800 |
| Effect of changes in market exchange rates associated with foreign currency denominated insurance policies | _ | _ |
| Other capital income | 10,740 | 5,800 |
| Effect of changes in cash surrender value attributable to market value adjustments | 10,740 | 5,800 |
| Effect of changes in market exchange rates associated with foreign currency denominated insurance policies | _ | _ |
| Other capital expenses | 113,465 | 60,605 |
| Effect of changes in cash surrender value attributable to market value adjustments | _ | _ |
| Effect of changes in market exchange rates associated with foreign currency denominated insurance policies | 113,465 | 60,605 |
| Other temporary expenses | 110,814 | 608,713 |
| Provision for policy reserves in accordance with Article 69, Paragraph 5 of the Ordinance for Enforcement of the Insurance Business Act | 110,814 | 608,713 |

Components of Base Profit (by Surplus Factor)

| | | | (Billions of Yen) |
|--|------------|-----------|-------------------|
| Years ended March 31, | | 2022 | 2021 |
| Base profit (Note) | А | 601.9 | 550.2 |
| Insurance-related gains/losses | | 251.1 | 266.8 |
| Mortality profit | | 223.6 | 242.0 |
| Expense profit | | 20.6 | 9.6 |
| Investment-related gains/losses | | 350.8 | 283.4 |
| Interest surplus | | 358.7 | 289.3 |
| Capital gains/losses | В | (143.5) | (56.2) |
| Temporary gains/losses | С | (210.0) | (262.1) |
| Ordinary profit | D (=A+B+C) | 248.3 | 231.8 |
| Extraordinary gains/losses, income taxes | E | (64.5) | (2.4) |
| Unappropriated surplus | F (=D+E) | 183.8 | 229.4 |

Note: The Company revised its presentation method for base profit due to the revision of relevant managerial accounting methods and now discloses components of base profit in line with two categories: "insurance-related gains/losses" and "investment-related gains/losses."

Performance Indicators

Performance Indicators for Main Business Annualized Premiums and Number of Policies

(1) Policies in Force

Annualized Premiums

| | | | | (IVIIIIONS OF YEN) |
|---|-----------|----------------|-----------|--------------------|
| As of March 31, | 2 | 2021 | | |
| | Amount | YOY change (%) | Amount | YOY change (%) |
| Individual life insurance | 1,585,042 | 99.5 | 1,592,871 | 99.2 |
| Individual annuities | 582,945 | 96.8 | 602,334 | 97.1 |
| Total | 2,167,988 | 98.8 | 2,195,205 | 98.6 |
| Medical insurance, living benefits and others | 475,077 | 103.5 | 458,855 | 103.0 |

• Number of Policies

| As of March 31, | 20 | 2022 | | |
|---------------------------|--------------------|----------------|--------------------|----------------|
| | Number of policies | YOY change (%) | Number of policies | YOY change (%) |
| Individual life insurance | 10,213,024 | 101.5 | 10,060,499 | 101.4 |
| Individual annuities | 2,280,867 | 96.7 | 2,358,740 | 96.7 |
| Total | 12,493,891 | 100.6 | 12,419,239 | 100.4 |

(2) New Policies

• Annualized Premiums

| | | | | (14111110110 01 1011) |
|---|---------|----------------|--------|-----------------------|
| Years ended March 31, | : | 2022 | | |
| | Amount | YOY change (%) | Amount | YOY change (%) |
| Individual life insurance | 101,064 | 110.4 | 91,571 | 88.9 |
| Individual annuities | 2,378 | 109.8 | 2,166 | 99.6 |
| Total | 103,442 | 110.4 | 93,737 | 89.1 |
| Medical insurance, living benefits and others | 43,645 | 116.1 | 37,592 | 94.1 |

• Number of Policies

| Years ended March 31, | 20 | 2022 | | |
|---------------------------|--------------------|----------------|--------------------|----------------|
| | Number of policies | YOY change (%) | Number of policies | YOY change (%) |
| Individual life insurance | 1,059,268 | 113.5 | 933,610 | 80.9 |
| Individual annuities | 13,832 | 109.2 | 12,662 | 99.9 |
| Total | 1,073,100 | 113.4 | 946,272 | 81.1 |

Notes: 1. Annualized premiums are calculated by multiplying the amount of premium payments for twelve months by a coefficient determined by payment frequency.

(For policies with a single lump-sum payment, the amount is calculated by dividing total premiums by years contracted).

Figures for medical insurance, living benefits and others represent annualized premiums paid for coverage under medical insurance (hospitalization benefits and surgery benefits), living benefits (benefits under coverage for specified diseases and nursing care) and benefits subject to premium payment waiver (including premium payment waiver for those who suffer from specified diseases or require nursing care; excluding waivers for those who become disabled).

3. In (2) new policies, annualized premiums include net increase in premiums resulting from conversion of policies, coverage revision and rider changes.

The number of policies includes the number of policies subject to such conversion, revision or changes.

Insurance Amount of Policies in Force and New Policies

(1) Policies in Force

| As of March 31, | 20 | 2022 | | |
|---------------------------|-------------|----------------|-------------|----------------|
| | Amount | YOY change (%) | Amount | YOY change (%) |
| Individual life insurance | 53,824,894 | 96.8 | 55,613,918 | 95.5 |
| Individual annuities | 11,916,588 | 96.3 | 12,370,157 | 96.2 |
| Subtotal | 65,741,482 | 96.7 | 67,984,075 | 95.7 |
| Group life insurance | 116,327,695 | 100.4 | 115,876,870 | 99.6 |
| Total | 182,069,178 | 99.0 | 183,860,946 | 98.1 |
| Group pensions | 7,904,028 | 100.8 | 7,843,027 | 100.7 |

Notes: 1. Figures for individual annuities represent the expected future value of accumulated capital of policies written prior to payout at pension eligibility and policy reserves of policies written after pension payout.

2. Figures for group pensions represent the amount of policy reserves.

(2) New Policies

| | | | | | | | | (Millions of Yen) |
|---------------------------|--------------|------------------------------|---|-------|--------------|------------------------------|---|---------------------|
| Years ended March 31, | | 20: | 22 | | | 20: | 21 | |
| | New policies | Net increase from conversion | New policies + net increase from conversion | | New policies | Net increase from conversion | New policies + net increase fror conversion | n YOY change (%) |
| Individual life insurance | 1,613,178 | (451,357) | 1,161,821 | 128.9 | 1,478,994 | (577,962) | 901,031 | 84.6 |
| Individual annuities | 68,177 | (127) | 68,050 | 109.7 | 62,155 | (142) | 62,012 | 100.1 |
| Subtotal | 1,681,356 | (451,484) | 1,229,872 | 127.7 | 1,541,149 | (578,105) | 963,044 | 85.5 |
| Group life insurance | 351,234 | _ | 351,234 | 54.2 | 648,067 | _ | 648,067 | 139.6 |
| Total | 2,032,590 | (451,484) | 1,581,106 | 98.1 | 2,189,217 | (578,105) | 1,611,111 | 101.3 |
| Group pensions | 45 | | 45 | 0.9 | 5,034 | _ | 5,034 | 53,020.3 |

Notes: 1. Net increase from conversion includes net increase due to coverage revision and rider changes.

2. Figures for new policies and net increase from conversion in individual annuities represent planned annuity value at the start of annuity payments.

3. The figures for new policies in group pensions represent insurance premiums from the first payment.

Insurance Amount of Policies in Force and New Policies by Product Type Individual Life Insurance

| | Polici | es in force (a | s of March 31, | New policies (year ended Mar | | | | arch 31, 2022) | |
|---|---|----------------|---|------------------------------|--------------------|---------------|-----------------------------|----------------|--|
| | Number of policies | % of policies | Amount (Millions of Yen) | % of policies | Number of policies | % of policies | Amount (Millions of Yen) | % of policies | |
| Mortality insurance | 8,393,345 | 82.2 | 51,117,853 | 95.0 | [787,414] | [74.3] | [4,553,765] | [94.8] | |
| | | | | | 508,989 | 48.1 | 1,361,894 | 28.3 | |
| Whole life insurance | 1,032,231 | 10.1 | 5,761,499 | 10.7 | [1,236] | [0.1] | [11,715] | [0.2] | |
| | | | | | 1,236 | 0.1 | 11,715 | 0.2 | |
| Whole life insurance with living benefits | 69,098 | 0.7 | 101,893 | 0.2 | [2,903] | [0.3] | [369] | [0.0] | |
| | | | | | 2,903 | 0.3 | 369 | 0.0 | |
| Whole life insurance whose period of premium payments has finished | 29,810 | 0.3 | 102,313 | 0.2 | _ | _ | _ | _ | |
| , i i i i i i i i i i i i i i i i i i i | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | _ | _ | _ | _ | |
| Single premium special whole life | | | | | | | | | |
| insurance | 787,255 | 7.7 | 5,828,096 | 10.8 | [5,858] | [0.6] | [38,167] | [8.0] | |
| | | | | | 5,858 | 0.6 | 38,167 | 8.0 | |
| Whole life insurance (denominated by | 220 101 | 3.2 | 700 077 | 1.3 | [110 776] | [40.6] | [007 611] | [4.0] | |
| designated currencies) | 330,181 | 3.2 | 702,277 | 1.3 | [112,776] | [10.6] | [207,611] | [4.3] | |
| Lump-sum whole-life insurance with | | | | | 112,776 | 10.6 | 207,611 | 4.3 | |
| periodic benefits | 4,262 | 0.0 | 32,085 | 0.1 | _ | _ | _ | _ | |
| | | | | | _ | _ | _ | _ | |
| Increasing whole life insurance | 263,970 | 2.6 | 2,007,074 | 3.7 | _ | _ | _ | _ | |
| | | | | | _ | _ | _ | _ | |
| Whole life insurance with term rider | 382,823 | 3.7 | 2,576,415 | 4.8 | _ | _ | _ | _ | |
| | | | | | _ | _ | _ | _ | |
| Wealth accumulation whole life insurance | | | | | | | | | |
| with floating interest | 401,750 | 3.9 | 4,005,815 | 7.4 | [915] | [0.1] | [14,268] | [0.3] | |
| | | | | | _ | _ | _ | _ | |
| Comprehensive protection insurance with combined policies | 2,373,795 | 23.2 | 23,246,455 | 43.2 | [464,265] | [43.8] | [3,941,518] | [82.0] | |
| combined policies | 2,070,730 | 20.2 | 20,240,400 | 40.2 | 186,842 | 17.6 | 764,422 | 15.9 | |
| Term life insurance | 468,379 | 4.6 | 2,445,395 | 4.5 | [20,884] | [2.0] | [169,594] | [3.5] | |
| | 400,070 | 4.0 | 2,440,000 | 4.0 | 20,884 | 2.0 | 169,594 | 3.5 | |
| Increasing term life insurance | 17,264 | 0.2 | 653,154 | 1.2 | [844] | [0.1] | [16,449] | [0.3] | |
| moreasing term inc insurance | 17,204 | 0.2 | 000,104 | 1.2 | 844 | 0.1 | 16,449 | 0.3 | |
| Term life insurance with coverage for | | | | | 011 | 0.1 | 10,110 | 0.0 | |
| specified diseases | 1,632,616 | 16.0 | 2,285,228 | 4.2 | [110,163] | [10.4] | [150,379] | [3.1] | |
| | | | | | 110,163 | 10.4 | 150,379 | 3.1 | |
| Variable insurance (whole-life type) | 47,405 | 0.5 | 433,332 | 8.0 | _ | _ | _ | _ | |
| | | | | | _ | _ | _ | _ | |
| Whole life insurance for surviving spouses | | | | | | | | | |
| with term rider | 27,870 | 0.3 | 226,353 | 0.4 | _ | _ | _ | _ | |
| AND I PE I SERVICE | 50.540 | 0.0 | 0.40.000 | 0.4 | _ | - | _ | - | |
| Whole life hospitalization insurance | 56,540 | 0.6 | 240,233 | 0.4 | [87] | [0.0] | [506] | [0.0] | |
| Modical and purging ages incomes | 460 006 | 4.6 | 177.010 | 0.0 | [67 400] | [6 4] | - 1001 | - 10 41 | |
| Medical and nursing care insurance | 468,096 | 4.6 | 177,919 | 0.3 | [67,483] | [6.4] | [3,180] | [0.1] | |
| Town vider | [70 507] | | 005 000 | 0.5 | 67,483 | 6.4 | 3,180 | 0.1 | |
| Term rider | [73,537] | _ | 285,826 | 0.5 | [2] | _ | [3] | [0.0] | |
| Othoro | [0.400] | | C 404 | 0.0 | [2] | _ | 3 | 0.0 | |
| Others | [3,109] | _ | 6,481 | 0.0 | _ | _ | _ | _ | |
| | | | | | _ | _ | _ | | |

| | Policies in force (as of March 31, 2022) | | | New policies (year ended March 31, 2022) | | | | |
|--|--|---------------|-----------------------------|--|--------------------|---------------|-----------------------------|---------------|
| | Number of policies | % of policies | Amount (Millions of Yen) | % of policies | Number of policies | % of policies | Amount (Millions of Yen) | % of policies |
| Hybrid insurance | 310,525 | 3.0 | 1,366,547 | 2.5 | [18,915] | [1.8] | [83,294] | [1.7] |
| | | | | | 18,915 | 1.8 | 83,294 | 1.7 |
| Endowment insurance | 88,207 | 0.9 | 501,307 | 0.9 | [7,190] | [0.7] | [41,929] | [0.9] |
| | | | | | 7,190 | 0.7 | 41,929 | 0.9 |
| Endowment insurance (denominated by designated currencies) | 136,973 | 1.3 | 470,375 | 0.9 | [11,725] | [1.1] | [41,365] | [0.9] |
| addignated canonology | 100,010 | 1.0 | 170,070 | 0.0 | 11,725 | 1.1 | 41,365 | 0.9 |
| Endowment insurance with term rider | 45,021 | 0.4 | 108,170 | 0.2 | | _ | | _ |
| Endowment insurance with terminati | 40,021 | 0.4 | 100,170 | 0.2 | _ | _ | _ | _ |
| Endowment insurance with term rider with | | | | | | | | |
| living benefits | 21,279 | 0.2 | 173,077 | 0.3 | _ | _ | _ | _ |
| | | | | | _ | _ | _ | _ |
| Term life insurance with living benefits | 5,310 | 0.1 | 49,703 | 0.1 | _ | _ | _ | _ |
| | | | | | _ | _ | _ | _ |
| Child insurance with annuity for child | 13,735 | 0.1 | 43,367 | 0.1 | _ | _ | _ | _ |
| | | | | | _ | _ | _ | _ |
| Term rider with living benefits | [12,513] | _ | 20,545 | 0.0 | _ | _ | _ | _ |
| | | | | | _ | _ | _ | _ |
| Pure endowment insurance | 1,509,154 | 14.8 | 1,340,492 | 2.5 | [252,939] | [23.9] | [167,989] | [3.5] |
| | | | | | 252,939 | 23.9 | 167,989 | 3.5 |
| Wealth accumulation insurance with | | | | | | | | |
| death/accident benefits for women | 1,149,508 | 11.3 | 561,737 | 1.0 | [229,139] | [21.6] | [112,184] | [2.3] |
| | | | | | 229,139 | 21.6 | 112,184 | 2.3 |
| Child insurance | 344,338 | 3.4 | 767,372 | 1.4 | [23,800] | [2.2] | [55,805] | [1.2] |
| | | | | | 23,800 | 2.2 | 55,805 | 1.2 |
| Child insurance with educational | 45.000 | 0.4 | 0.047 | 0.0 | | | | |
| endowment | 15,308 | 0.1 | 8,247 | 0.0 | _ | _ | _ | _ |
| Dalia y a gave gation viday | [065 705] | | 0.100 | 0.0 | _ | _ | _ | _ |
| Policy aggregation rider | [365,705] | _ | 3,136 | 0.0 | _ | _ | _ | _ |
| - Total | 10.010.004 | 100.0 | E0 004 004 | 100.0 | [4 050 060] | - [100.0] | [4 005 040] | [100.0] |
| ōtal | 10,213,024 | 100.0 | 53,824,894 | 100.0 | [1,059,268] | [100.0] | [4,805,049] | [100.0] |
| | | | | | 780,843 | 73.7 | 1,613,178 | 33.6 |

Notes: 1. Figures presented in [] of each line item for new policies in the year ended March 31, 2022 include policies subject to conversion, coverage revision and rider changes.

2. Total number of policies does not include the number of riders presented in [].

Individual Annuities

(Millions of Yen)

| | Policies in force (as of March 31, 2022) | | New pol (year ended Ma | |
|---|---|------------|---------------------------|--------|
| | Number of policies | Amount | Number of policies | Amount |
| Whole life annuities with term life insurance | 2,928 | 3,648 | _ | - |
| Individual annuities | 2,211,946 | 11,696,133 | 13,789 | 67,731 |
| Variable individual annuities | 200 | 580 | _ | _ |
| Variable individual annuities (that assure planned annuity value) | 59,766 | 163,475 | _ | _ |
| Annuity type payment rider attached to life insurance policies | 2,947 | 10,673 | 43 | 446 |
| Income protection rider | 1,070 | 5,349 | _ | _ |
| Whole life or fixed-term annuity rider with disability income benefit | 621 | 8,257 | _ | _ |
| Whole life annuity rider with disability income benefit | 1,334 | 25,317 | _ | _ |
| Whole life nursing care annuity rider | 55 | 428 | _ | _ |
| Others | (636) | 2,723 | _ | _ |
| Total | 2,280,867 | 11,916,588 | 13,832 | 68,177 |

Notes: 1. Others is not included in the total number of policies.

- 2. The amount of policies in force represents the expected future value of accumulated capital of insurance policies written prior to payout at pension eligibility and policy reserves of insurance policies written after pension payout.

- The amount of new policies represents planned annuity value at the start of annuity payments.
 The figures for whole life annuity rider with disability income benefit include whole life annuity rider with nursing care support.

Group Life Insurance

(Millions of Yen)

| | Policies in force (as of March 31, 2022) | | New po (year ended Ma | |
|--|---|-------------|--------------------------|---------|
| | Number of policies | Amount | Number of policies | Amount |
| Group term life insurance | 12,567,976 | 53,131,880 | 48,629 | 299,347 |
| Comprehensive group term life insurance for employees | 4,894,883 | 14,682,353 | 31,854 | 51,886 |
| Group credit life insurance | 11,601,278 | 48,383,422 | _ | _ |
| Consumer group credit life insurance | 3,281 | 1,333 | _ | _ |
| Group whole life insurance | 606 | 2,115 | _ | _ |
| Life insurance for disability support | (38,496) | 24,960 | _ | _ |
| Annuity type payment rider attached to group term life insurance | 17,095 | 101,630 | _ | _ |
| Total | 29,085,119 | 116,327,695 | 80,483 | 351,234 |

Notes: 1. The number of policies represents the number of insured persons.

- 2. The amount of annuity type payment rider represents the expected future value of accumulated capital of policies written prior to payout at pension eligibility and policy reserves of policies written after pension payout.
- 3. The total number of polices does not include the number of life insurance policies for disability support.

Group Pensions

(Millions of Yen)

| | | Policies in force (as of March 31, 2022) | | | | |
|---|--------------------|---|--------------------|--------|--|--|
| | Number of policies | Amount | Number of policies | Amount | | |
| Corporate pensions | 570 | 435 | _ | _ | | |
| New corporate pensions | 8,513,537 | 461,755 | _ | _ | | |
| Corporate pensions with individual contribution | 3,094,901 | 3,641,312 | _ | 7 | | |
| National pension fund insurance | _ | _ | _ | _ | | |
| Employees' pension fund insurance | 223,115 | 132,240 | _ | _ | | |
| Group pure endowment insurance | _ | 123,005 | _ | _ | | |
| Defined contribution pension plans (corporate) | _ | 114,376 | _ | 2 | | |
| Defined contribution pension plans (individual) | _ | 12,524 | _ | _ | | |
| Defined benefit corporate pension plans (contract-type) | _ | 1,948,960 | _ | 34 | | |
| Defined benefit corporate pension plans (fund-type) | _ | 1,469,415 | _ | _ | | |
| Total | 11,832,123 | 7,904,028 | _ | 45 | | |

Notes: 1. The number of policies represents the number of insured persons.

- 2. The amount of policies in force represents policy reserves.
- 3. The amount of new policies represents insurance premiums from the first payment of premiums.

Other Insurance

(Millions of Yen)

| | Policies in force (as of March 31, 2022) | | New pol (year ended Mar | |
|---|--|---------|----------------------------|--------|
| | Number of policies | Amount | Number of policies | Amount |
| Asset formation insurance and asset formation annuities | | | | |
| Asset formation saving insurance | 38,143 | 136,161 | 369 | 14 |
| Asset formation for home acquisition insurance | 3,083 | 10,523 | 53 | 4 |
| Asset formation benefit saving insurance | 10,053 | 1,544 | 1,197 | 52 |
| Asset formation annuities | 701 | 1,335 | _ | _ |
| Asset formation wealth accumulation annuities | 23,913 | 51,396 | 331 | 9 |
| Subtotal | 75,893 | 200,962 | 1,950 | 81 |
| Medical life insurance | 1,085,903 | 3,088 | 11,073 | 31 |
| Disability income insurance | 140,425 | 9,296 | 3,062 | 178 |
| Reinsurance underwritten | _ | _ | _ | _ |

Notes: 1. The number of policies represents the number of insured persons.

- 2. Insurance amount of policies in force in categories under asset formation insurance and asset formation annuities (excluding figures for "asset formation annuities") represents policy reserves. The amount of new policies represents insurance premiums from the first payment of premiums.
- 3. The amount of asset formation annuities represents the expected future value of accumulated capital of policies written prior to payout at pension eligibility and policy reserves of policies written after pension payout.
- 4. The amount of medical life insurance represents the amount of daily hospitalization benefits.
- 5. The amount of disability income insurance represents the amount of monthly disability income benefits.

Insurance Amount of Policies in Force by Coverage Type

| | | (Millions of Yer |
|--|--------------------|------------------|
| As of March 31, | 2022 | 2021 |
| Death coverage | | |
| Death protection due to illness/accidents | | |
| Individual life insurance | 52,484,401 | 54,374,614 |
| Individual annuities | 2,754 | 3,153 |
| Group life insurance | 116,226,064 | 115,771,299 |
| Group pensions | _ | _ |
| Total (including others) | 168,713,220 | 170,149,068 |
| Death protection due to accidents | | |
| Individual life insurance | [8,227,617] | [9,248,611] |
| Individual annuities | [106,217] | [111,545] |
| Group life insurance | [5,695,164] | [5,820,955] |
| Group pensions | [-] | [-] |
| Total (including others) | [14,028,999] | [15,181,112] |
| Death protection due to other causes | | |
| Individual life insurance | [472] | [570] |
| Individual annuities | [-] | [-] |
| Group life insurance | [38,687] | [41,460] |
| Group pensions | [-] | [-] |
| Total (including others) | [39,160] | [42,030] |
| Pure endowment | F7 | ,,,,, |
| Maturity and living benefits | | |
| Individual life insurance | 1,340,492 | 1,239,303 |
| Individual annuities | 9,984,584 | 10,433,549 |
| Group life insurance | 5,618 | 5,763 |
| Group pensions | - | - 0,700 |
| Total (including others) | 11,364,105 | 11,713,996 |
| Annuities | 11,004,100 | 11,710,990 |
| Individual life insurance | [44 100] | [45,460] |
| Individual line insurance Individual annuities | [44,192] | [45,469] |
| Group life insurance | [1,401,548] | [1,445,808] |
| • | [14,084] | [14,785] |
| Group pensions Total (including others) | [-] [1,463,258] | [-] |
| | [1,403,230] | [1,509,655] |
| Others | | |
| Individual life insurance | 1 000 050 | 1 000 454 |
| Individual annuities | 1,929,250 | 1,933,454 |
| Group life insurance | 96,012 | 99,806 |
| Group pensions | 7,904,028 | 7,843,027 |
| Total (including others) | 10,096,843 | 10,048,543 |
| Hospitalization coverage | | |
| Hospitalization due to accidents | raa | [07.750] |
| Individual life insurance | [38,502] | [37,750] |
| Individual annuities | [444] | [492] |
| Group life insurance | [3,688] | [3,782] |
| Group pensions | [-] | [-] |
| Total (including others) | [45,724] | [45,131] |
| Hospitalization due to illness | | |
| Individual life insurance | [37,944] | [37,334] |
| Individual annuities | [440] | [487] |
| Group life insurance | [-] | [—] |
| Group pensions | [-] | [-] |
| Total (including others) | [41,472] | [40,927] |

| | | (Millions of Yen) |
|-------------------------------------|----------|-------------------|
| As of March 31, | 2022 | 2021 |
| Hospitalization due to other causes | | |
| Individual life insurance | [19,181] | [21,313] |
| Individual annuities | [855] | [927] |
| Group life insurance | [32] | [29] |
| Group pensions | [-] | [-] |
| Total (including others) | [20,069] | [22,270] |

Notes: 1. Figures in [] are additional coverage and rider coverage attached to coverage under primary policies. However, death coverage due to illness/accidents under term rider is included in figures for coverage under primary policies.

2. In the pure endowment category, the figures for maturity and living benefits of individual annuities and group life insurance represent the expected future value of accumulated capital of policies written prior to payout at pension eligibility.

3. In the pure endowment category, the figures in annuities represent the annual amount of annuity payments.

4. In the pure endowment category, the figures in others represent policy reserves.

5. The figures for hospitalization coverage represent daily hospitalization benefits.

6. The total (including others) of hospitalization due to illness includes coverage under primary policies and additional coverage.

| | | (Number of Policies) |
|---------------------------|-------------|----------------------|
| As of March 31, | 2022 | 2021 |
| Disability coverage | | |
| Individual life insurance | [3,191,980] | [3,288,408] |
| Individual annuities | [17,463] | [18,882] |
| Group life insurance | [3,147,168] | [3,205,328] |
| Group pensions | [-] | [-] |
| Total (including others) | [6,356,611] | [6,512,618] |
| Surgery coverage | | |
| Individual life insurance | [8,490,703] | [8,383,091] |
| Individual annuities | [86,336] | [94,510] |
| Group life insurance | [-] | [—] |
| Group pensions | [-] | [—] |
| Total (including others) | [8,577,039] | [8,477,601] |

Note: Figures in [] represent the number of policies and riders attached to coverage under primary policies.

Insurance Amount of Individual Life Insurance and Individual Annuities in Force by Type of Policy

| | | (Millions of Yen |
|--|------------|------------------|
| As of March 31, | 2022 | 2021 |
| Mortality insurance | | |
| Whole life insurance | 14,449,330 | 14,159,191 |
| Whole life insurance with term rider | 2,576,415 | 2,998,981 |
| Wealth accumulation whole life insurance with floating interest | 4,097,711 | 5,894,846 |
| Comprehensive protection insurance with combined policies | 23,246,455 | 22,834,438 |
| Whole life hospitalization insurance | 240,233 | 343,103 |
| Term insurance | 5,383,778 | 5,486,848 |
| Total (including others) | 51,117,853 | 52,928,476 |
| Hybrid insurance | | |
| Endowment insurance | 971,683 | 948,484 |
| Endowment insurance with term rider | 281,247 | 344,644 |
| Term life insurance with living benefits | 49,703 | 57,251 |
| Total (including others) | 1,366,547 | 1,446,138 |
| Pure endowment insurance | | |
| Wealth accumulation insurance with death/accident benefits for women | 561,737 | 492,275 |
| Child insurance | 767,372 | 730,377 |
| Total (including others) | 1,340,492 | 1,239,303 |

| | | (Millions of Yen) |
|--|------------|----------------------|
| As of March 31, | 2022 | 2021 |
| Annuities | | |
| Individual annuities | 11,916,588 | 12,370,157 |
| Rider coverage for accidents and illness | | |
| Accidental death benefit rider | 777,707 | 897,021 |
| Rider for injuries | 6,722,534 | 6,923,327 |
| Hospitalization rider due to accidents | 1,510 | 1,511 |
| Hospitalization rider due to illness | 35,833 | 35,385 |
| Hospitalization rider due to lifestyle-related diseases | 774 | 915 |
| Hospitalization rider due to cancer | 479 | 589 |
| Hospitalization rider for female-specific critical illness | 3,306 | 3,850 |
| Home care rider (post-hospitalization) | 8,163 | 9,749 |
| Rider for specific injuries | 81,137 | 76,460 |
| | | (Number of Policies) |
| Surgery rider | 2,816,787 | 2,761,896 |
| Rider for protection against cancer | 4,362,880 | 4,176,169 |
| Advanced medical care rider | 2,555,105 | 2,494,251 |
| Serious disease rider with ongoing coverage | 2,624,855 | 2,353,206 |
| New nursing care rider | 829,930 | 821,296 |

Notes: 1. Amount of individual annuities in force represents the expected future value of accumulated capital of policies written prior to payout at pension eligibility and policy reserves of policies written after pension payout.

- 2. Figures for hospitalization rider due to accidents, illness, lifestyle-related diseases, and cancer as well as hospitalization rider for female-specific critical illness represent daily hospitalization benefits. However, hospitalization rider due to accidents includes standard daily benefits under rider for leisure coverage and comprehensive injury rider.
- 3. The home care rider (post-hospitalization) represents standard benefits paid to the insured person after hospital release for home treatment.
- 4. Rider for specific injuries represents injury benefits paid for such injuries.
- 5. The figures for surgery rider, rider for protection against cancer, advanced medical care rider, serious disease rider with ongoing coverage and new nursing care rider represent the number of policies with such riders.
- 6. Rider for protection against cancer includes the number of policies with rider for cancer treatment and rider for intraepithelial neoplasia and other types of cancer.
- Serious disease rider with ongoing coverage includes the number of policies with riders for six specified diseases, riders for seven specified diseases and riders for the
 prevention of serious symptoms.
- 8. New nursing care rider includes the number of riders (excluding riders with a set period for premium payments) with lump-sum benefits for policyholders requiring long-term nursing care and those requiring lighter nursing assistance.

Annualized Premiums in Force by Type of Policy (Individual Life Insurance and Individual Annuities)

| | | (Millions of Yen) |
|--|-----------|-------------------|
| As of March 31, | 2022 | 2021 |
| Mortality insurance | | |
| Whole life insurance | 591,163 | 605,352 |
| Whole life insurance with term rider | 38,212 | 43,956 |
| Wealth accumulation whole life insurance with floating interest | 86,952 | 101,205 |
| Comprehensive protection insurance with combined policies | 446,008 | 419,440 |
| Whole life hospitalization insurance | 13,369 | 16,508 |
| Term insurance | 175,262 | 184,693 |
| Total (including others) | 1,411,803 | 1,429,291 |
| Hybrid insurance | | |
| Endowment insurance | 70,489 | 65,170 |
| Endowment insurance with term rider | 4,614 | 5,620 |
| Term life insurance with living benefits | 714 | 817 |
| Total (including others) | 78,365 | 75,103 |
| Pure endowment insurance | | |
| Wealth accumulation insurance with death/accident benefits for women | 54,538 | 48,369 |
| Child insurance | 37,478 | 35,738 |
| Total (including others) | 94,873 | 88,476 |
| Annuities | | · |
| Individual annuities | 582,945 | 602,334 |

Performance Indicators for Insurance Policies Rate of Change of Policies in Force

| | | (%) |
|---------------------------|-------|-------|
| Years ended March 31, | 2022 | 2021 |
| Individual life insurance | (3.2) | (4.5) |
| Individual annuities | (3.7) | (3.8) |
| Group life insurance | 0.4 | (0.4) |
| Group pensions | 0.8 | 0.7 |

Average Insured Amount per New Policy and Policy in Force (Individual Life Insurance)

| | | (Thousands of Yen) |
|-----------------------|-------|--------------------|
| Years ended March 31, | 2022 | 2021 |
| New policy | 2,065 | 2,113 |
| Policy in force | 5,270 | 5,527 |

Note: New policy does not include policies subject to conversion, revision of coverage and changes in rider.

New Policy Rate (Comparison Between the Beginning and End of the Year)

| | | (%) |
|---------------------------|------|------|
| Years ended March 31, | 2022 | 2021 |
| Individual life insurance | 2.9 | 2.5 |
| Individual annuities | 0.6 | 0.5 |
| Group life insurance | 0.3 | 0.6 |

Note: Figures represent the proportion of new policies (excluding those resulting from conversion, revision of coverage and changes in rider) to policies in force at the beginning of the fiscal year. The rates are calculated based on the insurance amount of new policies.

Surrender and Lapse Rates (Comparison Between the Beginning and End of the Year)

| | | (%) |
|---------------------------|------|------|
| Years ended March 31, | 2022 | 2021 |
| Individual life insurance | 4.3 | 4.1 |
| Individual annuities | 1.6 | 1.6 |
| Group life insurance | 0.0 | 0.0 |

Note: Surrender and lapse rates represent the proportion of surrendered or lapsed policies to policies in force at the beginning of the fiscal year. The rates are calculated based on the insurance amount of surrendered and lapsed policies.

Average Premiums for New Policies (Individual Life Insurance Policies with Monthly Payments)

| (Tell) |
|---------------------------|
| Year ended March 31, 2021 |
| 91,572 |
| |

Notes: 1. Excludes converted policies.

2. The premiums have been annualized.

Mortality Rate (Individual Life Insurance)

| | | | (/00) |
|----------------------------|---------------------------|---------------------------|---------------------------|
| Rate by number of policies | | Rate by insurance amount | |
| Year ended March 31, 2022 | Year ended March 31, 2021 | Year ended March 31, 2022 | Year ended March 31, 2021 |
| 7.05 | 6.61 | 6.62 | 6.02 |

Notes: 1. The rate is calculated on the basis of figures for policies with mortality claims (numerator) divided by total policies (denominator).

- 2. Calculations for total policies are based on one-half of policies in force at the beginning of the fiscal year, one-half of policies in force at the end of the fiscal year, and one-half of policies with mortality claims.
- 3. Mortality includes severe incapacitation.
- 4. Figures are presented on a per thousand (%) basis.

Rate of Incidence of Events Covered by Riders (Individual Life Insurance)

| Years ended March 31, | 20 | 2022 | | 2021 | |
|---|---|--------------------------|---|--------------------------|--|
| | By the number of policies with paid rider | By amount of claims paid | By the number of policies with paid rider | By amount of claims paid | |
| Accidental death | 0.20 | 0.20 | 0.17 | 0.17 | |
| Disability | 0.27 | 0.10 | 0.27 | 0.10 | |
| Hospitalization due to accidents | 4.84 | 145.31 | 4.62 | 144.82 | |
| Hospitalization due to illness | 67.72 | 1,466.42 | 51.23 | 1,308.71 | |
| Hospitalization due to lifestyle-related diseases | 54.42 | 1,542.61 | 54.29 | 1,611.28 | |
| Surgery for illness and injuries | 114.60 | | 102.72 | | |
| Surgery for lifestyle-related diseases | 50.47 | | 48.75 | | |

Notes: 1. Rates are calculated by dividing the number of policies with paid rider or the amount of claims paid based on such rider (numerator) by the number of total policies or amount of maximum possible claims under such policies (denominator).

2. Calculations for total policies for accidental death are based on one-half of policies in force at the beginning of the fiscal year, one-half of policies in force at the end of the fiscal year, and one-half of policies with accidental death claims. However, calculations for total policies for other claims are based on the average of policies in force at the beginning and the end of the fiscal year.

- 3. Accidental deaths include severe incapacitation.
- 4. Figures are presented on a per thousand (‰) basis.

Ratio of Operating Expenses to Insurance Premiums

| | (%) |
|---------------------------|---------------------------|
| Year ended March 31, 2022 | Year ended March 31, 2021 |
| 15.4 | 16.0 |

The Number of Major Insurance Companies that Accepted Reinsurance Agreements

| Year ended March 31, 2022 | Year ended March 31, 2021 |
|---------------------------|---------------------------|
| 11 | 10 |

Note: There were no reinsured third-sector insurance policies exempted from the accumulation of premium reserves by the Company in accordance with Article 71 of the Ordinance for Enforcement of the Insurance Business Act.

Ratio of Reinsurance Premiums Paid to the Top Five Counterparties

| | (%) |
|---------------------------|---------------------------|
| Year ended March 31, 2022 | Year ended March 31, 2021 |
| 94.5 | 96.3 |

Note: There were no reinsured third-sector insurance policies exempted from the accumulation of premium reserves by the Company in accordance with Article 71 of the Ordinance for Enforcement of the Insurance Business Act.

Ratio of Reinsurance Premiums by Counterparty Rating

| | | (70) |
|-----------------------|------|------|
| Years ended March 31, | 2022 | 2021 |
| A or higher | 97.8 | 98.4 |
| BBB or higher | 2.2 | 1.6 |
| Others | _ | _ |

Notes: 1. Ratings are based on assessments by Standard & Poor's.

- 2. A or higher includes A-. BBB or higher includes BBB-.
- 3. An unrated insurance subsidiary has been included in the data under the rating of its parent company.
- 4. There were no reinsured third-sector insurance policies exempted from the accumulation of premium reserves by the Company in accordance with Article 71 of the Ordinance for Enforcement of the Insurance Business Act.

Unreceived Reinsurance Claims

| | (Millions of Yen) |
|---------------------------|---------------------------|
| Year ended March 31, 2022 | Year ended March 31, 2021 |
| 502 | 511 |

Note: There were no reinsured third-sector insurance policies exempted from the accumulation of premium reserves by the Company in accordance with Article 71 of the Ordinance for Enforcement of the Insurance Business Act.

Ratio of Premiums Paid as Benefit Payments under Third-Sector Insurance, with Coverage Breakdown

| | | (%) |
|---|------|------|
| Years ended March 31, | 2022 | 2021 |
| Ratio of benefits paid under third-sector insurance | 32.8 | 30.4 |
| Medical coverage (for illness) | 43.6 | 39.1 |
| Cancer coverage | 46.3 | 45.5 |
| Nursing care coverage | 14.9 | 13.6 |
| Others | 14.9 | 15.4 |

Notes: 1. Benefits include operating expenses associated with the payment of claims and benefits for third-sector insurance policies.

2. Premiums paid are calculated by averaging annualized premiums in force at the beginning of and at the end of the fiscal year.

Performance Indicators for Accounting Reserve for Outstanding Claims

| | | (Millions of Yen) |
|-----------------------------------|---------|-------------------|
| As of March 31, | 2022 | 2021 |
| Insurance claims | 85,510 | 82,095 |
| Death insurance claims | 70,410 | 67,156 |
| Insurance claims for accidents | 584 | 833 |
| Insurance claims for disabilities | 14,120 | 13,438 |
| Insurance claims upon maturity | 267 | 290 |
| Others | 128 | 376 |
| Annuity payments | 1,790 | 1,869 |
| Benefit payments | 27,091 | 24,509 |
| Surrender benefits | 19,991 | 17,391 |
| Other refunds | 329 | 312 |
| Deferred benefit payments | 528 | 491 |
| Total | 135,242 | 126.671 |

Policy Reserves

| • | | (Millions of Yen |
|--|------------|------------------|
| As of March 31, | 2022 | 2021 |
| Policy reserves (excluding contingency reserves) | | |
| Individual life insurance | 15,979,967 | 15,939,968 |
| General account | 15,928,442 | 15,889,208 |
| Separate account | 51,524 | 50,759 |
| Individual annuities | 8,323,392 | 8,242,546 |
| General account | 8,205,184 | 8,075,160 |
| Separate account | 118,207 | 167,386 |
| Group life insurance | 123,103 | 127,210 |
| General account | 123,103 | 127,210 |
| Separate account | _ | _ |
| Group pensions | 7,904,028 | 7,843,027 |
| General account | 7,414,841 | 7,354,447 |
| Separate account | 489,186 | 488,580 |
| Others | 202,301 | 208,974 |
| General account | 202,301 | 208,974 |
| Separate account | _ | _ |
| Subtotal | 32,532,792 | 32,361,726 |
| General account | 31,873,873 | 31,655,001 |
| Separate account | 658,918 | 706,725 |
| Contingency reserves | 536,692 | 440,579 |
| Total | 33,069,484 | 32,802,306 |
| General account | 32,410,565 | 32,095,580 |
| Separate account | 658,918 | 706,725 |

Breakdown of Policy Reserves

| | | | | | (Millions of Yen) |
|----------------------|------------------|-------------------|-----------------|----------------------|-------------------|
| | Premium reserves | Unearned premiums | Refund reserves | Contingency reserves | Total |
| As of March 31, 2022 | 31,847,452 | 685,339 | _ | 536,692 | 33,069,484 |
| As of March 31, 2021 | 31,638,392 | 723,334 | _ | 440,579 | 32,802,306 |

Policy Reserves for Individual Life Insurance and Individual Annuities Policy Reserve Accumulation Method and Ratio

| As of March 31, | | 2022 | 2021 |
|----------------------------------|--|---|---|
| Accumulation method | Policies subject to standard policy reserves | The method stipulated by Prime Minister (Ministry of Finance Notification No. 48 in 1996) | The method stipulated by Prime Minister (Ministry of Finance Notification No. 48 in 1996) |
| | Policies not subject to standard policy reserves | Net level premium method | Net level premium method |
| Accumulation ratio (excluding co | ontingency reserves) | 100% | 100% |

- Notes: 1. The aforementioned accumulation method and ratio apply to policy reserves for individual life insurance and individual annuities.
 - 2. The above table excludes policy reserves for group life insurance and group pensions because these policies are not subject to the accumulation method under the notification described below.
 - 3. The accumulation ratio of policies subject to standard policy reserves is calculated using a method stipulated by Ministry of Finance Notification No. 48 in 1996. The accumulation ratio of other policies represents the ratio of policy reserves to the total of insurance premium reserves calculated using the net level premium method and unearned premiums.

Policy Reserves (Categorized by Fiscal Year in Which Policies were Signed)

| | Policy reserves (Millions of Yen) | Assumed interest rates (%) |
|------------------------------------|-----------------------------------|----------------------------|
| Up to year ended March 31, 1981 | 195,134 | 2.00 - 5.00 |
| Years ended March 31, 1982 to 1986 | 637,308 | 2.00 - 6.00 |
| Years ended March 31, 1987 to 1991 | 2,409,531 | 2.00 - 6.00 |
| Years ended March 31, 1992 to 1996 | 4,303,900 | 1.00 – 5.50 |
| Years ended March 31, 1997 to 2001 | 1,273,195 | 1.00 – 3.75 |
| Years ended March 31, 2002 to 2006 | 592,316 | 0.55 – 2.35 |
| Years ended March 31, 2007 to 2011 | 2,808,662 | 0.55 – 1.85 |
| Year ended March 31, 2012 | 2,616,532 | 0.71 – 1.50 |
| Year ended March 31, 2013 | 1,440,566 | 0.45 – 1.50 |
| Year ended March 31, 2014 | 1,337,449 | 0.45 – 1.50 |
| Year ended March 31, 2015 | 1,252,516 | 0.35 – 1.09 |
| Year ended March 31, 2016 | 1,368,012 | 0.44 – 1.05 |
| Year ended March 31, 2017 | 978,772 | 0.25 – 1.00 |
| Year ended March 31, 2018 | 700,158 | 0.25 - 3.46 |
| Year ended March 31, 2019 | 709,182 | 0.25 – 3.91 |
| Year ended March 31, 2020 | 538,299 | 0.25 – 3.32 |
| Year ended March 31, 2021 | 453,494 | 0.25 – 2.46 |
| Year ended March 31, 2022 | 518,591 | 0.00 – 3.05 |

Notes: 1. The policy reserves balances presented above include reserves for individual life insurance and individual annuity policies, but exclude policy reserves held in separate accounts and continuency reserves.

- 2. The above table displays the principal assumed interest rates of policy reserves that were signed into effect during each period and subject to reserves.
- 3. The allocation of policy reserves is determined based on reasonable actuarial methods.

Balance of, calculation method for, and coefficient used as the basis for the calculation of policy reserves in general account in relation to insurance policies with separate account and minimum insurance benefit guarantee

• Policy Reserves (General Account)

| | | (Millions of Yen) |
|-----------------------------------|--------|-------------------|
| As of March 31, | 2022 | 2021 |
| Policy reserves (general account) | 28,002 | 25,904 |

Notes: 1. Policy reserves (general account) are accumulated for insurance policies stipulated by Article 68 of the Ordinance for Enforcement of the Insurance Business Act as being subject to standard policy reserves.

2. Policy reserves (general account) represent insurance premium reserves necessary to ensure minimum insurance benefit quarantee

Calculation Method and Coefficient Used for the Calculation

(1) Calculation method

The "scenario testing method" stipulated as an alternative method by Article 14, Paragraph 1, Item 1 of Ministry of Finance Notification No. 48 in 1996 is used for:

- Single premium variable individual annuities (type II) with periodic (every five years) and surplus dividends;
- Single premium variable individual annuities (series 2012—future annuity value guaranteed) with periodic (every five years) and surplus dividends.

The standard method stipulated by Article 14, Paragraph 1, Item 1 of said notification is used for variable annuities other than those stated above.

(2) Coefficient used for the calculation

i) Assumed mortality rate

The rate stipulated by Article 14, Paragraph 1, Item 2 of said notification.

ii) Discount rate

The rate stipulated by Article 14, Paragraph 1, Item 3 of said notification.

iii) Expected return and volatility

The rate stipulated by Article 14, Paragraph 1, Item 4 of said notification. However, the following rates are set in line with rates stipulated by the statement of calculation procedures for insurance premiums and policy reserves.

- Volatility of short-term funds: 0.3% annually
- Volatility of assets in separate accounts for single premium variable individual annuities (type II) with periodic (every five years) and surplus dividends: 5.3% annually
- Volatility of assets in separate accounts for single premium variable individual annuities (series 2012–future annuity value guaranteed) with periodic (every five years) dividends: 4.3% annually for standardtype policies; 3.5% annually for surplus-type policies

Confirming the Soundness and Validity of Actuarial Assumptions in Accordance with Article 121, Paragraph 1, Item 1 of the Insurance Business Act (Relating to Third-Sector Insurance Only)

Securing appropriate funding of policy reserves for thirdsector insurance policies

The Company secures a sufficient level of policy reserves by performing liability adequacy tests and stress tests in accordance with provisions stipulated by Financial Supervisory Agency and Ministry of Finance Notification No. 22 in 2000 and Ministry of Finance Notification No. 231 in 1998.

(2) Soundness and validity of risk frequency and other assumptions set for liability adequacy tests and stress tests

In principle, the Company classifies its policies by the occurrence rate of insurance claims based on historical data for insurance claims and thereby determines risk frequency for each classification of policies. The Company also allows for some additional stress factors in this calculation. As a result, possible increases in insurance claims due to changes in occurrence rates are covered with a 97.7% and a 99% degree of certainty.

(3) Results of liability adequacy tests and stress tests

In the year ended March 31, 2022, the Company did not identify a need for provision for contingency reserves (based on the results of stress tests) and additional policy reserves (based on the results of liability adequacy tests). In line with in-house rules, the soundness and validity of testing methods, such as pricing of risks, are double-checked by departments in charge of managing underwriting risk, which are independent from the pricing department.

Policyholders' Dividend Reserves

| | | | | | | | (Millions of Yen) |
|---|------------------------------|-------------------------|----------------------|----------------|--|-------|-------------------|
| | Individual life insurance | Individual annuities | Group life insurance | Group pensions | Asset formation insurance, Asset formation annuities | | Total |
| Year ended March 31, 2022 | | | | | | | |
| Balance at the beginning of the fiscal year | 210,294 | 26,174 | 20,723 | 1,756 | 265 | 816 | 260,030 |
| Transfer from surplus in the previous fiscal year | 44,219 | 366 | 113,173 | 15,441 | _ | 5,433 | 178,633 |
| Interest accrued during the fiscal year | 57 | 0 | 0 | 0 | 0 | 0 | 57 |
| Other increases | 25 | _ | _ | _ | _ | _ | 25 |
| Dividend payments to policyholders during the fiscal year | 24,065 | 1,062 | 112,589 | 14,516 | 37 | 5,152 | 157,424 |
| Balance at the end of the fiscal year | 230,530 | 25,478 | 21,307 | 2,681 | 227 | 1,097 | 281,323 |
| | [195,457] | [20,093] | [13,212] | [-] | [211] | [1] | [228,977] |
| Year ended March 31, 2021 | | | | | | | |
| Balance at the beginning of the fiscal year | 202,903 | 20,849 | 17,956 | 2,935 | 299 | 1,044 | 245,988 |
| Transfer from surplus in the previous fiscal year | 23,855 | 6,222 | 114,815 | (1,056) | _ | 5,037 | 148,874 |
| Interest accrued during the fiscal year | 80 | 1 | 1 | _ | 0 | 0 | 82 |
| Other increases | 34 | _ | _ | _ | _ | _ | 34 |
| Dividend payments to policyholders during the fiscal year | 16,578 | 899 | 112,049 | 122 | 34 | 5,265 | 134,950 |
| Balance at the end of the fiscal year | 210,294 | 26,174 | 20,723 | 1,756 | 265 | 816 | 260,030 |
| | [175,834] | [17,154] | [13,506] | [-] | [249] | [1] | [206,746] |

Note: Balance at the end of the fiscal year figures in [] represent amounts appropriated to dividends.

Allowance for Possible Loan Losses and Other Reserves

| | | | (Millions of Yen) |
|---|-------------------|----------------|----------------------------|
| | Beginning balance | Ending balance | YOY increase (decrease) |
| Year ended March 31, 2022 | | | |
| Allowance for possible loan losses | | | |
| General allowance for possible loan losses | 1,736 | 2,126 | 390 |
| Specific allowance for possible loan losses | 5,100 | 8,391 | 3,290 |
| Reserve for contingent liabilities | _ | _ | _ |
| Reserve for price fluctuation | 850,080 | 869,373 | 19,293 |
| Year ended March 31, 2021 | | | |
| Allowance for possible loan losses | | | |
| General allowance for possible loan losses | 1,483 | 1,736 | 252 |
| Specific allowance for possible loan losses | 5,270 | 5,100 | (169) |
| Reserve for contingent liabilities | 1 | _ | (1) |
| Reserve for price fluctuation | 832,480 | 850,080 | 17,600 |

Specific Allowance for Possible Overseas Loan Losses

• Specific Allowance for Possible Overseas Loan Losses

Not applicable.

• Balance of Specific Allowance for Possible Overseas Loan Losses by Country

Not applicable.

Insurance Premiums

| | | (Millions of Yen) |
|---------------------------|-----------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| Individual life insurance | 1,325,003 | 1,226,509 |
| Lump-sum payment | 285,647 | 193,781 |
| Annual payment | 210,774 | 226,000 |
| Biannual payment | 4,214 | 4,306 |
| Monthly payment | 824,368 | 802,420 |
| Individual annuities | 295,979 | 310,298 |
| Lump-sum payment | 1,501 | 1,519 |
| Annual payment | 39,901 | 42,174 |
| Biannual payment | 387 | 437 |
| Monthly payment | 254,189 | 266,166 |
| Group life insurance | 293,128 | 288,871 |
| Group pensions | 493,494 | 482,246 |
| Total (including others)* | 2,440,413 | 2,341,591 |

^{*} Includes premiums from asset formation insurance and annuities, medical life insurance, disability income insurance, and reinsurance underwritten.

Insurance Premiums Categorized by Policy Year

| | | | (IVIIIIONS OT YEN) |
|---------------------------|---|-----------|--------------------|
| Years ended March 31, | | 2022 | 2021 |
| Individual life insurance | First-year premiums | 393,194 | 305,624 |
| Individual annuities | Premiums for the second year and beyond | 1,227,788 | 1,231,183 |
| | Subtotal | 1,620,983 | 1,536,807 |
| Group life insurance | First-year premiums | 1,099 | 1,604 |
| | Premiums for the second year and beyond | 292,028 | 287,267 |
| | Subtotal | 293,128 | 288,871 |
| Group pensions | First-year premiums | 904 | 5,230 |
| | Premiums for the second year and beyond | 492,590 | 477,015 |
| | Subtotal | 493,494 | 482,246 |
| Total (including others)* | First-year premiums | 395,634 | 312,987 |
| | Premiums for the second year and beyond | 2,044,778 | 2,028,604 |
| | Total | 2,440,413 | 2,341,591 |
| | Growth rate (%) | 4.2 | (9.5) |

^{*} Includes premiums from asset formation insurance and annuities, medical life insurance, disability income insurance, and reinsurance underwritten.

Insurance Claims, Annuities and Benefits Paid

| (Millions | of | Υ |
|-----------|----|---|

| | Year ended March 31, 2022 | | | | | | Year ended March 31, 2021 | |
|-----------------------------------|---------------------------|-------------------------|----------------------|----------------|---|-------|------------------------------|---------|
| | Individual life insurance | Individual annuities | Group life insurance | Group pensions | Asset formation insurance Asset formation annuities | | Total | Total |
| Claims paid: | 416,781 | 365 | 134,776 | 685 | 1,448 | 375 | 554,432 | 544,074 |
| Death insurance claims | 299,313 | 338 | 119,576 | _ | _ | 321 | 419,549 | 395,862 |
| Insurance claims for accidents | 2,857 | 7 | 432 | _ | 95 | _ | 3,392 | 2,790 |
| Insurance claims for disabilities | 39,590 | 12 | 14,609 | _ | _ | 8 | 54,220 | 50,905 |
| Insurance claims upon maturity | 75,018 | 8 | _ | 685 | 1,353 | _ | 77,066 | 94,332 |
| Others | _ | _ | 159 | _ | _ | 45 | 204 | 183 |
| Annuity payments | 6,793 | 396,420 | 15,507 | 204,509 | 3,898 | _ | 627,129 | 661,573 |
| Benefit payments: | 138,481 | 15,022 | 385 | 250,303 | 598 | 2,607 | 407,398 | 391,472 |
| Death benefits | 37,395 | 11,502 | 5 | 3,169 | 226 | 17 | 52,318 | 58,579 |
| Hospitalization benefits | 28,208 | 749 | 189 | _ | _ | 1,779 | 30,927 | 29,560 |
| Surgery benefits | 12,967 | 719 | _ | _ | _ | 437 | 14,124 | 13,543 |
| Disability benefits | 706 | 6 | 34 | _ | _ | _ | 747 | 799 |
| Survivor benefits | 11,073 | 1,999 | _ | _ | 371 | _ | 13,444 | 13,336 |
| Lump-sum benefits | _ | _ | 43 | 245,413 | _ | _ | 245,457 | 231,355 |
| Others | 48,129 | 43 | 111 | 1,720 | _ | 373 | 50,377 | 44,296 |
| Surrender benefits | 558,447 | 67,086 | _ | 21,947 | 18,083 | _ | 665,564 | 581,645 |

The Number of Cases Where Claims, Annuities and Benefits were Paid

| | Year ended March 31, 2022 | | | | | | Year ended March 31, 2021 | |
|-----------------------------------|---------------------------|-------------------------|----------------------|----------------|---|--------|------------------------------|-----------|
| | Individual life insurance | Individual annuities | Group life insurance | Group pensions | Asset formation insurance Asset formation annuities | | Total | Total |
| Claims paid: | 123,543 | 65 | 46,551 | 1 | 1,604 | 754 | 172,518 | 177,656 |
| Death insurance claims | 52,483 | 56 | 42,623 | _ | _ | 741 | 95,903 | 92,398 |
| Insurance claims for accidents | 770 | 5 | 214 | _ | 4 | _ | 993 | 867 |
| Insurance claims for disabilities | 28,781 | 4 | 3,704 | _ | _ | 9 | 32,498 | 29,622 |
| Insurance claims upon maturity | 41,509 | _ | _ | 1 | 1,600 | _ | 43,110 | 54,748 |
| Others | _ | _ | 10 | _ | _ | 4 | 14 | 21 |
| Annuity payments | 5,668 | 808,466 | 54,002 | 5,060,697 | 13,131 | _ | 5,941,964 | 6,402,913 |
| Benefit payments: | 1,340,266 | 26,310 | 3,718 | 685,262 | 216 | 51,237 | 2,107,009 | 1,997,197 |
| Death benefits | 12,912 | 3,110 | 391 | 3,475 | 69 | 35 | 19,992 | 20,599 |
| Hospitalization benefits | 394,288 | 8,374 | 2,748 | _ | _ | 33,843 | 439,253 | 375,248 |
| Surgery benefits | 175,524 | 7,989 | _ | _ | _ | 6,507 | 190,020 | 175,488 |
| Disability benefits | 438 | 8 | 80 | _ | _ | _ | 526 | 601 |
| Survivor benefits | 44,107 | 5,920 | _ | _ | 147 | _ | 50,174 | 50,990 |
| Lump-sum benefits | _ | _ | 91 | 681,783 | _ | _ | 681,874 | 635,622 |
| Others | 712,997 | 909 | 408 | 4 | _ | 10,852 | 725,170 | 738,649 |

Depreciation

| | | | | | (Millions of Yen) |
|---------------------------|------------------|---------------------------|--------------------------|----------------|------------------------------------|
| | Acquisition cost | Current-year depreciation | Accumulated depreciation | Ending balance | Accumulated depreciation ratio (%) |
| Year ended March 31, 2022 | | | | | |
| Tangible fixed assets | 298,540 | 9,040 | 192,658 | 105,881 | 64.5 |
| Buildings | 281,646 | 7,445 | 178,598 | 103,047 | 63.4 |
| Others | 16,894 | 1,595 | 14,060 | 2,833 | 83.2 |
| Intangible fixed assets | 107,590 | 22,461 | 51,481 | 56,108 | 47.8 |
| Others | 188 | 41 | 63 | 124 | 33.6 |
| Total | 406,318 | 31,544 | 244,203 | 162,115 | 60.1 |
| Year ended March 31, 2021 | | | | | |
| Tangible fixed assets | 295,118 | 8,496 | 187,044 | 108,073 | 63.4 |
| Buildings | 278,658 | 7,267 | 173,789 | 104,868 | 62.4 |
| Others | 16,459 | 1,228 | 13,254 | 3,204 | 80.5 |
| Intangible fixed assets | 114,335 | 23,130 | 54,191 | 60,144 | 47.4 |
| Others | 199 | 39 | 74 | 125 | 37.2 |
| Total | 409,653 | 31,667 | 241,310 | 168,343 | 58.9 |

Operating Expenses

| | | (Millions of Yen) |
|-------------------------------------|---------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| Marketing promotion expenses | 135,876 | 136,977 |
| Marketing administration expenses | 56,886 | 58,677 |
| General and administration expenses | 183,363 | 179,781 |
| Total | 376,126 | 375,436 |

Note: General and administration expenses include funding contributions that the Company paid for Insurance Policyholders Protection Corporation of Japan in accordance with Article 259 of the Insurance Business Act, which totaled ¥3,291 million and ¥2,983 million in the years ended March 31, 2021 and March 31, 2022, respectively.

Taxes

| | | (Millions of Yen) |
|------------------------------|--------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| National tax | 19,756 | 19,368 |
| Consumption tax | 18,149 | 17,833 |
| Special business tax | 1,411 | 1,348 |
| Revenue stamp tax | 192 | 178 |
| Registration and license tax | 1 | 0 |
| Other national taxes | 0 | 6 |
| Local tax | 12,805 | 12,799 |
| Local consumption tax | 5,102 | 5,009 |
| Corporate enterprise tax | 4,853 | 4,622 |
| Fixed asset tax | 2,328 | 2,658 |
| Real estate acquisition tax | 13 | 0 |
| Business office tax | 507 | 508 |
| Other local taxes | 0 | 0 |
| Total | 32,562 | 32,168 |

Note: From the year ended March 31, 2021, special local corporate tax is reclassified as special business tax.

Lease Transactions

Acquisition cost, accumulated depreciation and ending balance of leased assets

Not applicable.

Ending balance of future lease payments

Not applicable.

Cumulative lease fees paid, depreciation and interest expenses

Not applicable.

Balance of Loans Payable by Remaining Loan Period

| | | | | | | | (Millions of Yen) |
|----------------------|---------------|------------------------|----------------------------|----------------------------|-----------------------------|------------------|-------------------|
| | Within 1 year | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years to 7 years | Over 7 years to 10 years | Over 10 years | Total |
| As of March 31, 2022 | | | | | | | |
| Bonds payable | _ | _ | _ | - | _ | 640,735 | 640,735 |
| Borrowings | _ | - | - | - | - | 200,000 | 200,000 |
| Total | _ | - | _ | - | _ | 840,735 | 840,735 |
| As of March 31, 2021 | | | | | | | |
| Bonds payable | _ | _ | _ | _ | _ | 640,735 | 640,735 |
| Borrowings | | _ | _ | _ | _ | _ | _ |
| Total | _ | _ | _ | _ | _ | 640,735 | 640,735 |
| | | | | | | | |

Reference: Average Interest Rates of Bonds

| | | (%) |
|---|------|------|
| As of March 31, | 2022 | 2021 |
| Bonds payable (denominated in yen) | 1.05 | 1.05 |
| Bonds payable (denominated in foreign currencies) | 5.17 | 5.17 |

Notes: 1. Average interest rates presented above are weighted average interest rates applied to balances at the end of each fiscal year.

^{2.} Bonds payable (denominated in yen) consist of subordinated bonds denominated in yen with the date of maturity ranging from December 2046 to December 2051. Bonds payable (denominated in foreign currencies) consist of subordinated bonds denominated in U.S. dollars with the date of maturity ranging from October 2045 to April 2048.

Quarterly Information

(Millions of Yen)

| | As of June 30, 2021 | As of September 30, 2021 | As of December 31, 2021 | As of March 31, 2022 |
|------------------------------|------------------------|--------------------------|-------------------------|-------------------------|
| Insurance premiums and other | 603,331 | 1,208,808 | 1,806,971 | 2,443,588 |
| Base profit | 126,567 | 268,262 | 385,901 | 601,991 |

Investment Performance Indicators Breakdown of Invested Assets (General Account)

(Millions of Yen)

| | | | | (IVIIIIONS OT | |
|---|------------|-------|------------|---------------|--|
| As of March 31, | 202 | 2022 | | 2021 | |
| | Amount | (%) | Amount | (%) | |
| Cash, deposits and call loans | 803,418 | 1.8 | 1,217,742 | 2.9 | |
| Receivables under resale agreements | _ | _ | _ | _ | |
| Receivables under securities borrowing transactions | _ | _ | _ | _ | |
| Monetary claims bought | 182,781 | 0.4 | 264,184 | 0.6 | |
| Trading account securities | _ | _ | _ | _ | |
| Money held in trust | 157,609 | 0.4 | 154,622 | 0.4 | |
| Securities | 36,444,323 | 83.8 | 34,704,247 | 82.7 | |
| Domestic bonds | 18,696,628 | 43.0 | 18,153,867 | 43.2 | |
| Domestic stocks | 4,583,397 | 10.5 | 4,641,731 | 11.1 | |
| Foreign securities | 12,003,979 | 27.6 | 10,656,853 | 25.4 | |
| Foreign bonds | 9,255,634 | 21.3 | 8,351,872 | 19.9 | |
| Foreign stocks and others | 2,748,344 | 6.3 | 2,304,980 | 5.5 | |
| Other securities | 1,160,317 | 2.7 | 1,251,796 | 3.0 | |
| Loans | 3,933,668 | 9.0 | 4,095,722 | 9.8 | |
| Policy loans | 191,312 | 0.4 | 207,776 | 0.5 | |
| Industrial and consumer loans | 3,742,356 | 8.6 | 3,887,946 | 9.3 | |
| Real estate | 866,323 | 2.0 | 865,732 | 2.1 | |
| Deferred tax assets | _ | _ | _ | _ | |
| Others | 1,093,396 | 2.5 | 685,663 | 1.6 | |
| Allowance for possible loan losses | (10,518) | (0.0) | (6,837) | (0.0) | |
| Total | 43,471,002 | 100.0 | 41,981,079 | 100.0 | |
| Assets denominated in foreign currencies | 12,597,540 | 29.0 | 11,263,147 | 26.8 | |

Note: Real estate reflects the total value of land, buildings and construction in progress.

Increase (Decrease) by Asset Type (General Account)

| | | (Millions of Yen) |
|---|-----------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| Cash, deposits and call loans | (414,323) | (55,624) |
| Receivables under resale agreements | _ | _ |
| Receivables under securities borrowing transactions | _ | _ |
| Monetary claims bought | (81,403) | 59,849 |
| Trading account securities | _ | _ |
| Money held in trust | 2,986 | 140,655 |
| Securities | 1,740,075 | 3,007,037 |
| Domestic bonds | 542,761 | 944,834 |
| Domestic stocks | (58,333) | 1,194,575 |
| Foreign securities | 1,347,126 | 487,908 |
| Foreign bonds | 903,761 | (161,192) |
| Foreign stocks and others | 443,364 | 649,100 |
| Other securities | (91,478) | 379,719 |
| Loans | (162,053) | (9,712) |
| Policy loans | (16,463) | (21,983) |
| Industrial and consumer loans | (145,590) | 12,270 |
| Real estate | 590 | 4,773 |
| Deferred tax assets | _ | _ |
| Others | 407,732 | 99,780 |
| Allowance for possible loan losses | (3,681) | (82) |
| Total | 1,489,923 | 3,246,676 |
| Assets denominated in foreign currencies | 1,334,393 | 657,698 |

Note: Real estate reflects the total value of land, buildings and construction in progress.

Investment Returns (General Account)

| , | | (% |
|---|-------|------|
| Years ended March 31, | 2022 | 2021 |
| Cash, deposits and call loans | 1.67 | 0.46 |
| Receivables under resale agreements | _ | _ |
| Receivables under securities borrowing transactions | _ | _ |
| Monetary claims bought | 1.17 | 1.25 |
| Trading account securities | _ | _ |
| Money held in trust | 1.79 | 1.34 |
| Securities | 2.77 | 2.48 |
| Domestic bonds | 1.59 | 1.36 |
| Domestic stocks | 12.43 | 8.08 |
| Foreign securities | 3.17 | 3.61 |
| Foreign bonds | 2.76 | 2.93 |
| Foreign stocks and others | 4.60 | 6.34 |
| Loans | 1.63 | 1.50 |
| Industrial and consumer loans | 1.51 | 1.38 |
| Real estate | 1.94 | 1.98 |
| Total | 2.21 | 2.28 |
| Overseas investments | 3.59 | 3.48 |

Notes: 1.The rate of return is calculated by deducting investment expenses from investment income (numerator: presented as ordinary profit), and by dividing the result by the average daily balance (denominator: based on the book value).

2. Overseas investments include assets denominated in yen.

Average Balances of Assets (General Account)

| | | | | (Millions of Yen | |
|---|------------|-------|------------|------------------|--|
| Years ended March 31, | 202 | 2022 | | 2021 | |
| | Amount | (%) | Amount | (%) | |
| Cash, deposits and call loans | 1,030,954 | 2.7 | 1,179,071 | 3.2 | |
| Receivables under resale agreements | _ | _ | _ | _ | |
| Receivables under securities borrowing transactions | _ | _ | _ | _ | |
| Monetary claims bought | 232,987 | 0.6 | 238,172 | 0.6 | |
| Trading account securities | _ | _ | _ | _ | |
| Money held in trust | 155,885 | 0.4 | 134,710 | 0.4 | |
| Securities | 31,068,973 | 80.1 | 29,615,062 | 79.2 | |
| Domestic bonds | 18,154,532 | 46.8 | 17,227,458 | 46.1 | |
| Domestic stocks | 1,676,015 | 4.3 | 1,679,928 | 4.5 | |
| Foreign securities | 10,152,261 | 26.2 | 9,723,743 | 26.0 | |
| Foreign bonds | 7,902,833 | 20.4 | 7,790,673 | 20.8 | |
| Foreign stocks and others | 2,249,428 | 5.8 | 1,933,069 | 5.2 | |
| Loans | 4,010,587 | 10.3 | 4,123,902 | 11.0 | |
| Industrial and consumer loans | 3,811,269 | 9.8 | 3,902,514 | 10.4 | |
| Real estate | 872,555 | 2.2 | 869,494 | 2.3 | |
| Total | 38,783,856 | 100.0 | 37,380,022 | 100.0 | |
| Overseas investments | 11,189,813 | 28.9 | 10,720,721 | 28.7 | |

Notes: 1. Average balances are calculated based on book value.

2. Overseas investments include assets denominated in yen.

Investment Income (General Account)

| | | (Millions of Yen) |
|--|-----------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| Interest, dividends and other income | 888,380 | 840,398 |
| Gains on securities products | _ | _ |
| Gains on money held in trust | 2,807 | 1,818 |
| Gains on trading securities | _ | _ |
| Gains on sales of securities | 113,521 | 97,475 |
| Gains on redemption of securities | 69,499 | 132,037 |
| Gains on derivative financial instruments | _ | _ |
| Foreign exchange gains | 133,050 | 44,445 |
| Reversal of allowance for possible loan losses | _ | _ |
| Other investment income | 130 | 279 |
| Total | 1,207,389 | 1,116,455 |

Investment Expenses (General Account)

| | | (Millions of Yen) |
|--|---------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| Interest expenses | 17,610 | 14,421 |
| Losses on securities products | _ | _ |
| Losses on money held in trust | _ | _ |
| Losses on trading securities | _ | _ |
| Losses on sales of securities | 65,714 | 62,887 |
| Losses on valuation of securities | 5,816 | 1,971 |
| Losses on redemption of securities | 9,326 | 78,895 |
| Losses on derivative financial instruments | 217,338 | 79,634 |
| Foreign exchange losses | _ | _ |
| Provision for allowance for possible loan losses | 3,538 | 729 |
| Redemption of loans | _ | _ |
| Depreciation of real estate for non-insurance business | 9,193 | 9,381 |
| Other investment expenses | 19,843 | 17,689 |
| Total | 348,381 | 265,610 |

Interest, Dividends and Other Income (General Account)

| | | (Millions of Yen) |
|--|---------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| Interest on deposits | 516 | 764 |
| Interest and dividends on securities | 769,858 | 721,397 |
| Interest on domestic bonds | 270,810 | 266,847 |
| Dividends on domestic stocks | 126,584 | 96,245 |
| Interest and dividends on foreign securities | 320,060 | 322,922 |
| Interest on loans | 59,457 | 62,584 |
| Rent on real estate | 38,987 | 38,235 |
| Total (including others) | 888,380 | 840,398 |

Attribution Analysis of Interest, Dividends and Other Income (General Account)

| \/lil | lione | $\cap f$ | Van |
|-------|-------|----------|-----|

| Years ended March 31, | | 2022 | | | 2021 | | | |
|--------------------------------------|-------------------------|-------------------|--|----------------------------|-------------------|--|--|--|
| | Net increase (decrease) | Change in balance | Change due to interest rate and others | Net increase (decrease) | Change in balance | Change due to interest rate and others | | |
| Interest, dividends and other income | 47,981 | 31,561 | 16,419 | (31,222) | 28,994 | (60,216) | | |
| Securities | 48,461 | 35,416 | 13,045 | (25,018) | 24,464 | (49,482) | | |
| Loans | (3,126) | (1,719) | (1,406) | (4,521) | (365) | (4,156) | | |
| Real estate | 752 | 134 | 618 | (570) | (70) | (500) | | |

Gains on Sales of Securities (General Account)

| | | (Millions of Yen) |
|----------------------------|---------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| Domestic bonds and others | 1,585 | 2,620 |
| Domestic stocks and others | 87,339 | 60,070 |
| Foreign securities | 22,258 | 34,526 |
| Total (including others) | 113,521 | 97,475 |

Losses on Sales of Securities (General Account)

| | | (IVIIIIONS OF YEN) |
|----------------------------|--------|--------------------|
| Years ended March 31, | 2022 | 2021 |
| Domestic bonds and others | 16,714 | 36,021 |
| Domestic stocks and others | 12,311 | 5,489 |
| Foreign securities | 36,689 | 21,376 |
| Total (including others) | 65,714 | 62,887 |

Losses on Valuation of Securities (General Account)

| • | | (Millions of Yen) |
|----------------------------|--------------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| Domestic bonds and others | - | _ |
| Domestic stocks and others | 3,545 | 1,971 |
| Foreign securities | 2,270 | _ |
| Total (including others) | 5,816 | 1,971 |

Balance of Securities (General Account)

| | | | | (Millions of Yen) |
|---------------------------|------------|---------------|------------|-------------------|
| As of March 31, | 202 | 2021 | | |
| | Amount | (%) | Amount | (%) |
| Government bonds | 16,404,028 | 45.0 | 15,634,628 | 45.1 |
| Municipal bonds | 271,069 | 271,069 0.7 | | 0.8 |
| Corporate bonds | 2,021,530 | 2,021,530 5.5 | | 6.5 |
| Public entity bonds | 393,902 | 393,902 1.1 | | 1.1 |
| Domestic stocks | 4,583,397 | 12.6 | 4,641,731 | 13.4 |
| Foreign securities | 12,003,979 | 32.9 | 10,656,853 | 30.7 |
| Foreign bonds | 9,255,634 | 25.4 | 8,351,872 | 24.1 |
| Foreign stocks and others | 2,748,344 | 7.5 | 2,304,980 | 6.6 |
| Other securities | 1,160,317 | 3.2 | 1,251,796 | 3.6 |
| Total | 36,444,323 | 100.0 | 34,704,247 | 100.0 |

Breakdown of Municipal Bonds by Region

| | | (Millions of Yen) |
|-----------------|---------|-------------------|
| As of March 31, | 2022 | 2021 |
| Hokkaido | 4,399 | 4,399 |
| Tohoku | _ | _ |
| Kanto | 106,707 | 108,527 |
| Chubu | 34,833 | 35,334 |
| Kinki | 82,809 | 83,722 |
| Chugoku | 6,141 | 6,262 |
| Shikoku | _ | _ |
| Kyushu | 30,634 | 30,838 |
| Others | 5,544 | 6,683 |
| Total | 271,069 | 275,769 |

Note: Others represents municipal bonds issued through public offering under the Joint Local Government Bonds scheme.

Breakdown of Securities by Remaining Period for Maturity (General Account)

| | | | | | | | (Millions of Yen) |
|---------------------------|---------------|---------------------------|----------------------------|----------------------------|-----------------------------|------------------|-------------------|
| | Within 1 year | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years to 7 years | Over 7 years to 10 years | Over 10 years | Total |
| As of March 31, 2022 | | | | | | | |
| Securities | 1,006,231 | 1,615,586 | 1,492,586 | 2,920,707 | 6,630,320 | 22,778,889 | 36,444,323 |
| Government bonds | 479,112 | 919,129 | 728,347 | 1,025,337 | 2,870,217 | 10,381,884 | 16,404,028 |
| Municipal bonds | _ | 5,297 | 35,727 | 127,141 | 37,619 | 65,283 | 271,069 |
| Corporate bonds | 75,176 | 128,700 | 183,833 | 306,545 | 222,884 | 1,104,390 | 2,021,530 |
| Domestic stocks | _ | _ | _ | _ | _ | 4,583,397 | 4,583,397 |
| Foreign securities | 451,669 | 556,399 | 527,906 | 1,457,130 | 3,087,047 | 5,923,826 | 12,003,979 |
| Foreign bonds | 451,669 | 556,399 | 527,906 | 1,457,130 | 3,087,047 | 3,175,481 | 9,255,634 |
| Foreign stocks and others | _ | _ | _ | _ | _ | 2,748,344 | 2,748,344 |
| Other securities | 273 | 6,059 | 16,772 | 4,552 | 412,550 | 720,107 | 1,160,317 |
| Monetary claims bought | _ | _ | _ | _ | _ | 182,781 | 182,781 |
| Negotiable deposits | 12,998 | _ | _ | _ | _ | _ | 12,998 |
| Money held in trust | _ | _ | _ | _ | _ | 157,609 | 157,609 |
| Total | 1,019,230 | 1,615,586 | 1,492,586 | 2,920,707 | 6,630,320 | 23,119,280 | 36,797,712 |
| As of March 31, 2021 | | | | | | | |
| Securities | 1,333,499 | 2,053,792 | 1,126,637 | 2,180,727 | 4,674,927 | 23,334,662 | 34,704,247 |
| Government bonds | 886,705 | 1,082,854 | 739,192 | 875,379 | 2,102,540 | 9,947,956 | 15,634,628 |
| Municipal bonds | 100 | 5,095 | 1,702 | 88,157 | 114,850 | 65,863 | 275,769 |
| Corporate bonds | 102,224 | 151,645 | 83,603 | 299,173 | 342,577 | 1,264,244 | 2,243,469 |
| Domestic stocks | _ | _ | _ | _ | _ | 4,641,731 | 4,641,731 |
| Foreign securities | 344,451 | 807,795 | 301,024 | 905,763 | 2,010,923 | 6,286,893 | 10,656,853 |
| Foreign bonds | 344,451 | 807,795 | 301,024 | 905,763 | 2,010,923 | 3,981,913 | 8,351,872 |
| Foreign stocks and others | _ | _ | _ | _ | _ | 2,304,980 | 2,304,980 |
| Other securities | 17 | 6,400 | 1,114 | 12,253 | 104,034 | 1,127,974 | 1,251,796 |
| Monetary claims bought | 69,990 | _ | _ | _ | _ | 194,194 | 264,184 |
| Negotiable deposits | 52,995 | _ | _ | _ | _ | _ | 52,995 |
| Money held in trust | | | | | | 154,622 | 154,622 |
| Total | 1,456,484 | 2,053,792 | 1,126,637 | 2,180,727 | 4,674,927 | 23,683,479 | 35,176,049 |

Rate of Return on Bonds at Fiscal Year End (General Account)

| | | (%) |
|-----------------|------|------|
| As of March 31, | 2022 | 2021 |
| Domestic bonds | 1.55 | 1.62 |
| Foreign bonds | 2.84 | 2.82 |

Notes: 1. Figures for over 10 years include financial instruments with no specified maturity period.

2. Includes securities that are deemed appropriate to handle under the Financial Instruments and Exchange Act.

Breakdown of Stocks Held by Industry (General Account)

| | | (Millions of Yen) | | |
|---|-----------|-------------------|-----------|-------|
| As of March 31, | 202 | | 202 | |
| | Amount | (%) | Amount | (%) |
| Fishery, agriculture & forestry | 1,268 | 0.0 | 1,413 | 0.0 |
| Mining | _ | _ | _ | _ |
| Construction | 91,912 | 2.0 | 96,750 | 2.1 |
| Manufacturing | | | | |
| Foods | 209,545 | 4.6 | 210,132 | 4.5 |
| Textiles & apparels | 20,682 | 0.5 | 23,853 | 0.5 |
| Pulp & paper | 2,539 | 0.1 | 3,140 | 0.1 |
| Chemicals | 486,888 | 10.6 | 509,153 | 11.0 |
| Pharmaceuticals | 149,149 | 3.3 | 148,056 | 3.2 |
| Oil & coal products | 5,425 | 0.1 | 5,898 | 0.1 |
| Rubber products | 9,483 | 0.2 | 10,446 | 0.2 |
| Glass & ceramics products | 175,406 | 3.8 | 199,034 | 4.3 |
| Iron & steel | 52,857 | 1.2 | 48,185 | 1.0 |
| Nonferrous metals | 9,549 | 0.2 | 11,538 | 0.2 |
| Metal products | 18,490 | 0.4 | 20,400 | 0.4 |
| Machinery | 258,346 | 5.6 | 277,800 | 6.0 |
| Electric appliances | 655,650 | 14.3 | 731,510 | 15.8 |
| Transportation equipment | 561,606 | 12.3 | 496,205 | 10.7 |
| Precision instruments | 221,155 | 4.8 | 230,962 | 5.0 |
| Other products | 43,584 | 1.0 | 44,272 | 1.0 |
| Electric power & gas | 108,475 | 2.4 | 131,837 | 2.8 |
| Transportation, information & communication | | | | |
| Land transportation | 178,152 | 3.9 | 216,246 | 4.7 |
| Marine transportation | 33,744 | 0.7 | 12,435 | 0.3 |
| Air transportation | 3,981 | 0.1 | 4,130 | 0.1 |
| Warehouse & harbor transportation services | 26,674 | 0.6 | 28,623 | 0.6 |
| Information & communication | 56,267 | 1.2 | 29,240 | 0.6 |
| Trade | , | | -, - | |
| Wholesale trade | 411,563 | 9.0 | 322,758 | 7.0 |
| Retail trade | 35,129 | 0.8 | 36,067 | 0.8 |
| Finance & insurance | , | | , | |
| Banks | 287,387 | 6.3 | 315,954 | 6.8 |
| Securities & commodity futures | 14,830 | 0.3 | 15,149 | 0.3 |
| Insurance | 157,091 | 3.4 | 140,061 | 3.0 |
| Other financing business | 83,422 | 1.8 | 91,405 | 2.0 |
| Real estate | 143,239 | 3.1 | 160,500 | 3.5 |
| Services | 69,891 | 1.5 | 68,563 | 1.5 |
| Total | 4,583,397 | 100.0 | 4,641,731 | 100.0 |

Note: Classification is based on industrial sector classification specified by the Securities Identification Code Committee.

Loans (General Account)

| | | (Millions of Yen) |
|---|-----------|-------------------|
| As of March 31, | 2022 | 2021 |
| Policy loans | 191,312 | 207,776 |
| Policyholder loans | 181,465 | 196,720 |
| Premium loans | 9,846 | 11,055 |
| Industrial and consumer loans | 3,742,356 | 3,887,946 |
| (Loans for non-residents) | 186,458 | 192,465 |
| Corporate loans | 3,589,099 | 3,733,471 |
| (To domestic corporations) | 3,417,641 | 3,559,006 |
| Loans to governments and supranationals | 5,526 | 8,550 |
| Loans to public organizations | 132,337 | 129,602 |
| Housing loans | _ | _ |
| Consumer loans | 15,357 | 16,250 |
| Others | 36 | 72 |
| Total | 3,933,668 | 4,095,722 |

Breakdown of Loans by Duration (General Account)

| | | | | | | | (Millions of Yen) |
|------------------------|---------------|------------------------|----------------------------|----------------------------|--------------------------|------------------|-------------------|
| | Within 1 year | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years to 7 years | Over 7 years to 10 years | Over 10 years | Total |
| As of March 31, 2022 | | | | | | | |
| Floating interest rate | 111,568 | 13,919 | 12,695 | 8,539 | 32,370 | 69,104 | 248,197 |
| Fixed interest rate | 292,920 | 546,988 | 642,028 | 442,349 | 755,810 | 814,059 | 3,494,158 |
| Total | 404,489 | 560,907 | 654,723 | 450,889 | 788,181 | 883,164 | 3,742,356 |
| As of March 31, 2021 | | | | | | | |
| Floating interest rate | 99,197 | 7,513 | 11,818 | 3,800 | 36,435 | 82,213 | 240,978 |
| Fixed interest rate | 280,250 | 574,700 | 644,744 | 491,531 | 761,567 | 894,175 | 3,646,968 |
| Total | 379,447 | 582,213 | 656,562 | 495,331 | 798,002 | 976,388 | 3,887,946 |
| | | | | | | | |

Note: Figures for over 10 years include loans with no specified maturity period.

Breakdown of Domestic Corporate Loans by Size of Borrower (General Account)

| | | | | | (Millions of Yen) |
|--------------------------|---------------------|-----------|-------|-----------|-------------------|
| As of March 31, | | 202 | 22 | 202 | 21 |
| | | | (%) | | (%) |
| Large size corporations | Number of borrowers | 487 | 56.1 | 555 | 54.7 |
| | Loan amount | 2,987,127 | 87.4 | 3,069,943 | 86.3 |
| Medium size corporations | Number of borrowers | 69 | 7.9 | 87 | 8.6 |
| | Loan amount | 17,631 | 0.5 | 18,788 | 0.5 |
| Small size corporations | Number of borrowers | 312 | 35.9 | 372 | 36.7 |
| | Loan amount | 412,882 | 12.1 | 470,274 | 13.2 |
| Total | Number of borrowers | 868 | 100.0 | 1,014 | 100.0 |
| | Loan amount | 3,417,641 | 100.0 | 3,559,006 | 100.0 |

Notes: 1. Please refer to the following chart for the classification of borrowers by size and industry.

2. The number of borrowers does not represent the number of loans, as a single borrower may have multiple loans under the same name.

| Size | Conditions | All industries excluding 2. to 4. | Retail trade, food and beverage service | 3. Service industry | 4. Wholesale trade |
|--------|------------------------------|---|--|--|---|
| Large | Capital | ¥1 billion or greater | ¥1 billion or greater | ¥1 billion or greater | ¥1 billion or greater |
| | Number of regular employees | More than 300 | More than 50 | More than 100 | More than 100 |
| Medium | Capital | More than ¥300 million and less than ¥1 billion | More than ¥50 million and less than ¥1 billion | More than ¥50 million and less than ¥1 billion | More than ¥100 million and less than ¥1 billion |
| | Number of regular employees | More than 300 | More than 50 | More than 100 | More than 100 |
| Small | Capital* | ¥300 million or smaller | ¥50 million or smaller | ¥50 million or smaller | ¥100 million or smaller |
| | Number of regular employees* | 300 or less | 50 or less | 100 or less | 100 or less |

^{*} Entities that meet either of two conditions stipulated for this classification shall be defined as small-size corporations.

Breakdown of Loans by Industry (General Account)

(Millions of Yen)

| As of March 31, | 2022 | | 2021 | |
|---|-----------|-------|-----------|-------|
| | Amount | (%) | Amount | (%) |
| Domestic | | | | |
| Manufacturing | 566,360 | 15.1 | 625,519 | 16.1 |
| Foodstuffs and beverages | 20,393 | 0.5 | 21,221 | 0.5 |
| Textile products | 1,636 | 0.0 | 1,934 | 0.0 |
| Lumber and wood products | _ | _ | _ | _ |
| Pulp, paper, and paper products | 45,215 | 1.2 | 42,770 | 1.1 |
| Printing | 14,476 | 0.4 | 15,447 | 0.4 |
| Chemical and allied products | 123,588 | 3.3 | 131,032 | 3.4 |
| Petroleum refining | 70,373 | 1.9 | 72,461 | 1.9 |
| Ceramic, stone, and clay products | 58,148 | 1.6 | 57,657 | 1.5 |
| Iron and steel | 86,064 | 2.3 | 118,689 | 3.1 |
| Nonferrous metals and products | 7,555 | 0.2 | 9,228 | 0.2 |
| Fabricated metal products | 3,194 | 0.1 | 3,048 | 0.1 |
| General-purpose, production, and business-oriented machinery | 41,536 | 1.1 | 43,348 | 1.1 |
| Electrical machinery equipment and supplies | 30,657 | 0.8 | 43,997 | 1.1 |
| Transportation equipment | 59,822 | 1.6 | 60,677 | 1.6 |
| Miscellaneous manufacturing industries | 3,696 | 0.1 | 4,003 | 0.1 |
| Agriculture and forestry | 26 | 0.0 | 38 | 0.0 |
| Fishery | _ | _ | _ | _ |
| Mining and quarrying of stone and gravel | _ | _ | _ | _ |
| Construction | 19,543 | 0.5 | 19,520 | 0.5 |
| Electricity, gas, heat supply, and water | 801,604 | 21.4 | 781,706 | 20.1 |
| Information and communications | 88,330 | 2.4 | 88,804 | 2.3 |
| Transport and postal activities | 286,558 | 7.7 | 288,850 | 7.4 |
| Wholesale trade | 662,095 | 17.7 | 661,983 | 17.0 |
| Retail trade | 11,697 | 0.3 | 14,321 | 0.4 |
| Finance and insurance | 599,028 | 16.0 | 691,751 | 17.8 |
| Real estate | 354,889 | 9.5 | 369,158 | 9.5 |
| Goods rental and leasing | 125,601 | 3.4 | 110,785 | 2.8 |
| Scientific research, and professional and technical services | 20,150 | 0.5 | 20,460 | 0.5 |
| Hotels | 398 | 0.0 | 694 | 0.0 |
| Eating and drinking services | 230 | 0.0 | 305 | 0.0 |
| Living-related and personal services, and amusement services | 1,271 | 0.0 | 2,038 | 0.1 |
| Education and learning support | 131 | 0.0 | 107 | 0.0 |
| Medical, health care, and welfare services | 429 | 0.0 | 494 | 0.0 |
| Other services | 2,144 | 0.1 | 2,526 | 0.1 |
| Local governments | 48 | 0.0 | 163 | 0.0 |
| Loans for housing funds and consumer credit (with installment repayments) | 15,357 | 0.4 | 16,250 | 0.4 |
| Others | _ | _ | _ | _ |
| Subtotal | 3,555,897 | 95.0 | 3,695,481 | 95.0 |
| Overseas | | | | |
| Governments and others | 15,000 | 0.4 | 18,000 | 0.5 |
| Financial institutions | 10,000 | 0.3 | 10,000 | 0.3 |
| Commerce, industry and others | 161,458 | 4.3 | 164,465 | 4.2 |
| Subtotal | 186,458 | 5.0 | 192,465 | 5.0 |
| Total of industrial and consumer loans | 3,742,356 | 100.0 | 3,887,946 | 100.0 |

Note: For domestic borrowers, industrial sectors are classified based on Loans and Bills Discounted and New Loans for Fixed Investment by Sector (by Type of Industries) issued by the Bank of Japan.

Breakdown of Loans by Usage (General Account)

| | | | | (Millions of Yen) |
|----------------------|-----------|------|-----------|-------------------|
| As of March 31, | 202 | 2022 | | 1 |
| | Amount | (%) | Amount | (%) |
| Capital expenditures | 871,288 | 23.3 | 854,104 | 22.1 |
| Operating capital | 2,871,067 | 76.7 | 3,033,842 | 77.9 |

Breakdown of Loans by Region (General Account)

| | | | | (Millions of Yen) | |
|-----------------|-----------|-------|-----------|-------------------|--|
| As of March 31, | 202 | 22 | 2021 | | |
| | Amount | (%) | Amount | (%) | |
| Hokkaido | 52,156 | 1.5 | 51,001 | 1.4 | |
| Tohoku | 49,497 | 1.4 | 49,529 | 1.3 | |
| Kanto | 2,662,274 | 75.2 | 2,789,690 | 75.8 | |
| Chubu | 323,992 | 9.2 | 323,902 | 8.8 | |
| Kinki | 217,556 | 6.1 | 224,930 | 6.1 | |
| Chugoku | 36,159 | 1.0 | 43,013 | 1.2 | |
| Shikoku | 40,612 | 1.1 | 40,704 | 1.1 | |
| Kyushu | 158,290 | 4.5 | 156,458 | 4.3 | |
| Total | 3,540,540 | 100.0 | 3,679,230 | 100.0 | |

Notes: 1. Excludes individual loans, loans for non-residents and policy loans.
2. Regions are based on the locations of the borrowers' headquarters.

Breakdown of Loans by Collateral (General Account)

| | | | | (Millions of Yer |
|--|-----------|-------|-----------|------------------|
| As of March 31, | 202 | 22 | 202 | 21 |
| | Amount | (%) | Amount | (%) |
| Collateral loans | 8,798 | 0.2 | 9,434 | 0.2 |
| Loans secured by securities | 3,626 | 0.1 | 3,525 | 0.1 |
| Loans secured by real estate, movable assets or aggregated foundation collateral | 3,923 | 0.1 | 4,568 | 0.1 |
| Loans secured by nominative claims | 1,248 | 0.0 | 1,340 | 0.0 |
| Guaranteed loans | 51,270 | 1.4 | 54,220 | 1.4 |
| Fiduciary loans | 3,666,930 | 98.0 | 3,808,041 | 97.9 |
| Others | 15,357 | 0.4 | 16,250 | 0.4 |
| Total of industrial and consumer loans | 3,742,356 | 100.0 | 3,887,946 | 100.0 |
| Subordinated loans | 317,350 | 8.5 | 340,350 | 8.8 |

Tangible and Intangible Fixed Assets (General Account)

| | | | | | | | | (Millions of Yen |
|----------------------------------|-------------------|----------|--------|----------------------|--------------|----------------|--------------------------|------------------------------------|
| | | | Dec | crease | _ | | | |
| | Beginning balance | Increase | | Impairment losses | Depreciation | Ending balance | Accumulated depreciation | Accumulated depreciation ratio (%) |
| Year ended March 31, 2022 | | | | | | | | |
| Land | 610,792 | 112 | 452 | 310 | - | 610,451 | - | _ |
| Buildings | 251,647 | 14,065 | 1,837 | 194 | 16,541 | 247,333 | 440,655 | 64.0 |
| Construction in progress | 3,293 | 19,182 | 13,938 | - | _ | 8,537 | _ | _ |
| Other tangible fixed assets | 3,417 | 1,317 | 30 | _ | 1,688 | 3,016 | 15,946 | 84.1 |
| Total of tangible fixed assets | 869,150 | 34,678 | 16,258 | 504 | 18,229 | 869,340 | 456,602 | _ |
| Real estate for rent | 593,876 | 35,896 | 23,348 | 504 | 9,096 | 597,328 | 263,488 | _ |
| Software | 60,371 | 19,155 | 72 | - | 22,605 | 56,849 | 51,713 | 47.6 |
| Other intangible fixed assets | 26,145 | 33,138 | 25,062 | 3 | 15 | 34,206 | 146 | _ |
| Total of intangible fixed assets | 86,517 | 52,293 | 25,134 | 86,517 | 22,620 | 91,056 | 51,859 | _ |
| Year ended March 31, 2021 | | | | | | | | |
| Land | 603,348 | 8,821 | 1,377 | 755 | _ | 610,792 | _ | _ |
| Buildings | 253,361 | 19,982 | 5,170 | 1,507 | 16,527 | 251,647 | 439,742 | 63.6 |
| Construction in progress | 4,249 | 27,007 | 27,963 | _ | _ | 3,293 | _ | _ |
| Other tangible fixed assets | 3,680 | 1,300 | 232 | _ | 1,330 | 3,417 | 15,118 | 81.6 |
| Total of tangible fixed assets | 864,639 | 57,112 | 18,101 | 2,262 | 17,857 | 869,150 | 454,861 | _ |
| Real estate for rent | 553,925 | 99,940 | 50,730 | 1,427 | 9,259 | 593,876 | 267,719 | _ |
| Software | 63,215 | 20,732 | 341 | _ | 23,234 | 60,371 | 54,365 | 47.4 |
| Other intangible fixed assets | 25,701 | 27,691 | 27,233 | _ | 14 | 26,145 | 150 | _ |
| Total of intangible fixed assets | 88,916 | 48,424 | 27,574 | _ | 23,249 | 86,517 | 54,515 | _ |

Note: Figures for increase and decrease of "Real estate for rent" include increases and decreases due to changes in usage, such as from operational to rental usage.

Real Estate Balance and the Number of Buildings Owned

| | | (Millions of Yen) |
|----------------------------------|---------------|-------------------|
| As of March 31, | 2022 | 2021 |
| Real estate | 866,323 | 865,732 |
| For operational use | 270,115 | 272,891 |
| For rent | 596,208 | 592,841 |
| The number of buildings for rent | 145 buildings | 146 buildings |

Gains on Disposals of Fixed Assets (General Account)

| | | (Millions of Yen) |
|-------------------------|--------------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| Tangible fixed assets | 124 | 385 |
| Land | 96 | 156 |
| Buildings | 27 | 233 |
| Others | 0 | (5) |
| Intangible fixed assets | - | _ |
| Others | _ | 0 |
| Total | 124 | 385 |
| Real estate for rent | 124 | 53 |

Losses on Disposals of Fixed Assets (General Account)

| | | (Millions of Yen) |
|-------------------------|-------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| Tangible fixed assets | 6,232 | 5,617 |
| Land | 257 | 54 |
| Buildings | 5,946 | 5,333 |
| Others | 29 | 224 |
| Intangible fixed assets | 89 | 352 |
| Others | 97 | 118 |
| Total | 6,419 | 6,087 |
| Real estate for rent | 2,936 | 1,700 |

Depreciation of Real Estate for Non-Insurance Business (General Account)

| | | | | | (Millions of Yen) |
|---------------------------|------------------|--------------|--------------------------|----------------|------------------------------------|
| | Acquisition cost | Depreciation | Accumulated depreciation | Ending balance | Accumulated depreciation ratio (%) |
| Year ended March 31, 2022 | | | | | |
| Tangible fixed assets | 408,408 | 9,188 | 263,940 | 144,468 | 64.6 |
| Buildings | 406,343 | 9,095 | 262,057 | 144,286 | 64.5 |
| Others | 2,065 | 93 | 1,882 | 182 | 91.2 |
| Intangible fixed assets | 81 | 4 | 69 | 11 | 85.4 |
| Others | 0 | 0 | 0 | 0 | 20.8 |
| Total | 408,490 | 9,193 | 264,009 | 144,480 | 64.6 |
| Year ended March 31, 2021 | | | | | |
| Tangible fixed assets | 414,802 | 9,360 | 267,811 | 146,991 | 64.6 |
| Buildings | 412,731 | 9,259 | 265,953 | 146,778 | 64.4 |
| Others | 2,070 | 100 | 1,857 | 212 | 89.7 |
| Intangible fixed assets | 91 | 4 | 75 | 16 | 82.0 |
| Others | 2 | 16 | 2 | 0 | 93.2 |
| Total | 414,896 | 9,381 | 267,888 | 147,007 | 64.6 |

Foreign Securities Investment and Overseas Loans (General Account) Breakdown by Asset Type

(1) Assets denominated in foreign currencies

| | | | | (Millions of Yen) |
|---------------------------|------------|------|------------|-------------------|
| As of March 31, | 202 | 202 | 2021 | |
| | Amount | (%) | Amount | (%) |
| Bonds | 9,635,613 | 73.4 | 8,711,821 | 74.3 |
| Stocks and others | 2,601,170 | 19.8 | 2,258,780 | 19.3 |
| Cash, deposits and others | 360,757 | 2.7 | 292,545 | 2.5 |
| Subtotal | 12.597.540 | 95.9 | 11.263.147 | 96.1 |

(2) Assets with value fixed in yen

| | | | | (Millions of Yen) |
|-----------------|---------|-----|---------|-------------------|
| As of March 31, | 202 | 22 | 202 | 21 |
| | Amount | (%) | Amount | (%) |
| Loans | 131,049 | 1.0 | 131,049 | 1.1 |
| Others | 98 | 0.0 | 100 | 0.0 |
| Subtotal | 131,147 | 1.0 | 131,149 | 1.1 |

Note: The above figures represent the value of assets whose value is fixed in yen at the time of settlement through such means as forward exchange contracts. These values are included in yen on the balance sheet.

(3) Assets denominated in yen

| | | | | (Millions of Yen) |
|-------------------------------------|---------|-----|---------|-------------------|
| As of March 31, | 202 | 2 | 202 | <u>.</u> 1 |
| | Amount | (%) | Amount | (%) |
| Loans for non-residents | 140,340 | 1.1 | 146,680 | 1.3 |
| Bonds (foreign bonds issued in yen) | 119,828 | 0.9 | 138,265 | 1.2 |
| Others | 147,174 | 1.1 | 46,199 | 0.4 |
| Subtotal | 407,343 | 3.1 | 331,145 | 2.8 |

(4) Total of (1)+(2)+(3)

| | | | | (Millions of Yen) |
|--|------------|-------|------------|-------------------|
| As of March 31, | 202 | 22 | 202 | 21 |
| | Amount | (%) | Amount | (%) |
| Foreign securities investment and overseas loans | 13,136,031 | 100.0 | 11,725,442 | 100.0 |

Breakdown of Foreign Securities Investment and Overseas Loans by Region

(Millions of Yer

| | | | | | | | | (Millions of Yer | |
|----------------------|------------|-------|------------|-----------|-----------|----------|-------------------------|------------------|--|
| | | | Foreign se | ecurities | | | _ | | |
| | | Bonds | | | Stocks an | d others | Loans for non-residents | | |
| | Amount | (%) | Amount | (%) | Amount | (%) | Amount | (%) | |
| As of March 31, 2022 | | | | | | | | | |
| North America | 7,570,059 | 63.1 | 6,280,593 | 67.9 | 1,289,465 | 46.9 | 21,204 | 11.4 | |
| Europe | 1,058,562 | 8.8 | 963,540 | 10.4 | 95,022 | 3.5 | 22,709 | 12.2 | |
| Oceania | 1,589,407 | 13.2 | 1,589,407 | 17.2 | _ | _ | 32,204 | 17.3 | |
| Asia | 202,798 | 1.7 | 101,963 | 1.1 | 100,834 | 3.7 | 340 | 0.2 | |
| Latin America | 1,366,797 | 11.4 | 103,775 | 1.1 | 1,263,021 | 46.0 | 110,000 | 59.0 | |
| Middle East | _ | _ | _ | _ | _ | _ | _ | _ | |
| Africa | _ | _ | _ | _ | _ | _ | _ | _ | |
| Supranationals | 216,354 | 1.8 | 216,354 | 2.3 | _ | _ | _ | _ | |
| Total | 12,003,979 | 100.0 | 9,255,634 | 100.0 | 2,748,344 | 100.0 | 186,458 | 100.0 | |
| As of March 31, 2021 | | | | | | | | | |
| North America | 7,191,416 | 67.5 | 6,026,342 | 72.2 | 1,165,074 | 50.5 | 23,612 | 12.3 | |
| Europe | 982,895 | 9.2 | 896,482 | 10.7 | 86,412 | 3.7 | 23,000 | 12.0 | |
| Oceania | 1,124,095 | 10.5 | 1,124,095 | 13.5 | _ | _ | 35,172 | 18.3 | |
| Asia | 215,444 | 2.0 | 103,816 | 1.2 | 111,627 | 4.8 | 680 | 0.4 | |
| Latin America | 1,013,273 | 9.5 | 71,408 | 0.9 | 941,865 | 40.9 | 110,000 | 57.2 | |
| Middle East | _ | _ | _ | _ | _ | _ | _ | _ | |
| Africa | _ | _ | _ | _ | _ | _ | _ | _ | |
| Supranationals | 129,727 | 1.2 | 129,727 | 1.6 | _ | _ | _ | _ | |
| Total | 10,656,853 | 100.0 | 8,351,872 | 100.0 | 2,304,980 | 100.0 | 192,465 | 100.0 | |

Breakdown of Foreign Currency-Denominated Assets by Currency

| | | | | (Millions of Yen) |
|-------------------|------------|-------|------------|-------------------|
| As of March 31, | 202 | 2 | 202 | 21 |
| | Amount | (%) | Amount | (%) |
| U.S. dollar | 9,828,743 | 78.0 | 9,136,929 | 81.1 |
| Australian dollar | 1,646,992 | 13.1 | 1,323,573 | 11.8 |
| Others | 1,121,805 | 8.9 | 802,643 | 7.1 |
| Total | 12,597,540 | 100.0 | 11,263,147 | 100.0 |

Investments and Loans for Public Entities (General Account)

| | | (Millions of Yen) |
|---------------------------------------|-------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| Bonds | | |
| Government bonds | _ | _ |
| Municipal bonds | _ | _ |
| Other public entity bonds | 528 | 1,105 |
| Subtotal | 528 | 1,105 |
| Loans | | |
| Loans for government-related agencies | 526 | 550 |
| Loans for other public entities | 5,000 | 7,800 |
| Subtotal | 5,526 | 8,350 |
| Total | 6,054 | 9,455 |

Note: Figures for bonds represent the value of bonds underwritten during the fiscal year. Figures for loans represent loans made during each fiscal year to domestic borrowers.

Interest Rates of Loans

Not applicable.

Other Assets (General Account)

| | | | | | (Millions of Yen) |
|---------------------------|---------------------------------------|----------|----------|--------------|-------------------|
| | | | | Accumulated | |
| | Acquisition cost | Increase | Decrease | depreciation | Ending balance |
| Year ended March 31, 2022 | | | | | |
| Deferred assets | 6,412 | 57 | 71 | 3,282 | 3,116 |
| Others | _ | 2,179 | 3,026 | _ | 4,571 |
| Total | 6,412 | 2,236 | 3,098 | 3,282 | 7,688 |
| Year ended March 31, 2021 | | | | | |
| Deferred assets | 6,548 | 59 | 195 | 2,678 | 3,733 |
| Others | _ | 1,813 | 2,070 | _ | 5,419 |
| Total | 6,548 | 1,873 | 2,265 | 2,678 | 9,153 |
| | · · · · · · · · · · · · · · · · · · · | | | | |

Note: Acquisition cost and accumulated depreciation represent amount for deferred assets only.

Fair Values of Financial Instruments (General Account) Gains and Losses on Valuation of Trading Securities (General Account)

| | | | | (Millions of Yen) |
|--------------------|----------------------|--|----------------------|--|
| As of March 31, | | 2022 | 2021 | |
| | Balance sheet amount | Valuation gains/losses included in profit for the period | Balance sheet amount | Valuation gains/losses included in profit for the period |
| Trading securities | 4,608 | (386) | _ | _ |

Notes: 1. Includes trading securities classified as money held in trust.

2. The balance sheet amount and valuation gains/losses included in profit for the period include net gains and losses on derivative transactions.

Fair Values of Securities (General Account)

• Other Securities than Trading Securities

| | | | | | | | | | | (Millions of Yer |
|---------------------------------------|------------|------------|-----------|-----------------|-----------|------------|------------|-----------|-----------------|------------------|
| As of March 31, | | | 2022 | | | | | 2021 | | |
| | | | 1 | Net gains/losse | es | | | | Net gains/losse | S |
| | Book value | Fair value | | Gains | Losses | Book value | Fair value | | Gains | Losses |
| Held-to-maturity debt securities | 3,692,479 | 4,225,586 | 533,106 | 533,648 | (542) | 3,915,712 | 4,560,313 | 644,601 | 644,694 | (93) |
| Policy-reserve-matching bonds | 12,578,485 | 13,366,841 | 788,355 | 1,071,318 | (282,963) | 10,648,522 | 11,967,965 | 1,319,442 | 1,370,809 | (51,367) |
| Stocks of subsidiaries and affiliates | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Available-for-sale securities | 15,844,176 | 19,596,931 | 3,752,755 | 4,052,440 | (299,684) | 15,697,103 | 19,686,717 | 3,989,614 | 4,104,837 | (115,222) |
| Domestic bonds | 3,766,471 | 4,012,523 | 246,051 | 255,036 | (8,984) | 4,600,341 | 4,931,654 | 331,312 | 332,752 | (1,439) |
| Domestic stocks | 1,561,138 | 4,488,452 | 2,927,314 | 2,954,661 | (27,347) | 1,569,925 | 4,549,352 | 2,979,426 | 3,001,258 | (21,831) |
| Foreign securities | 9,392,692 | 9,835,757 | 443,065 | 697,909 | (254,844) | 8,148,691 | 8,727,414 | 578,723 | 650,714 | (71,991) |
| Foreign bonds | 7,652,347 | 7,844,382 | 192,035 | 441,453 | (249,418) | 6,797,217 | 7,195,323 | 398,105 | 464,301 | (66,195) |
| Foreign stocks and others | 1,740,344 | 1,991,374 | 251,029 | 256,456 | (5,426) | 1,351,474 | 1,532,091 | 180,617 | 186,413 | (5,796) |
| Other securities | 950,216 | 1,087,025 | 136,809 | 141,806 | (4,996) | 1,096,142 | 1,191,967 | 95,824 | 114,551 | (18,726) |
| Monetary claims bought | 6,758 | 7,173 | 415 | 415 | _ | 78,122 | 78,711 | 589 | 595 | (5) |
| Negotiable deposits | 13,000 | 12,998 | (1) | 0 | (1) | 53,000 | 52,995 | (4) | _ | (4) |
| Money held in trust | 153,899 | 153,000 | (898) | 2,611 | (3,510) | 150,879 | 154,622 | 3,742 | 4,965 | (1,223) |
| Total | 32,115,141 | 37,189,358 | 5,074,217 | 5,657,407 | (583,190) | 30,261,338 | 36,214,997 | 5,953,658 | 6,120,341 | (166,683) |
| Domestic bonds | 18,450,577 | 20,075,409 | 1,624,831 | 1,838,014 | (213,183) | 17,822,554 | 20,082,669 | 2,260,114 | 2,282,046 | (21,931) |
| Domestic stocks | 1,561,138 | 4,488,452 | 2,927,314 | 2,954,661 | (27,347) | 1,569,925 | 4,549,352 | 2,979,426 | 3,001,258 | (21,831) |
| Foreign securities | 10,803,944 | 11,181,215 | 377,271 | 711,136 | (333,865) | 9,305,241 | 9,909,832 | 604,591 | 707,457 | (102,866) |
| Foreign bonds | 9,063,599 | 9,189,840 | 126,241 | 454,680 | (328,438) | 7,953,767 | 8,377,741 | 423,974 | 521,044 | (97,070) |
| Foreign stocks and others | 1,740,344 | 1,991,374 | 251,029 | 256,456 | (5,426) | 1,351,474 | 1,532,091 | 180,617 | 186,413 | (5,796) |
| Other securities | 950,216 | 1,087,025 | 136,809 | 141,806 | (4,996) | 1,096,142 | 1,191,967 | 95,824 | 114,551 | (18,726) |
| Monetary claims bought | 182,366 | 191,256 | 8,890 | 9,176 | (286) | 263,595 | 273,558 | 9,963 | 10,062 | (99) |
| Negotiable deposits | 13,000 | 12,998 | (1) | 0 | (1) | 53,000 | 52,995 | (4) | _ | (4) |
| Money held in trust | 153,899 | 153,000 | (898) | 2,611 | (3,510) | 150,879 | 154,622 | 3,742 | 4,965 | (1,223) |

Notes: 1. Includes securities that are deemed appropriate to handle under the Financial Instruments and Exchange Act. 2. Excludes stocks and others of which market value is not available and investment in capital partnership.

(1) Held-to-Maturity Debt Securities

| | | | | | | (Millions of Yen |
|--|----------------------|------------|------------|----------------------|------------|------------------|
| As of March 31, | | 2022 | | | 2021 | |
| | Balance sheet amount | Fair value | Difference | Balance sheet amount | Fair value | Difference |
| Securities whose fair value exceeds the balance sheet amount | 3,671,479 | 4,205,128 | 533,648 | 3,904,720 | 4,549,415 | 644,694 |
| Domestic bonds | 3,427,522 | 3,949,336 | 521,814 | 3,637,897 | 4,268,299 | 630,402 |
| Foreign bonds | 76,349 | 79,422 | 3,072 | 89,349 | 94,174 | 4,824 |
| Monetary claims bought | 167,607 | 176,369 | 8,761 | 177,473 | 186,940 | 9,467 |
| Securities whose fair value does not exceed the balance sheet amount | 21,000 | 20,457 | (542) | 10,991 | 10,898 | (93) |
| Domestic bonds | _ | _ | _ | 2,991 | 2,991 | (O) |
| Foreign bonds | 13,000 | 12,743 | (256) | _ | _ | _ |
| Monetary claims bought | 8,000 | 7,713 | (286) | 8,000 | 7,906 | (93) |

(2) Policy-Reserve-Matching Bonds

| | | | | | | (IVIIIIOLIS OL TELL) |
|--|----------------------|------------|------------|----------------------|------------|----------------------|
| As of March 31, | | 2022 | | | 2021 | |
| | Balance sheet amount | Fair value | Difference | Balance sheet amount | Fair value | Difference |
| Securities whose fair value exceeds the balance sheet amount | 7,609,080 | 8,680,399 | 1,071,318 | 8,286,040 | 9,656,850 | 1,370,809 |
| Domestic bonds | 7,179,398 | 8,240,562 | 1,061,164 | 7,654,986 | 8,973,878 | 1,318,891 |
| Foreign bonds | 429,681 | 439,836 | 10,154 | 631,053 | 682,972 | 51,918 |
| Securities whose fair value does not exceed the balance sheet amount | 4,969,405 | 4,686,441 | (282,963) | 2,362,482 | 2,311,115 | (51,367) |
| Domestic bonds | 4,077,185 | 3,872,986 | (204,198) | 1,926,336 | 1,905,844 | (20,492) |
| Foreign bonds | 892,220 | 813,455 | (78,764) | 436,146 | 405,271 | (30,874) |
| | | | | | | |

(3) Available-for-Sale Securities

| | | | | | | (Millions of Yen) |
|--|-----------------------------------|-------------------------|------------|-----------------------------------|-------------------------|-------------------|
| As of March 31, | | 2022 | | | 2021 | |
| | Acquisition or amortized costs | Balance sheet amount | Difference | Acquisition or amortized costs | Balance sheet amount | Difference |
| Securities whose balance sheet amount exceeds the acquisition or amortized costs | 10,909,023 | 14,961,464 | 4,052,440 | 12,913,377 | 17,018,214 | 4,104,837 |
| Domestic bonds | 3,317,908 | 3,572,944 | 255,036 | 4,495,430 | 4,828,182 | 332,752 |
| Domestic stocks | 1,344,535 | 4,299,196 | 2,954,661 | 1,408,942 | 4,410,200 | 3,001,258 |
| Foreign securities | 5,306,649 | 6,004,559 | 697,909 | 6,272,606 | 6,923,320 | 650,714 |
| Other securities | 876,359 | 1,018,165 | 141,806 | 687,471 | 802,022 | 114,551 |
| Monetary claims bought | 6,758 | 7,173 | 415 | 8,126 | 8,721 | 595 |
| Negotiable deposits | 3,000 | 3,000 | 0 | _ | _ | _ |
| Money held in trust | 53,813 | 56,425 | 2,611 | 40,800 | 45,766 | 4,965 |
| Securities whose balance sheet amount does not exceed the acquisition or amortized costs | 4,935,152 | 4,635,467 | (299,684) | 2,783,725 | 2,668,502 | (115,222) |
| Domestic bonds | 448,563 | 439,578 | (8,984) | 104,911 | 103,472 | (1,439) |
| Domestic stocks | 216,603 | 189,255 | (27,347) | 160,982 | 139,151 | (21,831) |
| Foreign securities | 4,086,043 | 3,831,198 | (254,844) | 1,876,085 | 1,804,093 | (71,991) |
| Other securities | 73,856 | 68,860 | (4,996) | 408,671 | 389,944 | (18,726) |
| Monetary claims bought | _ | _ | _ | 69,996 | 69,990 | (5) |
| Negotiable deposits | 10,000 | 9,998 | (1) | 53,000 | 52,995 | (4) |
| Money held in trust | 100,086 | 96,575 | (3,510) | 110,079 | 108,855 | (1,223) |

• Book Value of Stocks and Others of Which Market Value Is Not Available and Investment in Capital Partnership

| | • | · |
|---------------------------------------|---------|-------------------|
| | | (Millions of Yen) |
| As of March 31, | 2022 | 2021 |
| Stocks of subsidiaries and affiliates | 869,736 | 876,895 |
| Available-for-sale securities | 54,491 | 47,475 |
| Unlisted domestic stocks | 30,264 | 27,698 |
| Unlisted foreign stocks | 4,126 | 4,126 |
| Other foreign securities | 96 | 98 |
| Others | 20,004 | 15,552 |
| Total | 924,228 | 924,371 |

Reference: Fair value information regarding above-presented items (stocks and others of which market value is not available and investment in capital partnership, including foreign currency denominated stocks and others of subsidiaries and affiliates) calculated with adjustments for foreign exchange valuation and other factors

| As of March 31, | | | 2022 | | | | | 2021 | | |
|---------------------------|------------|------------|-----------|-----------------|-----------|------------|------------|-----------|------------------|-----------|
| | | | | Net gains/losse | S | | | | Net gains/losses | 3 |
| | Book value | Fair value | | Gains | Losses | Book value | Fair value | | Gains | Losses |
| Domestic bonds | 18,450,577 | 20,075,409 | 1,624,831 | 1,838,014 | (213,183) | 17,822,554 | 20,082,669 | 2,260,114 | 2,282,046 | (21,931) |
| Domestic stocks | 1,561,138 | 4,488,452 | 2,927,314 | 2,954,661 | (27,347) | 1,569,925 | 4,549,352 | 2,979,426 | 3,001,258 | (21,831) |
| Foreign securities | 11,560,019 | 11,957,238 | 397,218 | 742,658 | (345,440) | 10,077,430 | 10,636,110 | 558,679 | 727,383 | (168,703) |
| Foreign bonds | 9,063,599 | 9,189,840 | 126,241 | 454,680 | (328,438) | 7,953,767 | 8,377,741 | 423,974 | 521,044 | (97,070) |
| Foreign stocks and others | 2,496,420 | 2,767,397 | 270,977 | 287,978 | (17,001) | 2,123,663 | 2,258,369 | 134,705 | 206,338 | (71,633) |
| Other securities | 953,281 | 1,090,175 | 136,893 | 141,890 | (4,996) | 1,097,625 | 1,193,477 | 95,851 | 114,577 | (18,726) |
| Others | 349,265 | 357,256 | 7,990 | 11,788 | (3,797) | 467,475 | 481,176 | 13,700 | 15,028 | (1,327) |
| Total | 32,874,282 | 37,968,531 | 5,094,249 | 5,689,014 | (594,764) | 31,035,011 | 36,942,785 | 5,907,773 | 6,140,294 | (232,520) |

Notes: 1. Figures presented above exclude ¥150,697 million, comprising unlisted domestic securities, which was posted at book value as of March 31, 2021.

- 2. Figures above exclude ¥165,087 million, comprising unlisted domestic securities, which was posted at book value as of March 31, 2022.

 3. After these exclusions, the above figures account for 99.5% of total securities as of March 31, 2021 and March 31, 2022.
- 4. This table includes securities that are deemed appropriate to handle under the Financial Instruments and Exchange Act.

Fair Value of Money Held in Trust (General Account)

| As of March 31, | | | 2022 | | | | | 2021 | | | |
|---------------------|---------------|------------|------|-----------------|--------|---------------|------------|------|-----------------|--------|--|
| | Balance sheet | | | Net gains/losse | S | Balance sheet | | | Net gains/losse | S | |
| | amount | Fair value | | Gains | Losses | amount | Fair value | | Gains | Losses | |
| Money held in trust | 157,609 | 157,609 | _ | _ | _ | 154,622 | 154,622 | _ | _ | _ | |

Note: The balance sheet amount includes net gains and losses on derivative transactions classified as money held in trust.

Money Held in Trust for Investment

| | | | | (Millions of Yen) |
|------------------------------------|----------------------|---|----------------------|---|
| As of March 31, | 20 |)22 | 20 |)21 |
| | Balance sheet amount | Valuation gains/ losses included in profit for the period | Balance sheet amount | Valuation gains/ losses included in profit for the period |
| Money held in trust for investment | 4.608 | (386) | _ | |

Note: The balance sheet amount and valuation gains/losses included in profit for the period include net gains and losses on derivative transactions.

Money Held in Trust for Maturity, for Policy Reserve Matching and for Other Purposes

| | | | | | | | | | | (Millions of Yen) |
|-------------------------|------------|------------|-------|-----------------|---------|------------|------------|-------|-----------------|-------------------|
| As of March 31, | | | 2022 | | | | | 2021 | | |
| | | | | Net gains/losse | es | | | | Net gains/losse | es |
| | Book value | Fair value | | Gains | Losses | Book value | Fair value | | Gains | Losses |
| Held-to-maturity | _ | - | - | - | - | _ | _ | _ | _ | _ |
| Policy reserve matching | _ | _ | - | - | - | _ | _ | _ | _ | _ |
| Other purposes | 153,899 | 153,000 | (898) | 2,611 | (3,510) | 150,879 | 154,622 | 3,742 | 4,965 | (1,223) |

Fair Value of Derivative Transactions (General Account)

(1) Breakdown of Net Gains (Losses) on Derivative Transactions (by Application and Non-Application of Hedge Accounting)

| As of March 31, | | | 20 | 22 | | | 2021 | | | | | | |
|------------------------------|---------------------------|----------------------|-------------------|------------------|--------|-----------|---------------------------|----------------------|-------------------|------------------|--------|-----------|--|
| | Interest rate- related | Currency- related | Stock- related | Bond- related | Others | Total | Interest rate- related | Currency- related | Stock- related | Bond- related | Others | Total | |
| Hedge accounting applied | 17,411 | (377,845) | _ | _ | _ | (360,434) | 47,124 | (235,410) | _ | _ | _ | (188,285) | |
| Hedge accounting not applied | (3,405) | (81,325) | _ | _ | _ | (84,730) | (1,320) | (32,892) | (88) | _ | _ | (34,301) | |
| Total | 14,006 | (459,171) | _ | _ | _ | (445,164) | 45,803 | (268,302) | (88) | _ | _ | (222,587) | |

Note: Gains and losses on derivative transactions where fair value hedge accounting is applied included loss attributable to currency-related transactions totaling ¥227,340 million as of March 31, 2021 and loss attributable to currency-related transactions totaling ¥365,831 million as of March 31, 2022. These figures are presented on the statements of income, together with gains and losses on derivative transactions where hedge accounting is not applied.

(2) Transactions Where Hedge Accounting is Not Applied

♦ Interest-Rate Related

| • | | | | | (Million | | | | |
|-----------------------------------|---------|---------------------|------------|--------------------|----------|------------------------|------------|--------------------|--|
| As of March 31, | | 20 | 22 | | | 20 | 21 | | |
| | | amount/ ct value | _ | | | l amount/ act value | | | |
| | | Over 1 year | Fair value | Net gains (losses) | | Over 1 year | Fair value | Net gains (losses) | |
| OTC | | | | | | | | | |
| Interest rate swaps | | | | | | | | | |
| Receipts fixed, payments floating | 116,300 | 116,300 | (3,405) | (3,405) | 87,000 | 87,000 | (1,320) | (1,320) | |
| Total | | | | (3,405) | | | | (1,320) | |

Note: Net gains (losses) represent the fair values.

Reference: Amount and Proportion of Interest Rate Swaps by Remaining Contract Duration

(Millions of Yen)

| As of March 31, | | | | 2022 | | | | 2021 | | | | | | |
|--|---------------|---|----------|-------------------------------|----------|------------------|---------|------------------|---------|-------------------------------|----------|----------|------------------|--------|
| | Within 1 year | | years to | Over 5 years to 7 years | years to | Over 10 years | Total | Within 1 year | year to | Over 3 years to 5 years | years to | years to | Over 10 years | Total |
| Receipts fixed, payments floating swap | | | | | | | | | | | | | | |
| Notional amount | _ | _ | _ | _ | _ | 116,300 | 116,300 | _ | _ | _ | _ | _ | 87,000 | 87,000 |
| Average interest rate in receipt (%) | _ | _ | _ | _ | _ | 0.56 | 0.56 | _ | _ | _ | _ | _ | 0.40 | 0.40 |
| Average interest rate in payment (%) | _ | _ | _ | _ | _ | (0.01) | (0.01) | _ | _ | _ | _ | _ | (0.05) | (0.05) |

◆ Currency-Related

(Millions of Yen)

| As of March 31, | | 20 |)22 | | 2021 | | | | | | |
|---|---------------------|---------------------|------------|--------------------|---------|-----------------------|------------|--------------------|--|--|--|
| _ | Notional contrac | amount/ ct value | | | | l amount/ ct value | | | | | |
| | | Over 1 year | Fair value | Net gains (losses) | | Over 1 year | Fair value | Net gains (losses) | | | |
| OTC | | | | | | | | | | | |
| Foreign currency forward contracts | | | | | | | | | | | |
| Sold | 914,670 | - | (77,597) | (77,597) | 826,158 | _ | (40,715) | (40,715) | | | |
| (U.S. dollar) | 816,788 | _ | (71,825) | (71,825) | 796,104 | _ | (37,867) | (37,867) | | | |
| (Euro) | 57,987 | _ | (2,239) | (2,239) | _ | _ | _ | _ | | | |
| (Australian dollar) | 39,894 | _ | (3,532) | (3,532) | 30,054 | _ | (2,847) | (2,847) | | | |
| Bought | 102,316 | _ | 4,132 | 4,132 | _ | _ | _ | _ | | | |
| (U.S. dollar) | 102,316 | _ | 4,132 | 4,132 | _ | _ | _ | _ | | | |
| Currency options | | | | | | | | | | | |
| Sold | | | | | | | | | | | |
| Call | 493,358 | _ | | | _ | _ | | | | | |
| | [907] | | 14,900 | (13,993) | [-] | | _ | _ | | | |
| (U.S. dollar) | 493,358 | _ | | | _ | _ | | | | | |
| | [907] | | 14,900 | (13,993) | [-] | | _ | _ | | | |
| Bought | | | | | | | | | | | |
| Put | 444,806 | _ | | | _ | _ | | | | | |
| | [907] | | 77 | (830) | [-] | | _ | _ | | | |
| (U.S. dollar) | 444,806 | _ | | | _ | _ | | | | | |
| | [907] | | 77 | (830) | [-] | | _ | _ | | | |
| Currency swaps | | | | | | | | | | | |
| Yen payments/Australian dollar receipts | 93,320 | 93,320 | 5,170 | 5,170 | 78,660 | 78,660 | 7,315 | 7,315 | | | |
| Yen payments/U.S. dollar receipts | 38,400 | 38,400 | 1,792 | 1,792 | 8,280 | 8,280 | 507 | 507 | | | |
| Total | | | | (81,325) | | | | (32,892) | | | |

Notes: 1. Net gains (losses) on foreign exchange contracts and currency swaps represent the fair values. Net gains (losses) on currency options represent the difference between the option fees and the fair values for option transactions.

2. Option fees are shown in [].

◆ Stock-Related

| As of March 31, | | | 20 | 22 | | (Millions of Yer 2021 | | | | | | |
|-----------------|-------------------------|-----|-------------------------|------------|-----------|------------------------------------|-------------|------------|-----------|--|--|--|
| | _ | | al amount/ act value | | Net gains | Notional amount/ contract value | | | Net gains | | | |
| | | | Over 1 year | Fair value | (losses) | | Over 1 year | Fair value | (losses) | | | |
| Exchange-traded | Yen stock index options | | | | | | | | | | | |
| transactions | Bought | | | | | | | | | | | |
| | Put | _ | _ | | | 99,981 | _ | | | | | |
| | | [-] | | - | _ | [302] | | 214 | (88) | | | |
| Total | | | | | _ | | | | (88) | | | |

Notes: 1. Net gains (losses) represent the fair values for futures trading, and the difference between the option fees and the fair values for option transactions.

2. Option fees are shown in [].

◆ Bond-Related

Not applicable.

(3) Transactions Where Hedge Accounting is Applied

◆ Interest-Rate Related

| | | | | | | | | (Millions of Yen) | | |
|---------------------------|---|-----------------------|---------|------------------------|------------|---------|---------------------|-------------------|--|--|
| As of March 31, | | | | 2022 | | 2021 | | | | |
| | | | | l amount/ act value | | | amount/ ct value | | | |
| Hedge accounting method | Type | Main hedged items | | Over 1 year | Fair value | | Over 1 year | Fair value | | |
| Deferred hedge accounting | Interest rate swaps Receipts fixed, payments floating | Insurance liabilities | 672,200 | 668,900 | 17,322 | 411,200 | 408,000 | 46,989 | | |
| Special hedge accounting | Interest rate swaps Receipts fixed, payments floating | Loans | 3,018 | 3,018 | 89 | 3,120 | 3,120 | 134 | | |
| Total | | | | | 17,411 | | | 47,124 | | |

Reference: Amount and Proportion of Interest Rate Swaps by Remaining Contract Duration

(Millions of Yen)

| As of March 31, | | | | 2022 | | | | | | | 2021 | | | |
|--|------------------|--------|-------|--------|----------------------|------------------|---------|------------------|--------|--------|--------|----------------------|------------------|--------|
| | 14511 | Over 1 | | Over 5 | | | | 1400 | | Over 3 | | | | |
| | Within 1 year | | | | years to 10 years | Over 10 years | Total | Within 1 year | , | , | , | years to 10 years | Over 10 years | Total |
| Receipts fixed, payments floating swap | | | | | | | | | | | | | | |
| Notional amount | 3,300 | 7,418 | 9,500 | 7,900 | 9,000 | 638,100 | 675,218 | 3,200 | 6,800 | 10,420 | 7,800 | 8,300 | 377,800 4 | 14,320 |
| Average interest rate in receipt (%) | 1.75 | 1.75 | 1.82 | 2.09 | 2.10 | 0.75 | 0.82 | 1.62 | 1.75 | 1.73 | 2.03 | 2.15 | 1.05 | 1.12 |
| Average interest rate in payment (%) | 0.05 | 0.12 | 0.12 | 0.05 | 0.05 | (0.00) | 0.00 | (0.05) | (0.07) | 0.09 | (0.05) | (0.05) | (0.05) | (0.05) |

◆ Currency-Related

| | | | | Yen) | |
|-------|-----|----|----|-------|--|
| VIIII | IUI | 15 | ΟI | TELL) | |

| As of March 31, | | | | 2022 | | 2021 | | | |
|-----------------------------|------------------------------------|--|-----------------|-------------|------------|-----------------|-------------|------------|--|
| | | | Notional contra | | | Notional contra | | | |
| Hedge accounting method | Type | Main hedged items | | Over 1 year | Fair value | | Over 1 year | Fair value | |
| Fair value hedge accounting | Foreign currency forward contracts | Foreign-currency- denominated bonds | | | | | | | |
| | Sold | | 4,558,542 | _ | (365,831) | 4,283,029 | _ | (227,340) | |
| | (U.S. dollar) | | 3,225,926 | _ | (237,894) | 3,107,080 | _ | (142,681) | |
| | (Australian dollar) | | 1,033,020 | _ | (115,185) | 796,361 | _ | (67,254) | |
| | (Euro) | | 213,676 | _ | (6,309) | 259,122 | _ | (13,256) | |
| | (Others) | | 85,918 | _ | (6,441) | 120,465 | _ | (4,147) | |
| Deferred hedge accounting | Foreign currency forward contracts | Foreign-currency- denominated bonds | | | | | | | |
| | Sold | | _ | _ | _ | 42,322 | _ | (1,229) | |
| | (U.S. dollar) | | _ | _ | _ | 42,322 | _ | (1,229) | |
| | Currency swaps | | | | | | | | |
| | (U.S. dollar) | | 81,785 | 76,594 | (8,811) | 81,785 | 81,785 | (3,188) | |
| | (Euro) | | 35,575 | 35,575 | (2,543) | 35,575 | 35,575 | (3,013) | |
| | (Australian dollar) | | 12,404 | 12,404 | (658) | 12,404 | 12,404 | (638) | |
| Total | | | | | (377,845) | | | (235,410) | |

Note: Excluding transactions related to foreign currency denominated monetary claims and liabilities whose value is fixed in yen at the time of settlement through such means as forward exchange contracts and can thus be included in yen on the balance sheet.

Stock-Related

Not applicable.

◆ Bond-Related

Not applicable.

Fair Value of Land (General Account)

(Millions of Yen)

| | | | Net unrealized gair | ns | · | | |
|----------------------|---------|---------------|---|------------|------------|--|--|
| | | Revaluation _ | Revaluation Unrealized gains in off-balance | | | | |
| | | differences | | Book value | Fair value | | |
| As of March 31, 2022 | 591,997 | 200,844 | 391,153 | 622,577 | 1,013,731 | | |
| As of March 31, 2021 | 575,817 | 197,186 | 378,630 | 622,922 | 1,001,552 | | |

Notes: 1. Includes land used under leasehold rights.

- 2. Revaluation differences are based on the results of fair value accounting performed by former Meiji Life Insurance Company and The Yasuda Mutual Life Insurance Company on March 31, 2000 and 2001, respectively, in accordance with the Act on Revaluation of Land.
- 3. Unrealized gains in off-balance-sheet transactions result from fluctuations in market value before and after revaluation.

Unrealized Gains and Losses on Overall Assets (General Account)

| | | (Millions of Yen) |
|--|-----------|-------------------|
| As of March 31, | 2022 | 2021 |
| Securities | 5,094,249 | 5,907,773 |
| Valuation differences | 3,753,734 | 3,990,340 |
| Unrealized gains in off-balance-sheet transactions | 1,340,514 | 1,917,433 |
| Land | 591,997 | 575,817 |
| Revaluation differences | 200,844 | 197,186 |
| Unrealized gains in off-balance-sheet transactions | 391,153 | 378,630 |
| Others | 5,291 | 38,897 |
| Total | 5,691,539 | 6,522,488 |

Notes: 1. Figures for securities represent unrealized gains attributable to such factors as foreign currency translation adjustments of securities with market prices as well as stocks and others of which market value is not available and investment in capital partnership (e.g., foreign currency denominated stocks of subsidiaries and affiliates).

- 2. Securities include financial instruments that are deemed appropriate to handle as securities under the Financial Instruments and Exchange Act.
- 3. Revaluation differences of land are based on the results of fair value accounting performed by the former Meiji Life Insurance Company and The Yasuda Mutual Life Insurance Company on March 31, 2000 and 2001, respectively, in accordance with the Act on Revaluation of Land. In addition, land includes land used under leasehold rights.
- 4. Others include unrealized gains and losses on derivative transactions. In addition, the Company applied hedge accounting to some of these transactions. The above table presents unrealized gains and losses on derivative transactions where hedge accounting (deferred hedge accounting or special hedge accounting treatment) is applied. Of those transactions, derivative transactions where fair value hedge accounting is applied posted loss attributable to currency-related transactions totaling ¥227,340 million as of March 31, 2021 and loss attributable to currency-related transactions totaling ¥365,831 million as of March 31, 2022. These figures are presented on the statements of income on the basis of valuation gains and losses, together with gains and losses on transactions where hedge accounting is not applied. None of these transactions included unrealized gains and losses.

Performance Indicators for Separate Account Balance of Separate Account Assets

| | | (Millions of Yen) |
|------------------------------------|---------|-------------------|
| As of March 31, | 2022 | 2021 |
| Variable individual life insurance | 52,028 | 51,252 |
| Variable individual annuities | 122,550 | 171,446 |
| Group pensions | 532,516 | 496,462 |
| Total | 707,095 | 719,161 |

Investment Status of Separate Account Assets for Variable Individual Life Insurance and Variable Individual Annuities

In the domestic bond market, long-term yields trended in a fixed range toward the end of 2021 despite fluctuations influenced by developments in the COVID-19 pandemic. From January 2022 onward, long-term yields began edging up following rises in long-term U.S. interest rates conscious of the accelerated pace of monetary tightening. Consequently, the yield on ten-year JGBs stood at 0.210% as of March 31, 2022, up 0.090 of a percentage point compared with the end of the previous fiscal year.

In the domestic stock market, prices remained weak until late August 2021 due mainly to the announcement of a state of emergency declaration amidst resurgences of the COVID-19 pandemic. After that, however, stock prices recoiled sharply toward mid-September 2021 on the back of progress in vaccinations and growing public expectations for the release of economic stimulus packages by the new administration. The rise in stock prices then grew muted due to such factors as the unclear Chinese economic outlook and anxiety over a possible Omicron variant outbreak. From January 2022, stock prices assumed a downward track due mainly to emerging projections of a possible acceleration of monetary tightening in the United States as well as escalation in the Ukraine situation. Prices then recoiled toward the end of March 2022. Consequently, the Nikkei average as of March 31, 2022 stood at ¥27,821, down ¥1,357 from March 31, 2021.

In the U.S. bond market, long-term yields declined toward late September 2021 on the back of monetary easing policies executed by the U.S. Federal Reserve Bank (FRB), the global COVID-19 pandemic and other factors. In the same month, however, long-term yields rose after the Federal Open Market Committee (FOMC) suggested commencing a withdrawal from quantitative easing by the end of 2021. Since then, after repeating a cycle of rise and fall toward the end of 2021, long-term yields rose on a steeper track from January 2022 onward. This reflected a sense of anxiety over accelerated inflation, stemming from escalation in the Ukraine situation, as well as emerging projections that the FRB would accelerate the pace of interest rate hikes. As a result, the yield on ten-year U.S. Treasuries rose to 2.341% as of March 31, 2022, up 0.599 of a percentage point from a year earlier.

In the U.S. stock market, prices trended higher toward the end of 2021 after a temporary drop in the face of resurgences of the COVID-19 pandemic and a sense of anxiety over China's debt problems, thanks mainly to the robustness of the real economy and favorable corporate performance. From January 2022 through early March 2022, however, stock prices grew weak on the back of projections of the FRB's possible acceleration of monetary tightening and escalation in the Ukraine situation. Following a recoil toward the end of March 2022 reflecting expectations for progress in ceasefire negotiations between Russia and Ukraine, the Dow Jones Industrial Average came to rest at US\$34,678 on March 31, 2022, up US\$1,697 year on year.

As for foreign currency exchange rates, the depreciation of the yen against the U.S. dollar advanced radically after January 2022 on the back of rapid expansion in differences between domestic and overseas interest rates due to such factors as projections suggesting a possible acceleration of the pace of monetary tightening planned by the FRB. Consequently, the exchange rate as of March 31, 2022 stood at ¥122.39 to the U.S. dollar, up ¥11.68 year on year. Also, the exchange rate on the same date was ¥136.70 to the euro, up ¥6.90 year on year, due to projections that emerged in January 2022 suggesting a higher likelihood that the European Central Bank (ECB) would decide to raise interest rates earlier.

Given this environment, the Company strove to secure stable returns from variable individual life insurance through diversified investment in both domestic and overseas assets. Specifically, during the fiscal year ended March 31, 2022, the Company flexibly adjusted its asset portfolio in light of changes in the prevailing market environment by, for example, raising stock allocations when stock prices were rising and decreasing them when signs of overheating were recognized.

As for variable individual annuities, the Company invested in investment trusts formulated for each product. Generally, the ratio of such assets in investment trusts remained high during the fiscal year under review.

Variable Individual Life Insurance (Separate Account) Insurance Amount of Policies in Force

| As of March 31, | 202 | 2 | 202 | 1 |
|---|--------------------|---------|--------------------|---------|
| | Number of policies | Amount | Number of policies | Amount |
| Variable life insurance (term type) | _ | _ | _ | _ |
| Variable life insurance (whole-life type) | 47,405 | 433,332 | 48,623 | 446,925 |
| Total | 47,405 | 433,332 | 48,623 | 446,925 |

Note: Insurance amount of policies in force includes coverage under term rider.

Breakdown of Assets

| | | | | (Millions of Ye |
|------------------------------------|--------|-------|--------|-----------------|
| As of March 31, | 20 | 22 | 20 | 21 |
| | Amount | (%) | Amount | (%) |
| Cash, deposits and call loans | 374 | 0.7 | 946 | 1.8 |
| Securities | 45,218 | 86.9 | 47,454 | 92.6 |
| Domestic bonds | 11,620 | 22.3 | 12,950 | 25.3 |
| Domestic stocks | 14,221 | 27.3 | 15,571 | 30.4 |
| Foreign securities | 19,376 | 37.2 | 18,932 | 36.9 |
| Foreign bonds | 5,283 | 10.2 | 5,086 | 9.9 |
| Foreign stocks and others | 14,093 | 27.1 | 13,846 | 27.0 |
| Other securities | _ | _ | _ | _ |
| Loans | _ | _ | _ | _ |
| Others | 6,435 | 12.4 | 2,850 | 5.6 |
| Allowance for possible loan losses | _ | _ | _ | _ |
| Total | 52,028 | 100.0 | 51,252 | 100.0 |

Investment Returns

| | | (Millions of Yen) |
|--|-------|-------------------|
| Years ended March 31, | 2022 | 2021 |
| Interest, dividends and other income | 785 | 782 |
| Gains on sales of securities | 4,699 | 3,839 |
| Gains on redemption of securities | _ | _ |
| Gains on valuation of securities | 7,996 | 12,502 |
| Foreign exchange gains | 29 | 30 |
| Gains on derivative financial instruments | 180 | 204 |
| Other income | 1 | 1 |
| Losses on sales of securities | 916 | 2,705 |
| Losses on redemption of securities | 4 | _ |
| Losses on valuation of securities | 9,043 | 3,538 |
| Foreign exchange losses | 13 | 23 |
| Losses on derivative financial instruments | 238 | 504 |
| Other expenses | 0 | 1 |
| Net gains (losses) | 3,475 | 10,588 |

Fair Value of Securities Gains and Losses on Valuation of Trading Securities

| As of March 31, | | 2022 | | (Millions of Yen) |
|--------------------|-------------------------|--|----------------------|--|
| | Balance sheet amount | Valuation gains/losses included in the statement of income | Balance sheet amount | Valuation gains/losses included in the statement of income |
| Trading securities | 45,218 | (1,046) | 47,454 | 8,964 |

Fair Value of Money Held in Trust

Not applicable.

Fair Value of Derivative Transactions

 Breakdown of Net Gains (Losses) on Derivative Transactions (by Application and Non-Application of Hedge Accounting)

| As of March 31, | | | 20 | 22 | | | | | 20 | 21 | | |
|------------------------------|---------------------------|----------------------|-------------------|------------------|--------|-------|---------------------------|----------------------|-------------------|------------------|--------|-------|
| | Interest rate- related | Currency- related | Stock- related | Bond- related | Others | Total | Interest rate- related | Currency- related | Stock- related | Bond- related | Others | Total |
| Hedge accounting applied | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Hedge accounting not applied | _ | (1) | _ | _ | _ | (1) | _ | (4) | (12) | _ | _ | (16) |
| Total | _ | (1) | _ | _ | _ | (1) | _ | (4) | (12) | _ | _ | (16) |

(Milliana of Van)

Note: Gains and losses on derivative transactions where hedge accounting is not applied are presented on the statements of income.

(2) Transactions Where Hedge Accounting is Not Applied

♦ Interest-Rate Related

Not applicable.

◆ Currency-Related

| As of March 31, | | 20 | 22 | | 2021 | | | |
|------------------------------------|-----|-------------------------|------------|--------------------|------|--------------------------|------------|--------------------|
| | | al amount/ act value | | | | al amount/ ract value | | |
| | | Over 1 year | Fair value | Net gains (losses) | | Over 1 year | Fair value | Net gains (losses) |
| OTC | | | | | | | | |
| Foreign currency forward contracts | | | | | | | | |
| Sold | 316 | _ | (20) | (20) | 454 | _ | (4) | (4) |
| (U.S. dollar) | 243 | _ | (15) | (15) | 349 | _ | (5) | (5) |
| (Euro) | 72 | _ | (5) | (5) | 105 | _ | 0 | 0 |
| Bought | 317 | _ | 19 | 19 | _ | _ | _ | _ |
| (U.S. dollar) | 244 | _ | 14 | 14 | _ | _ | _ | _ |
| (Euro) | 72 | _ | 4 | 4 | _ | _ | _ | _ |
| Total | | | | (1) | | | | (4) |

Note: Net gains (losses) represent the fair values.

◆ Stock-Related

| | | | | | | | | (Millions of Yen) | | |
|--|------------------------------------|-------------|------------|--------------------|------------------------------------|-------------|------------|--------------------|--|--|
| As of March 31, | | 2022 | | | | 2021 | | | | |
| | Notional amount/ contract value | | | | Notional amount/ contract value | | | | | |
| | | Over 1 year | Fair value | Net gains (losses) | | Over 1 year | Fair value | Net gains (losses) | | |
| Exchange-traded transactions | | | | | | | | | | |
| Yen stock index futures | | | | | | | | | | |
| Sold | _ | - | - | _ | 321 | _ | (10) | (10) | | |
| Foreign currency-denominated stock index futures | | | | | | | | | | |
| Sold | _ | _ | _ | - | 539 | _ | (1) | (1) | | |
| Total | | | | _ | | | | (12) | | |

2022

59,966

Amount

164,056

Note: Net gains (losses) on stock index futures and foreign currency-denominated stock index futures represent the fair values.

◆ Bond-Related

Not applicable.

(3) Transactions Where Hedge Accounting is Applied

Not applicable.

Variable individual annuities

Variable Individual Annuities (Separate Account) Policies in Force

| As of March 31, | 202 |
|-----------------|--------------------|
| | Number of policies |

Note: Insurance amount of policies in force includes the amount of general account policies written after pension payout.

Breakdown of Assets

| | | | | (Millions of Yen | | |
|------------------------------------|---------|-------|---------|------------------|--|--|
| As of March 31, | 20 | 2022 | | 2021 | | |
| | Amount | (%) | Amount | (%) | | |
| Cash, deposits and call loans | 474 | 0.4 | 702 | 0.4 | | |
| Securities | 118,902 | 97.0 | 168,035 | 98.0 | | |
| Domestic bonds | _ | _ | _ | _ | | |
| Domestic stocks | _ | _ | _ | _ | | |
| Foreign securities | _ | _ | _ | _ | | |
| Foreign bonds | _ | _ | _ | _ | | |
| Foreign stocks and others | _ | _ | _ | _ | | |
| Other securities | 118,902 | 97.0 | 168,035 | 98.0 | | |
| Loans | _ | _ | _ | _ | | |
| Others | 3,174 | 2.6 | 2,709 | 1.6 | | |
| Allowance for possible loan losses | _ | _ | _ | _ | | |
| Total | 122,550 | 100.0 | 171,446 | 100.0 | | |

Investment Returns

| | | (Millions of Yen |
|--|---------|------------------|
| Years ended March 31, | 2022 | 2021 |
| Interest, dividends and other income | 7,362 | 16,347 |
| Gains on sales of securities | 0 | 0 |
| Gains on redemption of securities | _ | _ |
| Gains on valuation of securities | 16,699 | 30,667 |
| Foreign exchange gains | _ | _ |
| Gains on derivative financial instruments | _ | _ |
| Other income | _ | _ |
| Losses on sales of securities | 498 | 594 |
| Losses on redemption of securities | 0 | _ |
| Losses on valuation of securities | 28,270 | 36,950 |
| Foreign exchange losses | _ | _ |
| Losses on derivative financial instruments | _ | _ |
| Other expenses | _ | _ |
| Net gains (losses) | (4,705) | 9,471 |

Fair Value of Securities Gains and Losses on Valuation of Trading Securities

| | | | | (IVIIIIONS OF YEN) | |
|--------------------|----------------------|--|----------------------|--|--|
| As of March 31, | 2 | 2022 | | 2021 | |
| | Balance sheet amount | Valuation gains/losses included in the statement of income | Balance sheet amount | Valuation gains/losses included in the statement of income | |
| Trading securities | 118,902 | (11,570) | 168,035 | (6,282) | |

53

(Millions of Yen)

Amount

209,265

2021

Number of policies

68,358

Fair Value of Money Held in Trust

Not applicable.

Fair Value of Derivative Transactions

Not applicable.

Group Pensions (Separate Account)

Separate Account Assets Managed for Group Pension Policyholders

| | | | | (Millions of Yen) |
|--|------------------|------------|------------------|-------------------|
| As of March 31, | 202 | 2022 | | |
| | Number of groups | Fair value | Number of groups | Fair value |
| First treaty separate account | 891 | 489,186 | 881 | 488,580 |
| Comprehensive account | 346 | 172,480 | 353 | 165,470 |
| Accounts established for each investee | 254 | 130,512 | 263 | 128,887 |
| Dedicated accounts for each investee | 357 | 186,193 | 331 | 194,222 |
| Total | 891 | 489,186 | 881 | 488,580 |

Note: First treaty separate account jointly manages the assets of multiple group pension policyholders.

Investment Performance of First Treaty Separate Account (Comprehensive Account)

(1) Investment Status in the Year Ended March 31, 2022

Meiji Yasuda maintained a smaller allocation of domestic bonds in line with its annual investment plan. The average time-weighted return rate for comprehensive account assets during the fiscal year ended March 31, 2022, was 6.56% thanks to improvement in returns recorded in foreign stocks.

| | | | | Asset Allocations | | (%) |
|-----------------------------|---|----------------------------|---------------------|--------------------------------|-------------------------------|----------------------------|
| | Planned figures for year ended March 31, 2022 | As of March 31, 2021 | As of June 30, 2021 | As of September 30, 2021 | As of December 31, 2021 | As of March 31, 2022 |
| Domestic bonds | 30.0 | 28.3 | 28.0 | 27.4 | 26.6 | 28.9 |
| Domestic stocks | 30.0 | 30.4 | 29.9 | 30.4 | 31.1 | 29.8 |
| Foreign bonds | 10.0 | 9.7 | 9.6 | 9.8 | 9.7 | 9.0 |
| Foreign stocks | 28.0 | 28.7 | 28.5 | 28.0 | 29.6 | 29.5 |
| Short-term funds and others | 2.0 | 2.9 | 4.0 | 4.3 | 3.0 | 2.8 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

Note: Asset allocations are based on fair value.

(2) Balance in Fair Value by Asset Type

| | | | | (Millions of Yen) |
|-----------------------------|------------|-------|------------|-------------------|
| As of March 31, | 202 | 2022 | | 21 |
| | Fair value | (%) | Fair value | (%) |
| Domestic bonds | 49,774 | 28.9 | 46,907 | 28.3 |
| Domestic stocks | 51,426 | 29.8 | 50,310 | 30.4 |
| Foreign bonds | 15,597 | 9.0 | 16,079 | 9.7 |
| Foreign stocks | 50,851 | 29.5 | 47,454 | 28.7 |
| Short-term funds and others | 4,831 | 2.8 | 4,718 | 2.9 |
| Total | 172,480 | 100.0 | 165,470 | 100.0 |

(3) Investment Performance

| Years ended March 31, | 2022 | 2021 |
|---------------------------|------|-------|
| Time-weighted return rate | 6.56 | 26.24 |

First Treaty Separate Account (Accounts Established for Each Investee)

(1) Investment Status in the Year Ended March 31, 2022

| Fund | Status |
|--|--|
| Yen currency denominated bond account | Based on fundamental analysis, the Company determined its duration, yield curve and sector allocation strategies, thus executing active investment. Having expected the low interest rate environment to remain in place, the Company adjusted its duration strategy while monitoring trends in interest rates and investor sentiment. Looking at the allocation by bond category, the Company maintained a greater proportion of industrial bonds. |
| Yen currency denominated stock account | Drawing on the combined results of bottom-up analyses, both qualitative and quantitative, the Company engaged in active investment. On the qualitative side, the Company reshuffled its stock portfolio by focusing on profitability, financial position and other fundamentals of investee corporations. The Company also gave due consideration to such market factors as economic trends in Japan, the United States and other countries, as well as changes in monetary policies. On the quantitative side, the Company invested in ETFs linked with TOPIX in line with its focus on securing stability. |
| Yen currency denominated stock account—B | The Company executed enhanced index investing employing a quantitative model that incorporates diverse factors in a balanced manner. The Company has also placed emphasis on risk control, for example, striving to control exposure to risks specific to certain business sectors. |
| Foreign currency denominated bond account | Based on fundamental analysis, the Company determined its currency, duration and yield curve strategies, thereby executing active investment. Allocation by currency has been adjusted based on monetary policies undertaken by and political developments taking place in the United States and the European Union. The Company was also flexible in adjusting bond duration, with due consideration given to the prevailing interest rates, expected inflation and the demand/supply outlook for JGBs. |
| Foreign currency denominated stock account | Drawing on the combined results of bottom-up analyses, both qualitative and quantitative, the Company engaged in active investment. In developed countries, the Company controlled its exposure to risks specific to certain business sectors. In selecting stocks, the Company also focused on the issuer's unique growth drivers and upturns in profitability. |
| Foreign currency denominated stock account—B | The Company executed enhanced index investing employing a quantitative model that incorporates diverse factors in a balanced manner. The Company has also placed emphasis on risk control, for example, striving to control exposure to risks specific to certain regions and business sectors. |
| Short-term fund account | The Company engaged in investment focusing on maintaining liquidity and stability. |

(2) Fair Value and Investment Performance

| | | | | (Millions of Yen) | |
|--|------------|-------------------------------|------------|-------------------------------|--|
| As of and years ended March 31, | 2 | 2022 | | 2021 | |
| | Fair value | Time-weighted return rate (%) | Fair value | Time-weighted return rate (%) | |
| Yen currency denominated bond account | 88,448 | (0.60) | 84,816 | 0.37 | |
| Yen currency denominated stock account | 5,892 | 2.29 | 6,325 | 38.28 | |
| Yen currency denominated stock account—B | 9,724 | 1.74 | 16,827 | 39.92 | |
| Foreign currency denominated bond account | 8,143 | 2.10 | 8,010 | 5.33 | |
| Foreign currency denominated stock account | 7,202 | 21.77 | 4,999 | 60.32 | |
| Foreign currency denominated stock account—B | 4,529 | 23.43 | 4,198 | 57.08 | |
| Short-term fund account | 6,572 | 0.00 | 3,709 | 0.00 | |
| Total | 130,512 | | 128,887 | | |