Financial Section

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## Financial Section

Non-Consolidated Balance Sheet
Meiji Yasuda Life Insurance Company

|  | As of March 31, 2012 and 2011 |  |  |
| :---: | :---: | :---: | :---: |
|  | Millions of Yen |  | Millions of U.S. Dollars* |
|  | FY2011 | FY2010 | FY2011 |
| ASSETS |  |  |  |
| Cash and deposits: |  |  |  |
| Cash. | ¥ 595 | $¥ \quad 578$ | \$ 7.2 |
| Deposits. | 207,906 | 203,245 | 2,529.5 |
| Call loans. | 307,000 | 233,000 | 3,735.2 |
| Monetary claims bought........................................................................................... | 269,101 | 277,381 | 3,274.1 |
| Securities: |  |  |  |
| Domestic bonds: |  |  |  |
| Government bonds | 12,689,933 | 10,043,057 | 154,397.5 |
| Municipal bonds................................................................................................ | 1,091,707 | 1,214,013 | 13,282.7 |
| Corporate bonds ............................................................................................... | 1,547,535 | 1,414,021 | 18,828.7 |
| Domestic stocks. | 2,786,580 | 2,924,817 | 33,904.1 |
| Foreign securities.. | 3,802,375 | 3,596,124 | 46,263.2 |
| Other securities.................................................................................................... | 304,052 | 242,668 | 3,699.3 |
| Loans: |  |  |  |
| Policy loans... | 332,203 | 348,219 | 4,041.8 |
| Financial loans ..................................................................................................... | 4,635,283 | 4,734,412 | 56,397.1 |
| Tangible fixed assets: |  |  |  |
| Land. | 626,068 | 639,209 | 7,617.3 |
| Buildings. | 340,865 | 339,589 | 4,147.2 |
| Construction in progress .. | 1,071 | 27,240 | 13.0 |
| Other tangible fixed assets ..................................................................................... | 3,861 | 3,495 | 46.9 |
| Intangible fixed assets: |  |  |  |
| Software.. | 33,182 | 35,646 | 403.7 |
| Other intangible fixed assets .................................................................................. | 18,516 | 18,619 | 225.2 |
| Agency accounts receivable ...................................................................................... | 4 | 1 | 0.0 |
| Reinsurance accounts receivable ............................................................................... | 1,059 | 1,079 | 12.8 |
| Other assets: |  |  |  |
| Accounts receivable ............................................................................................. | 286,856 | 250,537 | 3,490.1 |
| Prepaid expenses ................................................................................................. | 5,176 | 3,483 | 62.9 |
| Accrued income.. | 84,198 | 73,167 | 1,024.4 |
| Security deposits and rental deposits. | 7,994 | 8,124 | 97.2 |
| Deposits on financial futures. | 1,045 | 554 | 12.7 |
| Margins on financial futures. | 18 | 57 | 0.2 |
| Derivative financial instruments. | 7,931 | 1,702 | 96.4 |
| Suspense payments. | 25,053 | 7,874 | 304.8 |
| Miscellaneous assets. | 89,204 | 86,583 | 1,085.3 |
| Deferred tax assets ................................................................................................. | 144,120 | 331,472 | 1,753.4 |
| Customers' liabilities for acceptances and guarantees ................................................... | 24,315 | 22,000 | 295.8 |
| Reserves for possible loan losses................................................................................ | $(10,661)$ | $(16,665)$ | (129.7) |
| TOTAL ASSETS ............................................................................................. | ¥29,664,157 | $¥ 27,065,316$ | \$360,921.7 |


|  | Millions of Yen |  | Millions of U.S. Dollars* |
| :---: | :---: | :---: | :---: |
|  | FY2011 | FY2010 | FY2011 |
| LIABILITIES AND NET ASSETS |  |  |  |
| Liabilities |  |  |  |
| Policy reserves and others: |  |  |  |
| Reserves for outstanding claims. | ¥ 114,062 | $¥ 153,710$ | \$ 1,387.7 |
| Policy reserves. | 26,469,306 | 23,767,432 | 322,050.2 |
| Reserves for policyholder dividends.. | 296,253 | 318,003 | 3,604.4 |
| Agency accounts payable. | - | 0 | - |
| Reinsurance accounts payable.. | 972 | 1,240 | 11.8 |
| Other liabilities: |  |  |  |
| Deposits received on bond lending.. | 368,081 | 665,809 | 4,478.4 |
| Loans payable | 100,000 | 100,000 | 1,216.6 |
| Corporate income taxes payable and others | 24,783 | 11,386 | 301.5 |
| Accounts payable. | 86,711 | 255,597 | 1,055.0 |
| Unpaid expenses. | 34,243 | 33,818 | 416.6 |
| Unearned income . | 2,442 | 6,277 | 29.7 |
| Employees' and agents' savings deposits | 23,935 | 22,919 | 291.2 |
| Deposits received for guarantee. | 31,343 | 32,100 | 381.3 |
| Margins on financial futures. | 33 | 97 | 0.4 |
| Derivative financial instruments. | 17,260 | 21,049 | 210.0 |
| Asset retirement obligations. | 3,421 | 3,372 | 41.6 |
| Suspense receipts. | 15,487 | 11,195 | 188.4 |
| Miscellaneous liabilities | 2,360 | 780 | 28.7 |
| Accrued retirement benefits for directors and executive officers | 545 | 650 | 6.6 |
| Reserves for contingent liabilities. | 3,115 | 3,592 | 37.8 |
| Reserves for price fluctuations. | 251,044 | 242,414 | 3,054.4 |
| Deferred tax liabilities on revaluation of land | 88,539 | 114,364 | 1,077.2 |
| Acceptances and guarantees..................................................................................... | 24,315 | 22,000 | 295.8 |
| TOTAL LIABILITIES......................................................................................... | 27,958,259 | 25,787,812 | 340,166.1 |
| Net Assets |  |  |  |
| Foundation funds | 110,000 | 60,000 | 1,338.3 |
| Accumulated redeemed foundation funds | 410,000 | 410,000 | 4,988.4 |
| Revaluation reserves . | 452 | 452 | 5.4 |
| Surplus retained: |  |  |  |
| Reserves for loss compensation ... | 7,984 | 7,626 | 97.1 |
| Other surplus retained: |  |  |  |
| Reserves for redemption of foundation funds. | 15,000 | - | 182.5 |
| Accumulated fund for price fluctuations. | 29,764 | 29,764 | 362.1 |
| Social welfare project promotion reserves. | 48 | 48 | 0.5 |
| Operating base reinforcement reserves. | 17,000 | 6,000 | 206.8 |
| Reserves for reduction entry of real estate ............................................................. | 20,791 | 21,056 | 252.9 |
| Special reserves. | 2,000 | 2,000 | 24.3 |
| Other reserves. | 85 | 85 | 1.0 |
| Unappropriated surplus for the period. | 174,424 | 145,785 | 2,122.2 |
| Total foundation funds and others. | 787,550 | 682,819 | 9,582.0 |
| Unrealized gains on available-for-sale securities | 824,775 | 527,074 | 10,034.9 |
| Deferred hedge gains (losses).................................................................................... | $(1,524)$ | $(5,213)$ | (18.5) |
| Revaluation reserves for land | 95,096 | 72,823 | 1,157.0 |
| Total valuation and translation adjustments and others.................................................... | 918,347 | 594,684 | 11,173.4 |
| TOTAL NET ASSETS ....................................................................................... | 1,705,897 | 1,277,503 | 20,755.5 |
| TOTAL LIABILITIES \& NET ASSETS .................................................................... | ¥29,664,157 | ¥27,065,316 | \$360,921.7 |

[^0]Non-Consolidated Statement of Operations and Surplus
Meiji Yasuda Life Insurance Company

|  | For the years ended March 31, 2012 and 2011 |  |  |
| :---: | :---: | :---: | :---: |
|  | Millions of Yen |  | Millions of U.S. Dollars* |
|  | FY2011 | FY2010 | FY2011 |
| ORDINARY REVENUE |  |  |  |
| Premium income and reinsurance refunds: |  |  |  |
| Premium income. | ¥5,183,163 | ¥3,943,298 | \$63,063.1 |
| Refunds on reinsurance | 911 | 1,341 | 11.0 |
| Investment income and gain: |  |  |  |
| Interest and dividends: |  |  |  |
| Interest on deposits.. | 90 | 148 | 1.0 |
| Interest and dividends on securities | 432,778 | 387,706 | 5,265.5 |
| Interest on loans. | 103,015 | 105,381 | 1,253.3 |
| Rental income. | 31,813 | 34,089 | 387.0 |
| Other interest and dividends | 9,326 | 8,695 | 113.4 |
| Gains on money-held-in-trust. | 0 | 2 | 0.0 |
| Gains on securities sold... | 15,357 | 74,018 | 186.8 |
| Gains on securities redeemed. | 21 | - | 0.2 |
| Income for derivative financial instruments | 72,353 | 65,656 | 880.3 |
| Reversal of reserves for possible loan losses. | 5,305 | - | 64.5 |
| Other investment income.. | 3,354 | 16 | 40.8 |
| Gains on separate account assets investment. | 21,926 | - | 266.7 |
| Other ordinary revenue: |  |  |  |
| Annuity supplementary contract premiums.. | 18,841 | 18,520 | 229.2 |
| Benefits left to accumulate at interest. | 131,636 | 146,655 | 1,601.6 |
| Reversal of reserves for outstanding claims. | 39,647 | - | 482.3 |
| Reversal of accrued pension and severance costs. | 4,496 | 3,289 | 54.7 |
| Miscellaneous income ........................................................................................... | 6,998 | 6,585 | 85.1 |
| TOTAL ORDINARY REVENUE ................................................................................. | 6,081,039 | 4,795,406 | 73,987.5 |
| ORDINARY EXPENSES |  |  |  |
| Insurance benefits paid and others: |  |  |  |
| Claims paid. | 699,453 | 709,777 | 8,510.1 |
| Annuities paid. | 481,112 | 446,640 | 5,853.6 |
| Benefits on policies paid. | 466,427 | 492,479 | 5,674.9 |
| Surrender benefits paid. | 447,392 | 462,020 | 5,443.3 |
| Other refunds paid. | 178,789 | 91,973 | 2,175.3 |
| Reinsurance premiums. | 4,518 | 3,330 | 54.9 |
| Provision for policy reserves and others: |  |  |  |
| Provision for reserves for outstanding claims.. | - | 24,189 | - |
| Provision for policy reserves. | 2,701,874 | 1,531,307 | 32,873.5 |
| Interest on dividend reserves.. | 546 | 799 | 6.6 |
| Investment expenses and losses: |  |  |  |
| Interest paid... | 3,198 | 3,297 | 38.9 |
| Losses on trading securities. | 0 | - | 0.0 |
| Losses on securities sold . | 66,945 | 130,164 | 814.5 |
| Losses on securities appraised . | 18,428 | 21,292 | 224.2 |
| Losses on securities redeemed. | 2,072 | 2,451 | 25.2 |
| Losses on foreign exchange.... | 447 | 580 | 5.4 |
| Provision for reserves for possible loan losses | - | 532 | - |
| Depreciation on real estate for rent | 10,139 | 10,481 | 123.3 |
| Other investment expenses.... | 9,357 | 10,428 | 113.8 |
| Losses on separate account assets investment... | - | 9,875 | - |
| Operating expenses ................... | 399,746 | 375,541 | 4,863.6 |
| Other ordinary expenses: |  |  |  |
| Payments of benefits left to accumulate at interest ..................................................... | 160,622 | 179,035 | 1,954.2 |
| Taxes.. | 31,818 | 26,574 | 387.1 |
| Depreciation........................................................................................................ | 21,531 | 22,770 | 261.9 |
| Miscellaneous expenses......................................................................................... | 4,844 | 4,838 | 58.9 |
| TOTAL ORDINARY EXPENSES ......................................................................... | ¥5,709,267 | $¥ 4,560,384$ | \$69,464.2 |


|  | Millions of Yen |  |  |  | Millions of U.S. Dollars* |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2011 |  | FY2010 |  | FY2011 |
| ORDINARY INCOME ....................................................................................... | $¥$ | 371,772 | $¥$ | 235,022 | \$ 4,523.3 |
| Extraordinary profits: |  |  |  |  |  |
| Gains on disposals of fixed assets. |  | 950 |  | 1,588 | 11.5 |
| Extraordinary losses: |  |  |  |  |  |
| Losses on disposals of fixed assets |  | 11,412 |  | 14,415 | 138.8 |
| Impairment losses. |  | 24,527 |  | 9,322 | 298.4 |
| Provision for reserves for contingent liabilities. |  | 1 |  | 670 | 0.0 |
| Provision for reserves for price fluctuations |  | 8,629 |  | 57,433 | 104.9 |
| Losses on reduction of real estate. |  | 474 |  | - | 5.7 |
| Donations for social welfare project promotion. |  | 553 |  | 552 | 6.7 |
| Other extraordinary losses...................................................................................... |  | 678 |  | 2,119 | 8.2 |
| NET SURPLUS BEFORE TAXES ................................................................................. |  | 326,446 |  | 152,096 | 3,971.8 |
| Income taxes - current. |  | 37,532 |  | 19,627 | 456.6 |
| Income taxes - deferred.......................................................................................... |  | 116,905 |  | $(7,285)$ | 1,422.3 |
| NET SURPLUS FOR THE PERIOD.............................................................................. | ¥ | 172,007 | $¥$ | 139,754 | \$ 2,092.7 |

* Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 82.19$ to US $\$ 1.00$ prevailing on March 30, 2012.


## Non-Consolidated Appropriation of Surplus <br> Meiji Yasuda Life Insurance Company

|  | For the years ended March 31, 2012 and 2011 |  |  |
| :---: | :---: | :---: | :---: |
|  | Millions of Yen |  | Millions of U.S. Dollars* |
|  | FY2011 | FY2010 | FY2011 |
| Unappropriated surplus for the period........................................................................ | ¥174,424 | $¥ 145,785$ | \$2,122.2 |
| Reversal of voluntary reserves: |  |  |  |
| Reversal of reserves for reduction entry of real estate. | 518 | 466 | 6.3 |
| TOTAL UNAPPROPRIATED SURPLUS | 174,942 | 146,252 | 2,128.5 |
| Provision for reserves for policyholder dividends ........................................................... | 133,466 | 118,365 | 1,623.8 |
| Net surplus for the period: |  |  |  |
| Reserves for loss compensation | 405 | 358 | 4.9 |
| Interest on foundation funds. | 1,316 | 774 | 16.0 |
| Voluntary reserves: |  |  |  |
| Reserves for redemption of foundation funds.......................................................... | 25,000 | 15,000 | 304.1 |
| Social welfare project promotion reserves. | 553 | 553 | 6.7 |
| Operating base reinforcement reserves................................................................. | 11,000 | 11,000 | 133.8 |
| Reserves for reduction entry of real estate .............................................................. | 3,201 | 201 | 38.9 |

[^1]
## Non-Consolidated Statement of Changes in Net Assets

Meiji Yasuda Life Insurance Company

|  | For the years ended March 31, 2012 and 2011 |  |  |
| :---: | :---: | :---: | :---: |
|  | Millions of Yen |  | Millions of U.S. Dollars* |
|  | FY2011 | FY2010 | FY2011 |
| Foundation funds and others |  |  |  |
| Foundation funds |  |  |  |
| Beginning balance........................................................................................... | $¥ 60,000$ | $¥ 60,000$ | \$ 730.0 |
| Changes during the period |  |  |  |
| Foundation funds procurement. | 50,000 | 60,000 | 608.3 |
| Redemption of foundation funds. | - | $(60,000)$ | - |
| Total changes during the period ........................................................................ | 50,000 | - | 608.3 |
| Ending balance .. | 110,000 | 60,000 | 1,338.3 |
| Accumulated redeemed foundation funds |  |  |  |
| Beginning balance. | 410,000 | 350,000 | 4,988.4 |
| Changes during the period |  |  |  |
| Transfer to accumulated redeemed foundation funds............................................. | - | 60,000 | - |
| Total changes during the period ........................................................................ | - | 60,000 | - |
| Ending balance | 410,000 | 410,000 | 4,988.4 |
| Revaluation reserves |  |  |  |
| Beginning balance.. | 452 | 452 | 5.4 |
| Changes during the period |  |  |  |
| Total changes during the period ........................................................................ | - | - | - |
| Ending balance | 452 | 452 | 5.4 |
| Surplus retained |  |  |  |
| Reserves for loss compensation |  |  |  |
| Beginning balance.. | 7,626 | 7,253 | 92.7 |
| Changes during the period |  |  |  |
| Transfer to reserves for loss compensation. | 358 | 373 | 4.3 |
| Total changes during the period | 358 | 373 | 4.3 |
| Ending balance... | 7,984 | 7,626 | 97.1 |
| Other surplus retained |  |  |  |
| Reserves for redemption of foundation funds |  |  |  |
| Beginning balance... | - | 45,000 | - |
| Changes during the period |  |  |  |
| Transfer to reserves for redemption of foundation funds...................................... | 15,000 | 15,000 | 182.5 |
| Reversal of reserves for redemption of foundation funds..................................... | - | $(60,000)$ | - |
| Total changes during the period. | 15,000 | $(45,000)$ | 182.5 |
| Ending balance. | 15,000 | - | 182.5 |
| Accumulated fund for price fluctuations |  |  |  |
| Beginning balance... | 29,764 | 29,764 | 362.1 |
| Changes during the period |  |  |  |
| Total changes during the period ...................................................................... | - | - | - |
| Ending balance. | 29,764 | 29,764 | 362.1 |
| Reserves for retirement benefits |  |  |  |
| Beginning balance.... | - | - | - |
| Changes during the period |  |  |  |
| Total changes during the period ...................................................................... | - | - | - |
| Ending balance... | - | - | - |
| Social welfare project promotion reserves |  |  |  |
| Beginning balance.......................................................................................... | 48 | 47 | 0.5 |
| Changes during the period |  |  |  |
| Transfer to social welfare project promotion reserves ......................................... | 553 | 553 | 6.7 |
| Reversal of social welfare project promotion reserves ......................................... | (553) | (552) | (6.7) |
| Total changes during the period ..................................................................... | - | 0 | - |
| Ending balance .............................................................................................. | 48 | 48 | 0.5 |



|  | Millions of Yen |  | Millions of U.S. Dollars* |
| :---: | :---: | :---: | :---: |
|  | FY2011 | FY2010 | FY2011 |
| Total foundation funds and others |  |  |  |
| Beginning balance. | ¥ 682,819 | $¥ 661,668$ | \$ 8,307.8 |
| Changes during the period |  |  |  |
| Foundation funds procurement. | 50,000 | 60,000 | 608.3 |
| Transfer to reserves for policyholder dividends. | $(118,365)$ | $(123,038)$ | $(1,440.1)$ |
| Transfer to accumulated redeemed foundation funds. | - | 60,000 | - |
| Interest payment on foundation funds. | (774) | $(1,043)$ | (9.4) |
| Net surplus.. | 172,007 | 139,754 | 2,092.7 |
| Redemption of foundation funds. | - | $(60,000)$ | - |
| Reversal of reserves for redemption of foundation funds.. | - | $(60,000)$ | - |
| Reversal of revaluation reserves for land. | 1,864 | 5,479 | 22.6 |
| Total changes during the period | 104,731 | 21,150 | 1,274.2 |
| Ending balance... | 787,550 | 682,819 | 9,582.0 |
| Valuation and translation adjustments and others |  |  |  |
| Unrealized gains (losses) on available-for-sale securities |  |  |  |
| Beginning balance ........................................................................................ | 527,074 | 677,168 | 6,412.8 |
| Changes during the period |  |  |  |
| Net changes in items other than foundation funds and others. | 297,701 | $(150,093)$ | 3,622.1 |
| Total changes during the period | 297,701 | $(150,093)$ | 3,622.1 |
| Ending balance. | 824,775 | 527,074 | 10,034.9 |
| Deferred hedge gains (losses) |  |  |  |
| Beginning balance.. | $(5,213)$ | $(6,519)$ | (63.4) |
| Changes during the period |  |  |  |
| Net changes in items other than foundation funds and others.............................. | 3,689 | 1,305 | 44.8 |
| Total changes during the period ..................................................................... | 3,689 | 1,305 | 44.8 |
| Ending balance. | $(1,524)$ | $(5,213)$ | (18.5) |
| Revaluation reserves for land |  |  |  |
| Beginning balance.. | 72,823 | 77,829 | 886.0 |
| Changes during the period |  |  |  |
| Net changes in items other than foundation funds and others.............................. | 22,272 | $(5,005)$ | 270.9 |
| Total changes during the period. | 22,272 | $(5,005)$ | 270.9 |
| Ending balance. | 95,096 | 72,823 | 1,157.0 |
| Total valuation and translation adjustments and others |  |  |  |
| Beginning balance.. | 594,684 | 748,478 | 7,235.4 |
| Changes during the period |  |  |  |
| Net changes in items other than foundation funds and others.............................. | 323,662 | $(153,793)$ | 3,937.9 |
| Total changes during the period ..................................................................... | 323,662 | $(153,793)$ | 3,937.9 |
| Ending balance.. | 918,347 | 594,684 | 11,173.4 |
| Total net assets |  |  |  |
| Beginning balance... | 1,277,503 | 1,410,146 | 15,543.2 |
| Changes during the period |  |  |  |
| Foundation funds procurement ......................................................................... | 50,000 | 60,000 | 608.3 |
| Transfer to reserves for policyholder dividends. | $(118,365)$ | $(123,038)$ | $(1,440.1)$ |
| Transfer to accumulated redeemed foundation funds.. | - | 60,000 | - |
| Interest payment on foundation funds................................................................. | (774) | $(1,043)$ | (9.4) |
| Net surplus . | 172,007 | 139,754 | 2,092.7 |
| Redemption of foundation funds.. | - | $(60,000)$ | - |
| Reversal of reserves for redemption of foundation funds ........................................ | - | $(60,000)$ | - |
| Reversal of revaluation reserves for land.............................................................. | 1,864 | 5,479 | 22.6 |
| Net changes in items other than foundation funds and others ................................ | 323,662 | $(153,793)$ | 3,937.9 |
| Total changes during the period ......................................................................... | 428,394 | $(132,642)$ | 5,212.2 |
| Ending balance ................................................................................................. | 1,705,897 | 1,277,503 | 20,755.5 |

[^2]
## Notes to Non-Consolidated Financial Statements <br> Meiji Yasuda Life Insurance Company

## 1. Basis of Presenting the Financial Statements

The financial statements are prepared in accordance with the Insurance Business Law and the Order for Enforcement thereunder and in accordance with standard accounting principles and procedures followed by life insurance companies in Japan.

## 2. Significant Accounting Policies

(1) Securities
a. Trading Securities are stated at fair value based mainly on the business year-end closing market price (Cost of sales is determined by the moving average method).
b. Held-to-Maturity Debt Securities are stated at amortized cost using the moving average method (straight-line method).
c. Stock Securities Issued by Subsidiaries and Affiliates are stated at cost using the moving average method (refers to stock securities issued by those subsidiaries prescribed under Article 2 Paragraph 12 of the Insurance Business Law, subsidiaries, etc., excluding subsidiary companies, prescribed under Article 13-5-2 Paragraph 3 of the Order for Enforcement of the Insurance Business Law, and the affiliates prescribed under Paragraph 4 of the same Article).
d. Available-for-sale Securities

- Securities for which market quotations are available
i) Stock securities are stated at fair value based on the average market price during March.
ii) Others are stated at market price using the market value method at the end of March. (Cost of sales is determined by the moving average method)
- Securities for which it is extremely difficult to determine the fair value
i) Bonds and debentures (Including bonds issued overseas) for which the difference in acquisition amounts are recognized as the difference in interest rate adjustment are stated at amortized cost using the moving average method (straight-line method).
ii) Other Securities are stated at cost using the moving average method.
With Available-for-sale Securities, valuation differences are computed using the net asset adjustment method.


## (2) Derivative Transactions

Derivative transactions are stated at fair value.

## (3) Depreciation of Tangible Fixed Assets

Depreciation of tangible fixed assets is determined according to the following methods.

- Buildings

1) Acquired on or before March 31, 2007

The former straight-line method.
2) Acquired on or after April 1, 2007 The straight-line method.

- Tangible fixed assets other than buildings

1) Acquired on or before March 31, 2007 The former declining balance method.
2) Acquired on or after April 1, 2007

The declining balance method.
(4) Depreciation of Computer Software

Depreciation of computer software included under intangible fixed assets is calculated according to the straight-line method based on the useful life of the product.

## (5) Foreign Exchange Rate

Assets and liabilities denominated in foreign currencies other than stock issued by subsidiaries and affiliates are converted into yen at
the exchange rates prevailing on the last business day of March. Stock issued by subsidiaries and affiliates is converted into yen at the exchange rates prevailing on the date of their acquisition.

## (6) Calculation Criteria for Reserves etc.

1) Reserves for Possible Loan Losses
a. Reserves for possible loan losses are calculated according to the Company's internal standards for risk assessment of assets and the rules for the write-off and provision of reserves. All loans are assessed by the departments concerned and the results are audited by an independent Auditing Department.
b. For loans to legally bankrupt and substantially bankrupt borrowers, reserves are provided at the balance outstanding after the direct deduction shown below and deduction of the net amount collectible through the disposal of collateral or the execution of guarantees.
c. For loans to borrowers with high possibility of bankruptcy, reserves are provided at the amount deemed necessary based on a general assessment of financial solvency, after deduction of the net amount collectible through the disposal of collateral or the execution of guarantees.
d. Reserves for possible loan losses on other loans are calculated on a historical basis according to the actual rate of loan losses over a given period.
e. Where loans to legally bankrupt or substantially bankrupt borrowers are covered by collateral or guarantees, the balance after deduction of the assessed value of the collateral and the amount considered to be collectible through the execution of guarantees is directly deducted from the loans outstanding. In FY2011, these direct deductions amounted to $¥ 111$ million.

## 2) Accrued Pension and Severance Costs

To provide for the payment of retirement benefits in the future, retirement benefits are provided at the amount accrued at the end of the year, based on the Accounting Standards for Retirement Benefits.

The projected pension assets exceeded the projected retirement benefit obligations at the end of the current fiscal year. The balance of the accrued pension and severance costs was zero.

## 3) Accrued Retirement Benefits for Directors and Executive Officers

In order to pay retirement allowances and bonuses to directors and executive officers, a portion of the projected payable amount that is recognized to have accrued at the end of the fiscal year is set aside as reserves for retirement benefits.

In fiscal 2007, the Compensation Committee decided to abolish the retirement allowances and bonuses scheme from June 30, 2008. No provisions have been made in connection with incumbent directors and executive officers since that date.

## 4) Reserves for Contingent Liabilities

Reserves for contingent liabilities are provided based primarily on the amount of estimated possible losses in the future with respect to securitization of receivables. These reserves are provided in compliance with Article 24-4 of the Order for Enforcement of the Insurance Business Law.

## 5) Reserves for Price Fluctuations

Reserves for price fluctuations are calculated in accordance with Article 115 of the Insurance Business Law.

## (7) Lease Transactions

Ownership non-transfer finance lease transactions with starting dates on or before March 31, 2008 shall continue to be accounted for in accordance with the methods used for normal lease transactions.

## (8) Method of Hedge Accounting

Hedging transactions have been accounted for in accordance with the "Accounting Standards for Financial Instruments" (Accounting Standards Board of Japan (ASBJ), March 10, 2008). These transactions consist primarily of: interest rate swaps used as a cash flow hedge related to loans and loans payable, which are treated exceptionally; and market-based hedge accounting using forward exchange contracts to hedge against exchange rate fluctuation risk related to foreign currency denominated bonds.

From fiscal 2009, the Company uses interest rate swap transactions for the purpose of hedging against interest rate fluctuation risk, and uses deferred hedge treatment under the Industry Audit Committee Report No. 26, "Accounting and Audit Treatments Related to the Adoption of Accounting for Financial Instruments in the Insurance Industry" (Japanese Institute of Certified Public Accountants (JICPA) September 3, 2002). Hedge effectiveness is assessed by verifying the interest rate situation that exerts the impact on calculations of theoretical prices for both hedged items and hedging instruments.

## (9) Consumption Tax

Consumption and local consumption taxes and the base price are recorded separately. Note that deferred consumption taxes on assets that do not qualify as deductive expenses are recorded as prepaid expenses and amortized on a straight-line basis over a five year period. Other consumption taxes that do not qualify as deductive expenses are recorded as expenses for the fiscal year in which they are incurred.

## (10) Policy Reserves

Policy reserves are provided in accordance with Article 116 of the Insurance Business Law. The amounts are calculated using the following methods.
a. Reserves for policies subject to the standard policy reserve requirement are calculated according to ordinances stipulated by the Prime Minister.
b. Reserves for other policies are calculated on the basis of the net level premium method.

Under the provisions of Article 69 Paragraph 5 of the Order for Enforcement of the Insurance Business Law, the policy reserves include an amount to be additionally set aside as the difference arising from calculations of premium reserves using the expected rate of interest of $2.75 \%$ for individual annuity contracts concluded on or before April 1, 1996. The accumulation of the amount was completed on schedule over a period of three years starting in fiscal 2007. Apart from that, an additional reserve for this difference portion for the period of annuity payment shall be accumulated at the beginning of payment of each annuity contract.

## Accounting Changes

## 1. Accounting changes and error corrections

From the fiscal year under review, the Company adopted
"Accounting Standard for Accounting Changes and Error Corrections" (ASBJ, December 4, 2009) and "Guidance on Accounting Standard for Accounting Changes and Error Corrections" (ABSJ, December 4, 2009).

Pursuant to the amendment of the Order for Enforcement of the Insurance Business Law, the methods of disclosure were amended as follows. In the statement of operations and surplus, reversal of reserves for possible loan losses is included in investment income and gain. This was previously included in extraordinary profit. In the statement of changes in net assets, balances that were previously disclosed as the amount at the end of the
previous period are now provided as the beginning balance of the fiscal year under review.

## 3. Balance Sheet

## (1) Depreciation on Tangible Fixed Assets

Accumulated depreciation on tangible fixed assets totaled $¥ 427,817$ million.

## (2) Assets and Liabilities for Separate Accounts

Combined assets and liabilities for separate accounts, prescribed in Article 118 paragraph 1 of the Insurance Business Law, amounted to $¥ 712,519$ million.

## (3) Resource of Surplus Distribution

The resource of surplus distribution as provided for in Article 30 paragraph 2 of the Order for Enforcement of the Insurance Business Law was $¥ 918,800$ million.

## (4) Monetary Claims on and Monetary Liabilities to Subsidiaries

Total monetary claims on the Company's subsidiaries amounted to $¥ 2,567$ million, while total monetary liabilities owed to subsidiaries amounted to $¥ 3,987$ million.

## (5) Leased Movables

The Company holds leased movables, including computers and peripherals, in addition to the tangible and intangible fixed assets reported on the Balance Sheet.

## (6) Reserves for Policyholder Dividends

Changes in the reserves for policyholder dividends for FY2011 are shown below:
a. Beginning balance............................................. $¥ 318,003$ million
b. Provision from surplus for the previous period ... $¥ 118,365$ million
c. Dividends to policyholders in
the current period . $¥ 140,717$ million
d. Interest on reserves $\neq 602$ million
e. Ending balance. $¥ 296,253$ million
(7) Assets and Liabilities Denominated in Foreign Currencies

Assets denominated in foreign currencies totaled $¥ 2,866,487$ million. (The main foreign currencies are US\$29,877million and EUR1,991 million.) Liabilities denominated in foreign currencies totaled $¥ 3,725$ million. (The main foreign currencies are EUR30 million and US\$1 million.)

## (8) Foundation Funds Procurement

In accordance with the provisions of Article 60 of the Insurance Business Law, the Company newly added a total of $¥ 50,000$ million in foundation funds.

## (9) Assets Pledged as Collateral

Assets pledged as collateral amounted to $¥ 3,536$ million in securities.
(10) Status and fair value of financial instruments

## 1) Financial Instruments

The "surplus management-type ALM" used for managing assets in the general account other than the separate accounts prescribed in Article 118 Paragraph 1 of the Insurance Business Law sees the surplus arising from the difference between assets and liabilities assessed at economic value as an indicator of financial soundness and focuses on fluctuations in this surplus (risk).

Based on this policy, the specific financial assets in which the Company invests are principally securities and loans. Securities holdings primarily consist of bonds, stocks, investment trusts and investments in partnership capital; loans primarily consist of loans to domestic customers.

As a general rule, use of derivatives is limited to hedging, primarily as a method of hedging against invested asset risk and insurance liability risk. Hedging transactions have been accounted for in accordance with the "Accounting Standards for Financial

Instruments" (ASBJ, March 10, 2008). These transactions consist primarily of: interest rate swaps used as a cash flow hedge related to loans, which are treated exceptionally; market-based hedge accounting using forward exchange contracts to hedge against exchange rate fluctuation risk related to foreign currency denominated bonds; and hedges against interest rate risk related to insurance liability using interest rate swaps.
Securities are exposed to market risk (interest rate fluctuation risk, exchange rate fluctuation risk and price fluctuation risk) and credit risk; loans to credit risk and interest rate fluctuation risk; and derivatives transactions to market risk and credit risk. Loans payable are exposed to interest rate fluctuation risk because they are made at fluctuating interest rates.

With regard to interest rate fluctuation risk management, fluctuation risk is managed on the basis of economic values, including liabilities, from a surplus management perspective, through purchases of super long-term bonds aimed at prolonging asset duration in a sustained, stable manner and through interest rate risk hedges against insurance liabilities using interest rate swaps. The Company hedges against exchange risk using forward exchange contracts where necessary for appropriate control of exchange fluctuation risk levels. With regard to market risk management including price fluctuation risk, the Company makes integrated management for outstanding balances and the profit and loss situation of securities and derivatives transactions while mechanisms have been introduced to keep losses to within certain limits by establishing appropriate caps.
The Value at Risk (VaR) method is also used to measure the maximum foreseeable loss, and stress tests are regularly performed to simulate conditions that might arise in the event of
sharp market fluctuations that exceed normal forecasts. The department which manages investment risk monitors the profit and loss situation and compliance with rules. This department reports directly to the Board of Directors on important matters and submits reports regularly (or immediately in urgent cases) to its subcommittee. When managing credit risk, the risk inherent in each transaction is carefully identified and investments are limited to those that are judged to be highly safe. With regard to corporate loans, where credit risk judgments are particularly important, the department which manages credit risk ensures that a rigorous screening system is in place. In addition to monitoring customers who are granted credit facilities and implementing an internal credit rating scheme that uses corporate screening methods, the Company takes decisions on highly important deals following careful discussions by the Investment Council (Management Council). Further, it sets exposure limits based on creditworthiness to ensure that risk is not concentrated among certain companies or groups, and works to disperse investments.

The Company limits risk by drawing up policies on using derivatives transactions, establishing limits on balances according to the type of transaction, and setting exposure limits for each counter party. At the same time, a system of internal checks has been established by isolating the departments executing the transactions from the administrative departments to ensure risk management is on an appropriate footing.

The fair values of financial instruments are prices based on the market price and, in cases where market prices are not available, include prices calculated by reasonable methods. Since certain assumptions are adopted for said price calculations, said prices may differ when different assumptions are used.

## 2) Fair Values of Financial Instruments

The amounts of the principal financial assets and liabilities reported in the balance sheet at the end of the fiscal year, and fair values and the differences between them, are as follows.

|  |  |
| :--- | :--- |

(*1) Excludes general reserve for possible losses on loans and specific reserve for possible loan losses related to loans.
(*2) The net amounts of claims and liabilities arising from derivative transactions are shown as net amounts, and items whose totals are net liabilities are shown in parentheses ( ).

## a. Method used to calculate the fair value of financial instruments

## Assets

## (1) Cash and deposits

The Company uses book values for fair values because it assumes that since contract terms are short, fair values are close to book values. The same assessment method as in (3)Securities, has been used for securities transactions based on "Accounting Standards for Financial Instruments (ASBJ, March 10, 2008).

## (2) Monetary claims bought

The same assessment method as in (3)Securities has been used for those monetary claims bought and handled as securities under the provisions of the "Accounting Standards for Financial Instruments" (ASBJ, March 10, 2008), primarily in that the fair value is the price calculated by discounting the future cash flow received from transaction partners to the present value.

Some subordinated trust beneficiary rights are not included in monetary claims bought and their fair values are not subject to disclosure, because it is recognized that it is extremely difficult to identify the fair value due to problems in calculating future cash flow. The balance sheet amount of said trust beneficiary rights at fiscal year-end was $¥ 25,124$ million.

## (3) Securities

Of available-for-sale securities, domestic stocks for which market quotations are available are stated at the average market price during March. Securities other than these are stated at market price as of the end of March.

Unlisted stocks, etc., for which market quotations are not available are not included among securities and their fair values are not subject to disclosure, because it is recognized that it is extremely difficult to identify the fair value. The balance sheet amount of said unlisted stocks at fiscal year-end was $¥ 1,047,158$ million, of which $¥ 139,914$ million was stocks issued by subsidiaries and affiliates. Impairment losses of $¥ 295$ million were recognized in connection with unlisted stocks other than stocks issued by subsidiaries and affiliates.

## (4) Loans

The Company uses book values for the fair values of policy loans because it assumes that fair values are close to book values as a result of projected repayment periods, interest conditions, etc., and no repayment periods according to characteristics such as limiting loans to within the cash surrender value.

The fair values of financial loans are primarily stated at prices that discount future cash flow to present value. The fair values of loans to borrowers who are legally bankrupt, substantially bankrupt or have a high possibility of bankruptcy are stated at the amounts obtained by deducting estimated losses from the book value before direct deductions.

## Liabilities

## (1) Deposits received on bond lending

The Company uses book values for fair values because it assumes that since contract terms are short, fair values are close to book values.

## (2) Loans payable

Since loans are made at fluctuating interest rates that reflect market interest rates in the short term, and the Company's credit standing does not change much after borrowing, their fair value is stated at book value because it is assumed said fair value is close to said book value.

## Derivative financial instruments

(1) The fair values of securities exchange transactions, of stock index futures and bond futures, etc. are stated at the closing or settlement prices as of March 31.
(2) The fair values of OTC transactions of foreign exchange contracts, etc. are stated at theoretical prices based on the TTM, WM/Reuters or discount rate on March 31, or fair values obtained from counterparties on March 31.
(3) The fair values of interest swap transactions are stated at theoretical prices discounting the difference of future cash flow to the present value, or fair values obtained from counterparties on March 31.

Since interest swaps subject to exceptional treatment are treated as an integral part of the hedged loan, their fair values are stated as included in the fair values of said loans.

## b. Notes Concerning Securities Holdings by Purpose

(1) The valuation difference on Trading Securities included in profits (losses) for the fiscal year amounted to $¥ 32,443$ million.
(2) The amounts reported in the balance sheet and fair values of the Held-to-Maturity Debt Securities by type at the end of the fiscal year, and the differences between them, are as follows (b-1). No Held-to-Maturity Debt Securities were sold during the fiscal year. (3) Sales of available-for-sale securities during the fiscal year amounted to $¥ 1,534,167$ million; total gains on sales was $¥ 15,357$ million; total loss on sales was $¥ 67,294$ million. With regard to available-for-sale securities, acquisition costs, amortized costs, balance sheet amounts and the differences between them for each type of security are as follows (b-2).
(4) "Acquisition or amortized costs" in the b-2 table refers to book values after impairment losses. Impairment losses on Available-for-sale securities for which market quotations are available amounted to $¥ 18,133$ million during the fiscal year.

| b-1. |  |  | (Millions of Yen) |
| :---: | :---: | :---: | :---: |
| Type | Amount reported in the balance sheet | Fair value | Difference |
| Securities whose fair value exceeded the balance sheet amount |  |  |  |
| 1) Government \& Municipal bonds | $¥ 5,461,367$ | ¥5,739,249 | $¥ 277,882$ |
| 2) Corporate bonds. | 527,745 | 554,539 | 26,793 |
| 3) Other ................................................................................................. | 295,130 | 309,140 | 14,009 |
| Total.................................................................................................... | ¥6,284,244 | ¥6,602,929 | $¥ 318,685$ |
| Securities whose fair value does not exceed the balance sheet amount |  |  |  |
| 1) Government \& Municipal bonds ............................................................. | $¥ 40,039$ | $¥ 39,180$ | $¥$ (858) |
| 2) Corporate bonds.................................................................................. | 8,874 | 8,610 | (263) |
| 3) Other ................................................................................................. | 31,818 | 30,131 | $(1,687)$ |
| Total................................................................................................... | $¥ \quad 80,732$ | ¥ 77,922 | $¥(2,810)$ |

Note: This table includes securities that are deemed appropriate to handle under the Financial Instruments and Exchange Act.

| b-2. | (Millions of Yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Type | Acquisition or amortized costs | Amount reported in the balance sheet |  | Difference |
| Securities whose balance sheet amount exceeds the acquisition or amortized costs |  |  |  |  |
| (1) Stocks | $¥$ 1,216,165 | ¥ 1,930,288 |  | 714,122 |
| (2) Bonds. | 8,580,228 | 9,021,013 |  | 440,785 |
| 1) Government \& Municipal bonds. | 7,691,168 | 8,097,351 |  | 406,182 |
| 2) Corporate bonds ............................................................................... | 889,059 | 923,662 |  | 34,602 |
| (3) Other ............................................................................................... | 2,130,365 | 2,275,899 |  | 145,533 |
| Total.................................................................................................. | $¥ 11,926,759$ | $¥ 13,227,200$ |  | ,300,441 |
| Securities whose balance sheet amount does not exceed the acquisition or amortized costs |  |  |  |  |
| (1) Stocks .............................................................................................. | $¥ 509,490$ | $¥ 467,866$ |  | $(41,623)$ |
| (2) Bonds. | 110,719 | 109,320 |  | $(1,398)$ |
| 1) Government \& Municipal bonds.......................................................... | 56,646 | 56,641 |  | (5) |
| 2) Corporate bonds ............................................................................... | 54,073 | 52,679 |  | $(1,393)$ |
| (3) Other ................................................................................................ | 671,445 | 607,891 |  | $(63,553)$ |
| Total................................................................................................... | $¥ 1,291,655$ | $¥ 1,185,079$ |  | $(106,575)$ |

Note: This table includes securities that are deemed appropriate to handle under the Financial Instruments and Exchange Act.

## c. Projected amounts for monetary claims and securities with maturity period to be redeemed following the balance sheet date

| $\mathrm{c}-1$. |  |  |  |  |  | (Millions of Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\leq 1$ year | $\begin{aligned} & >1 \text { year } \\ & \leq 3 \text { years } \end{aligned}$ | $\begin{aligned} & >3 \text { years } \\ & \leq 5 \text { years } \end{aligned}$ | $>5$ years <br> $\leq 7$ years | $\begin{aligned} & >7 \text { years } \\ & \leq 10 \text { years } \end{aligned}$ | $>10$ years |
| Deposits | $¥$ 207,906 | $¥$ | $¥$ | $¥$ | $¥$ | $¥$ |
| Monetary claims bought.......................................... | - | - | 2,006 | - | - | 241,969 |
| Loans* .................................................................. | 569,968 | 1,005,399 | 943,876 | 625,007 | 642,914 | 844,942 |
| Securities |  |  |  |  |  |  |
| Held-to-maturity debt securities ............................... | 579,627 | 951,845 | 421,101 | 289,517 | 540,326 | 3,369,249 |
| Available-for-sale securities with fixed maturities ........ | 102,563 | 288,540 | 351,031 | 907,080 | 1,448,634 | 8,809,051 |
| Total ................................................................. | ¥1,460,066 | ¥2,245,786 | $¥ 1,718,016$ | ¥1,821,606 | ¥2,631,875 | $¥ 13,265,212$ |

[^3]
## d. Projected amounts of deposits received on bond lending and loans payable to be repaid following the balance sheet date



## (11) Real Estate

The Company has office buildings for lease in the Tokyo Metropolitan Area and elsewhere, carried at $¥ 577,404$ million on the balance sheet as of the end of the fiscal year. The fair value of the real estate was $¥ 605,400$ million. Fair values are primarily calculated by means of the appraisal value by real estate appraisers (including those adjusted using indices, etc.)

## (12) Non-Performing Loans

a. Non-performing loans, including loans to bankrupt borrowers, past due loans, loans past due for three months or more, and restructured loans totaled $¥ 24,067$ million. Loans to bankrupt borrowers amounted to $¥ 9$ million and past due loans totaled $¥ 3,757$ million.
b. The direct deduction of estimated uncollectible amount for loans to bankrupt borrowers and past due loans was, respectively, $¥ 91$ million and $¥ 20$ million.
c. Loans to bankrupt borrowers are nonaccrual loans for which events defined in Articles 96-1, subparagraphs 3 (i-v) and 4 of the Enforcement Regulations of the Corporate Income Tax Law (the Ordinance No. 97, 1965) have taken place. Accrued interest is not recorded as income due to substantial doubt over the ability to collect interest or principal because of delay in payment for extended periods.
d. Past due loans are nonaccrual loans, other than loans to bankrupt borrowers, and loans whose interest payments are postponed to support the reconstruction efforts of borrowers.
e. There were no loans past due for three months or more. Loans past due for three months or more are loans for which interest or principal payments are delinquent for three months or more under terms of the respective loans but not classified as loans to bankrupt borrowers or past due loans.
f. Restructured loans totaled $¥ 20,300$ million. Restructured loans are those subject to certain favorable concessions, including reduced interest rates or moratorium on interest payments, moratorium on repayments or debt forgiveness, which are made to support the reconstruction efforts of borrowers.

## (13) Securities Lent

The balance sheet amount of the securities lent under consumption loan agreements, including sales and repurchase transactions ("repo") was $¥ 927,930$ million.
(14) The Balance of Funds not yet Provided in Financing through Commitment Line Agreements for Loans
The balance of funds not yet provided in financing through commitment line agreements for loans totaled $¥ 15,241$ million.

## (15) Loans Payable

Loans payable are subordinated debts whose repayment is subordinated to other obligations.

## (16) Contribution to Life Insurance Policyholders' Protection Corporation of Japan

The amount of the future contribution to the Life Insurance Policyholders' Protection Corporation of Japan, founded in accordance with Article 259 of the Insurance Business Law, is estimated at $¥ 48,862$ million. The contribution is recorded as an operating expense at the time of payment.

## (17) Liability for Retirement Benefits

Details of the Liability for Retirement Benefits are listed below:
a. Benefit obligation........................................... $-¥ 343,932$ million
b. Plan assets ...................................................... $¥ 295,977$ million

Of which: retirement benefit trust................... $¥ 131,911$ million
c. Non-accumulated liability for
retirement benefits $(a+b)$. - $¥ 47,954$ million
d. Unrecognized actuarial difference ..................... $¥ 129,257$ million
e. Unrecognized prior service cost..................... $-\neq 7,302$ million
f. Pre-paid plan cost ............................................ $¥ 73,999$ million
g. Accrued pension and severance costs (c+d+e-f).............................. $¥ \quad$ - million

A calculation of Liability for Retirement Benefits is as listed below:
a. Allocation of expected retirement
benefit payments ............Fixed payments over a period of time
b. Discount rate ........................................................................2.0\%
c. Expected rate of return on plan assets Defined benefit corporate pension fund .3.0\% Retirement benefit trust...................................................0.0\%
d. Years for amortization of actuarial difference ................. 10 years
e. Years for amortization of prior service cost .10 years

## (18) Deferred Tax Assets and Liabilities

a. Deferred tax assets, which amount to $¥ 520,804$ million, consist mainly of $¥ 344,122$ million in policy reserves, $¥ 77,145$ million in reserves for price fluctuations. The amount of deferred tax assets deducted as allowance account was $¥ 2,855$ million.
b. Deferred tax liabilities, which amount to $¥ 373,828$ million, consist mainly of $¥ 338,402$ million on unrealized gains on available-for-sale securities.
c. The effective statutory tax rate in the fiscal year under review was $36.15 \%$. The difference between the statutory tax rate and the effective tax rate after applying tax effect accounting consists primarily of a decrease of $26.23 \%$ in deferred tax assets at the year-end and a $14.45 \%$ decrease in reserves for policyholder dividends due to tax rate changes.
With the promulgation of the "Act on Partial Amendment of the Income Tax Act, etc. in order to Create a Taxation System Responding to Changes in Economic and Social Structures" (Act No. 114 of 2011) and the "Act on Special Measures for Securing Financial Resources Necessary for the Implementation of Measures for Reconstruction from the Great East Japan

Earthquake" (Act No. 117 of 2011), the effective statutory tax rate of $36.15 \%$, which is used in calculation of deferred tax assets and deferred tax liabilities, will be changed to the following rates: $33.28 \%$ for assets and liabilities which are expected to be collected or repaid during the period from April 1, 2012 to March 31, 2015 and 30.73\% for those expected to be collected or repaid after April 1, 2015.

As a result of this rate change, deferred tax assets decreased by $¥ 20,412$ million and deferred tax liabilities for revaluation decreased by $¥ 16,247$ million as of the end of the fiscal year under review, while income taxes-deferred increased by $¥ 85,616$ million.

## (19) Revaluation of Land for Business

a. Land used for the Company's business was revalued at publicly disclosed prices, in accordance with the Law concerning the Revaluation of the Land (Law No. 34, promulgated on March 31, 1998).
b. Unrealized gains on the revaluation of land, net of deferred tax, was reported as revaluation reserves for land within net assets, and the relevant deferred tax was included in liabilities as deferred tax liabilities on revaluation of land.
c. Date of revaluation: March 31, 2000

Method of revaluation as provided in Article 3-3 of the law: The fair value of land is determined based on revisions to the Law Concerning Public Notification of Land Prices, as stipulated in Article 2-1 of the Law Concerning the Revaluation of Land (Law No. 119, issued on March 31, 1998) after making reasonable adjustments.
d. The date and method related to the revaluation reserves of land acquired from The Yasuda Mutual Life Insurance Company upon the merger on January 1, 2004, are as follows.
Date of revaluation: March 31, 2001
Method of revaluation as provided in Article 3-3 of the law: The fair value of land is determined based on revisions to the Law Concerning Public Notification of Land Prices, as stipulated in Article 2-1 of the Law Concerning the Revaluation of Land (Law No. 119, issued on March 31, 1998) after making reasonable adjustments or to the Law Concerning Appraised Values, as stipulated in Article 2-5.

## (20) Subsidiaries' Shares

The shares of subsidiaries were valued at $¥ 145,471$ million.

## (21) Others

The reserves for outstanding claims corresponding to the portion of reinsurance provided for under Article 71-1 of the Order for Enforcement of the Insurance Business Law applied mutatis mutandis to Article 73-3 amounted to $¥ 32$ million, and the underwriting reserves provided for under Article 71-1 of the Order for Enforcement of the Insurance Business Law amounted to $¥ 1,966$ million.

## 4. Operations and Surplus

## (1) Transactions with Subsidiaries

Total profits from transactions with the Company's subsidiaries amounted to $¥ 4,483$ million, while total expenses amounted to $¥ 27,890$ million.

## (2) Gains and Losses on Securities

a. Gains on securities sold are $¥ 10,387$ million from domestic bonds, $¥ 4,854$ million from domestic stocks, and $¥ 115$ million from foreign securities.
b. Losses on securities sold are mainly $¥ 171$ million from domestic bonds and $¥ 4,472$ million from domestic stocks, and $¥ 62,031$ million from foreign securities.
c. Losses on securities appraised are mainly $¥ 1,233$ million from domestic bonds, and $¥ 16,951$ million from domestic stocks.

## (3) Outstanding Claims and Policy Reserves

When calculating the reversal of reserves for outstanding claims, the additional amount of the provision of reserves for outstanding claims for ceded reinsurance was $¥ 7$ million. When calculating the provision of policy reserves, the additional amount of the reversal of policy reserves for ceded reinsurance was $¥ 1,474$ million.

## (4) Derivative Financial Instruments

Income for derivative financial instruments included valuation gains of $¥ 38,242$ million.

## (5) Cost of Retirement Benefits

The itemization of cost of retirement benefits is as listed below:
a. Service cost. $¥ 10,994$ million
b. Interest cost
. $¥ 7,118$ million
c. Expected return on plan assets......................... $-¥ 5,001$ million
d. Amortization of actuarial difference..................... $¥ 10,125$ million
e. Amortization of prior service cost...................... $-¥ 2,868$ million
f. Others.................................................................. $¥ \quad 1$ million

Net Benefit Cost amounted to $¥ 20,370$ million ( $a+b+c+d+e+f$ ).
(6) Other Extraordinary Losses

Other extraordinary losses included recovery expenses due to the Great East Japan Earthquake.

## (7) Impairment Losses

Impairment losses for the year are as itemized below:

1) Asset grouping method

Real estate, etc., provided for the use of the insurance business, etc., is treated as a single asset group for the overall insurance business, etc. For rental real estate and idle real estate, etc., not provided for the use of the insurance business, each individual property is treated as a single asset group.
2) Recognition of impairment losses

Since there were marked declines in the profitability or fair value of some asset groups as a result of the deterioration in the real estate market, book values were reduced to the amounts collectible, and the amounts of reduction were reported under extraordinary losses as impairment losses.
3) Itemization of asset groups for which impairment losses were recognized, and impairment losses posted by type of fixed asset.

| Type | No. of cases | Impairment loss (Millions of Yen) |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Land | Buildings | Total |
| Rental real estate, etc. ...... | 4 | $¥ 717$ | ¥ 1,121 | $¥ 1,839$ |
| Idle real estate, etc. .......... | 66 | 3,301 | 19,386 | 22,688 |
| Total ............................ | 70 | $¥ 4,019$ | ¥20,508 | $¥ 24,527$ |

4) Calculations of collectible amounts

The collectible amounts applied are the value in use or net sales value in the case of rental real estate, etc., and the net sales value in the case of idle real estate. Value in use has been calculated as the future cash flow after reflecting estimated volatility risk, discounted by $2.35 \%$. The net sales value is calculated on the basis of the price obtained by deducting estimated disposal expenses from the appraisal value based on real estate appraisal criteria, or the appraisal price based on the posted price.

## Supplementary Financial Information (Non-Consolidated Basis)

Meiji Yasuda Life Insurance Company

1. Outline of Life Insurance and Group Pension Business

1-1. Life Insurance and Group Pensions in Force

|  |  | FY2011 | FY2010 |
| :--- | ---: | ---: | ---: |
|  | (Millions of Yen) |  |  |
| Individual life insurance ................ | $\mathbf{8 8 , 8 5 1 , 2 3 9}$ | $¥ 92,383,785$ |  |
| Individual annuities.................. | $\mathbf{1 2 , 7 0 2 , 6 3 4}$ | $12,082,476$ |  |
| Group life insurance ..................... | $\mathbf{1 0 9}, \mathbf{1 6 7 , 8 7 4}$ | $106,019,687$ |  |
| Group pensions*..................... | $\mathbf{6 , 5 1 2 , 3 1 5}$ | $6,455,066$ |  |

* Sum total of policy reserves for group pensions

1-2. Life Insurance and Group Pensions New Business

|  |  | (Millions of Yen) |
| :---: | :---: | :---: |
|  | FY2011 | FY2010 |
| Individual life insurance ............... | ¥4,451,541 | $¥ 4,013,553$ |
| Individual annuities. | 1,103,696 | 874,304 |
| Group life insurance ................... | 396,700 | 509,291 |
| Group pensions*........................ | 780 | 896 |

* Sum total of first premiums


## 1-3. Premium Income



* Total includes premium income from other types of insurance and annuities.


## 1-4. Insurance Benefits Paid

|  |  |  |  |  |  | (Millions of Yen) <br> FY2010 <br> Total ${ }^{*}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2011 |  |  |  |  |  |
|  | Individual life | Individual annuities | Group life | Group pensions | Total ${ }^{*}$ |  |
| Claims paid: |  |  |  |  |  |  |
| Death benefits............................................... | ¥ 250,136 | $¥ \quad 1,187$ | ¥151,159 | $¥$ | ¥ 407,265 | ¥401,253 |
| Accidental death benefits .............................. | 4,933 | 14 | 795 | - | 5,906 | 3,990 |
| Disability benefits.......................................... | 35,537 | 104 | 10,988 | - | 46,647 | 49,952 |
| Maturity benefits ........................................... | 237,298 | 107 | 3 | 771 | 239,194 | 254,122 |
| Others. | 430 | - | 9 | - | 440 | 458 |
| Annuities paid.................................................. | 14,933 | 219,372 | 20,356 | 221,146 | 481,112 | 446,640 |
| Benefits on policies paid: |  |  |  |  |  |  |
| Death benefits............................................... | 9,088 | 22,122 | 5 | 3,195 | 34,647 | 28,083 |
| Hospitalization benefits .................................. | 38,365 | 1,262 | 394 | - | 41,732 | 43,187 |
| Operation benefits ........................................ | 19,554 | 845 | - | - | 20,499 | 21,731 |
| Injury benefits .............................................. | 1,075 | 12 | 105 | - | 1,193 | 1,114 |
| Survivor benefits ........................................... | 58,584 | 1,146 | - | - | 61,105 | 72,705 |
| Lump sum benefits ........................................ | - | - | 183 | 271,367 | 271,551 | 286,877 |
| Others ......................................................... | 30,232 | 2,751 | - | 2,673 | 35,697 | 38,779 |
| Surrender benefits paid..................................... | 243,946 | 92,284 | - | 88,000 | 447,392 | 462,020 |

[^4]
## 2. Outline of Investments (General Account)

2-1. Breakdown of Assets


Note: Real estate reflects the total value of land, buildings and construction in progress.

| 2-2. Average Balances of Assets |  |  |
| :---: | :---: | :---: |
|  |  | (Millions of Yen) |
|  | FY2011 | FY2010 |
| Cash, deposits and call loans ...... | ¥ 334,550 | $¥ 404,779$ |
| Monetary claims bought.............. | 281,234 | 285,210 |
| Domestic bonds | 13,637,576 | 11,400,943 |
| Domestic stocks. | 2,002,417 | 2,095,051 |
| Foreign securities: |  |  |
| Foreign bonds. | 2,410,903 | 2,063,877 |
| Foreign stocks ........................ | 1,069,791 | 1,016,998 |
| Loans | 5,104,860 | 5,219,991 |
| (Financial loans) ...................... | 4,764,433 | 4,864,858 |
| Real estate................................ | 998,467 | 1,022,772 |
| TOTAL ................................ | ¥26,854,726 | $¥ 24,533,659$ |
| (Overseas investments) ............... | ¥ 3,651,085 | $¥ 3,328,520$ |

Notes: 1. Average balances are calculated based on book value.
2. Overseas investments includes assets in foreign currencies, loans for non-residents issued in yen and foreign bonds issued in yen.

## 2-3. Investment Income and Gain

| (Millions of Yen) |  |  |
| :---: | :---: | :---: |
|  | FY2011 | FY2010 |
| Interest and dividends ................. | ¥ 577,023 | ¥536,021 |
| Gains on money-held-in-trust ...... | 0 | 2 |
| Gains on securities sold .............. | 15,357 | 74,018 |
| Gains on securities redeemed...... | 21 | - |
| Income for derivative financial instruments. $\qquad$ | 72,353 | 65,656 |
| Reversal of reserves for possible loan losses. $\qquad$ | 5,305 | - |
| Others...................................... | 3,354 | 16 |
| TOTAL .............................. | ¥673,417 | $¥ 675,715$ |

Note: In fiscal 2011, the amount of investment income and gain includes reversal of reserves for possible loan losses.

## 2-4. Investment Expenses and Losses



## 2-5. Net Investment Returns

|  | FY2011 | FY2010 |
| :---: | :---: | :---: |
| Cash, deposits and call loans ...... | 0.07\% | 0.09\% |
| Monetary claims bought.............. | 2.02 | 2.28 |
| Domestic bonds ........................ | 1.93 | 1.95 |
| Domestic stocks........................ | 2.12 | 4.00 |
| Foreign securities: |  |  |
| Foreign bonds........................ | 3.66 | 1.12 |
| Foreign stocks ....................... | 4.11 | 3.47 |
| Loans.... | 2.03 | 2.04 |
| (Financial loans) ...................... | 1.85 | 1.84 |
| Real estate............................... | 1.57 | 1.72 |
| TOTAL ............................... | 2.10\% | 2.02\% |
| (Overseas investments) ............... | 3.72\% | 1.91\% |

Notes: 1 . The rate of return is calculated by deducting investment expenses from the ordinary gain (loss) on the investment, and dividing the result by the average daily balance (book value basis).
2. Overseas investments include assets in foreign currencies, loans for non-residents issued in yen and foreign bonds issued in yen.

## 2-6. Breakdown of Securities Investment

|  |  | (Millions of Yen) |
| :---: | :---: | :---: |
|  | FY2011 | FY2010 |
| Domestic bonds: |  |  |
| Government bonds | ¥12,574,477 | $¥$ 9,926,020 |
| Municipal bonds ..................... | 1,080,921 | 1,201,398 |
| Corporate bonds.. | 1,512,962 | 1,370,748 |
| (Public corporation bonds) ...... | 495,427 | 504,000 |
| Domestic stocks. | 2,654,094 | 2,777,053 |
| Foreign securities: |  |  |
| Foreign bonds......................... | 2,607,577 | 2,389,505 |
| Foreign stocks ........................ | 1,057,598 | 1,046,871 |
| Others...................................... | 70,806 | 63,560 |
| TOTAL ............................... | ¥21,558,439 | $¥ 18,775,157$ |

## Securities and Others with Market Value*

| (Millions of Yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2011 |  |  |  |  |
|  | Book value | Market value | Equivalent of ne unrealized gains | Equivalent of gross unrealized gains | Equivalent of gross unrealized losses |
| Domestic bonds .............................. | ¥14,728,975 | ¥15,471,914 | ¥ 742,938 | $¥ 745,460$ | ¥ 2,521 |
| Domestic stocks.............................. | 1,725,656 | 2,398,155 | 672,499 | 714,122 | 41,623 |
| Foreign securities: |  |  |  |  |  |
| Foreign bonds................................. | 2,452,296 | 2,574,223 | 121,927 | 126,312 | 4,385 |
| Foreign stocks .. | 369,878 | 325,098 | $(44,779)$ | 14,461 | 59,241 |
| Other securities ................................ | 41,164 | 45,532 | 4,368 | 5,913 | 1,545 |
| Others**........................................... | 265,421 | 278,207 | 12,787 | 12,855 | 67 |
| TOTAL | ¥19,583,390 | ¥21,093,132 | ¥1,509,741 | ¥1,619,126 | ¥109,385 |
|  |  |  |  |  | (Millions of Yen) |
|  | FY2010 |  |  |  |  |
|  | Book value | Market value | Equivalent of ne unrealized gains | Equivalent of gross unrealized gains | Equivalent of gross unrealized losses |
| Domestic bonds ................................. | $¥ 12,386,733$ | $¥ 12,681,784$ | $¥$ 295,051 | $¥ 331,914$ | $¥ 36,862$ |
| Domestic stocks. | 1,755,419 | 2,521,057 | 765,637 | 804,818 | 39,180 |
| Foreign securities: |  |  |  |  |  |
| Foreign bonds................................ | 2,399,678 | 2,354,487 | $(45,190)$ | 21,615 | 66,806 |
| Foreign stocks ................................ | 312,168 | 303,759 | $(8,408)$ | 36,093 | 44,501 |
| Other securities ................................. | 33,477 | 36,343 | 2,866 | 4,873 | 2,007 |
| Others**........................................... | 303,028 | 310,675 | 7,648 | 7,821 | 172 |
| TOTAL ........................................ | $¥ 17,190,504$ | $¥ 18,208,109$ | $¥ 1,017,604$ | ¥1,207,136 | $¥ 189,531$ |

* The above table shows information regarding securities and other instruments with market price. Trading securities are not included.
** Others include securities that are deemed appropriate to handle under the Financial Instruments and Exchange Act, such as certificates of deposit.


## 2-8. Distribution of Foreign Securities Investment and Overseas Loans



## 3. Non-performing Loans

|  | (Millions of Yen) |  |
| :---: | :---: | :---: |
|  | FY2011 | FY2010 |
| Loans to bankrupt borrowers.......................................................................................................... | ¥ 9 | ¥ 187 |
| Past due loans. | 3,757 | 6,419 |
| Loans past due three months or more. | - | - |
| Restructured loans ......................................................................................................................... | 20,300 | 21,111 |
| TOTAL .................................................................................................................................... | ¥ 24,067 | ¥27,718 |
| Non-performing loans/total loans .................................................................................................. | 0.48\% | 0.55\% |

Notes: 1 . Loans to bankrupt borrowers and substantially bankrupt borrowers including collateralized and guaranteed loans are directly deducted from total loans based on estimated uncollectible amounts. This is calculated as the remainder after deducting any amounts expected to be collected through the disposal of collateral or the execution of guarantees. The amounts recognized in the financial statements were $¥ 10,103$ million for loans to bankrupt borrowers and $¥ 43$ million for past due loans as of March 31,2010 ; $¥ 91$ million for loans to bankrupt borrowers and $¥ 27$ million for past due loans as March 31, 2011; and $¥ 91$ million for bankrupt borrowers and $¥ 20$ million for past due loans as of March 31, 2012.
2. Loans to bankrupt borrowers are loans to borrowers that are legally bankrupt through filings for proceedings under the Corporate Reorganization Law, Civil Rehabilitation Law, Bankruptcy Law or Company Law; loans to borrowers with notes suspended from trading on exchanges; and loans to borrowers that have filed for similar legal proceedings based on overseas laws. Interest is not accrued as income on these loans, which remain in arrears on principal and interest payments with little likelyhood for the recovery of principal or interest.
3. Past due loans are loans that do not accrue interest. These loans exclude loans to bankrupt borrowers and loans with modified interest payment terms and conditions extended in order to support the borrowers or business restructuring.
4. Loans past due three months or more are loans with principal or interest in arrears for three or more months from the day following the payment date established by the loan agreement. These loans exclude loans to bankrupt borrowers and past due loans.
5. Restructured loans are loans with favorable concessions given to the borrower (including interest reduction or exemption, relaxed interest payments, relaxed principal repayments and loan forgiveness) in order to support the rebuilding of operations at the borrower. These loans exclude loans to bankrupt borrowers, past due loans, and loans past due three months or more.

## 4. Outline of Reserves

## 4-1. Policy Reserves



## 4-2. Other Reserves

|  | (Millions of Yen) |  |
| :---: | :---: | :---: |
|  | FY2011 | FY2010 |
| Reserves for possible loan losses: |  |  |
| General reserves for possible loan losses. | ¥ 6,369 | ¥ 3,176 |
| Specific reserves for possible loan losses. | 4,291 | 13,488 |
| Accrued retirement benefits for directors and executive officers . | 545 | 650 |
| Reserves for contingent liabilities. | 3,115 | 3,592 |
| Reserves for price fluctuations... | 251,044 | 242,414 |

Consolidated Balance Sheet
Meiji Yasuda Life Insurance Company and Consolidated Subsidiaries


## LIABILITIES AND NET ASSETS

Liabilities
Policy reserves and others:

| Reserves for outstanding claims. | ¥ 119,902 | ¥ 159,270 | \$ 1,458.8 |
| :---: | :---: | :---: | :---: |
| Policy reserves. | 26,512,400 | 23,811,692 | 322,574.5 |
| Reserves for policyholder dividends. | 296,253 | 318,003 | 3,604.4 |
| Agency accounts payable | 9 | 15 | 0.1 |
| Reinsurance accounts payable | 1,196 | 1,457 | 14.5 |
| Other liabilities. | 750,763 | 1,203,181 | 9,134.4 |
| Accrued pension and severance costs | 736 | 714 | 8.9 |
| Accrued retirement benefits for directors and executive officers | 545 | 650 | 6.6 |
| Reserves for contingent liabilities. | 3,115 | 3,592 | 37.8 |
| Reserves for price fluctuations. | 251,328 | 242,687 | 3,057.8 |
| Deferred tax liabilities on revaluation of land | 88,539 | 114,364 | 1,077.2 |
| Acceptances and guarantees..................................................................................... | 24,315 | 22,000 | 295.8 |
| TOTAL LIABILITIES .......................................................................................... | 28,049,107 | 25,877,630 | 341,271.5 |


| Net Assets |  |  |  |
| :---: | :---: | :---: | :---: |
| Foundation funds | 110,000 | 60,000 | 1,338.3 |
| Accumulated redeemed foundation funds. | 410,000 | 410,000 | 4,988.4 |
| Revaluation reserves | 452 | 452 | 5.4 |
| Consolidated surplus | 255,484 | 200,018 | 3,108.4 |
| Total foundation funds and others | 775,936 | 670,471 | 9,440.7 |
| Unrealized gains on available-for-sale securities | 827,866 | 528,675 | 10,072.5 |
| Deferred hedge gains (losses) | $(1,524)$ | $(5,213)$ | (18.5) |
| Revaluation reserves for land | 95,096 | 72,823 | 1,157.0 |
| Currency translation adjustment | $(22,393)$ | $(21,061)$ | (272.4) |
| Total accumulated other comprehensive income. | 899,044 | 575,223 | 10,938.6 |
| Minority interests ..................................................................................................... | 3,674 | 5,200 | 44.7 |
| TOTAL NET ASSETS ........................................................................................... | 1,678,655 | 1,250,894 | 20,424.0 |
| TOTAL LIABILITIES \& NET ASSETS...................................................................... | ¥29,727,763 | ¥27,128,525 | \$361,695.6 |

[^5]Meiji Yasuda Life Insurance Company and Consolidated Subsidiaries


[^6]Consolidated Statement of Comprehensive Income
Meiji Yasuda Life Insurance Company and Consolidated Subsidiaries

|  | For the years ended March 31, 2012 and 2011 |  |  |
| :---: | :---: | :---: | :---: |
|  | Millions of Yen |  | Millions of U.S. Dollars* |
|  | FY2011 | FY2010 | FY2011 |
| Net surplus before minority interests | ¥171,453 | ¥131,545 | \$2,086.0 |
| Other comprehensive income: |  |  |  |
| Unrealized gains (losses) on available-for-sale securities | 299,190 | $(150,153)$ | 3,640.2 |
| Deferred hedge gains | 3,689 | 1,305 | 44.8 |
| Revaluation reserves for land | 24,136 | 473 | 293.6 |
| Currency translation adjustment................................................................................ | $(1,331)$ | $(3,647)$ | (16.1) |
| COMPREHENSIVE INCOME (LOSS).. | 497,138 | $(20,477)$ | 6,048.6 |
| Comprehensive income attributable to the parent company . | 498,427 | $(20,676)$ | 6,064.3 |
| Comprehensive income attributable to minority interests ................................................ | $(1,288)$ | 199 | (15.6) |

* Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 82.19$ to US\$1.00 prevailing on March 30, 2012.

Consolidated Statement of Changes in Net Assets
Meiji Yasuda Life Insurance Company and Consolidated Subsidiaries

|  | For the years ended March 31, 2012 and 2011 |  |  |
| :---: | :---: | :---: | :---: |
|  | Millions of Yen |  | Millions of U.S. Dollars* |
|  | FY2011 | FY2010 | FY2011 |
| Foundation funds and others |  |  |  |
| Foundation funds |  |  |  |
| Beginning balance.. | $¥ \quad 60,000$ | $¥ 60,000$ | \$ 730.0 |
| Changes during the period |  |  |  |
| Foundation funds procurement. | 50,000 | 60,000 | 608.3 |
| Redemption of foundation funds. | - | $(60,000)$ | - |
| Total changes during the period. | 50,000 | - | 608.3 |
| Ending balance | 110,000 | 60,000 | 1,338.3 |
| Accumulated redeemed foundation funds |  |  |  |
| Beginning balance.. | 410,000 | 350,000 | 4,988.4 |
| Changes during the period |  |  |  |
| Transfer to accumulated redeemed foundation funds.. | - | 60,000 | - |
| Total changes during the period | - | 60,000 | - |
| Ending balance | 410,000 | 410,000 | 4,988.4 |
| Revaluation reserves |  |  |  |
| Beginning balance. | 452 | 452 | 5.4 |
| Changes during the period |  |  |  |
| Total changes during the period. | - | - | - |
| Ending balance | 452 | 452 | 5.4 |
| Consolidated surplus |  |  |  |
| Beginning balance.. | 200,018 | 247,275 | 2,433.6 |
| Changes during the period |  |  |  |
| Transfer to reserves for policyholder dividends...................................................... | $(118,365)$ | $(123,038)$ | $(1,440.1)$ |
| Interest payment on foundation funds.................................................................... | (774) | $(1,043)$ | (9.4) |
| Net surplus | 172,741 | 131,346 | 2,101.7 |
| Reversal of reserves for redemption of foundation funds | - | $(60,000)$ | - |
| Reversal of revaluation reserves for land.. | 1,864 | 5,479 | 22.6 |
| Total changes during the period | 55,465 | $(47,256)$ | 674.8 |
| Ending balance | 255,484 | 200,018 | 3,108.4 |
| Total foundation funds and others |  |  |  |
| Beginning balance... | 670,471 | 657,728 | 8,157.5 |
| Changes during the period |  |  |  |
| Foundation funds procurement | 50,000 | 60,000 | 608.3 |
| Transfer to reserves for policyholder dividends....................................................... | $(118,365)$ | $(123,038)$ | $(1,440.1)$ |
| Transfer to accumulated redeemed foundation funds. | - | 60,000 | - |
| Interest payment on foundation funds.................................................................... | (774) | $(1,043)$ | (9.4) |
| Net surplus | 172,741 | 131,346 | 2,101.7 |
| Redemption of foundation funds. | - | $(60,000)$ | - |
| Reversal of reserves for redemption of foundation funds ......................................... | - | $(60,000)$ | - |
| Reversal of revaluation reserves for land. | 1,864 | 5,479 | 22.6 |
| Total changes during the period......................................................................... | 105,465 | 12,743 | 1,283.1 |
| Ending balance .................................................................................................... | 775,936 | 670,471 | 9,440.7 |


|  | Millions of Yen |  | Millions of U.S. Dollars* |
| :---: | :---: | :---: | :---: |
|  | FY2011 | FY2010 | FY2011 |
| Accumulated other comprehensive income |  |  |  |
| Unrealized gains (losses) on available-for-sale securities |  |  |  |
| Beginning balance... | $¥ 528,675$ | $¥ 678,829$ | \$ 6,432.3 |
| Changes during the period |  |  |  |
| Net changes in items other than foundation funds and others. | 299,190 | $(150,153)$ | 3,640.2 |
| Total changes during the period.. | 299,190 | $(150,153)$ | 3,640.2 |
| Ending balance | 827,866 | 528,675 | 10,072.5 |
| Deferred hedge gains (losses) |  |  |  |
| Beginning balance.. | $(5,213)$ | $(6,519)$ | (63.4) |
| Changes during the period |  |  |  |
| Net changes in items other than foundation funds and others. | 3,689 | 1,305 | 44.8 |
| Total changes during the period. | 3,689 | 1,305 | 44.8 |
| Ending balance | $(1,524)$ | $(5,213)$ | (18.5) |
| Revaluation reserves for land |  |  |  |
| Beginning balance.. | 72,823 | 77,829 | 886.0 |
| Changes during the period |  |  |  |
| Net changes in items other than foundation funds and others. | 22,272 | $(5,005)$ | 270.9 |
| Total changes during the period. | 22,272 | $(5,005)$ | 270.9 |
| Ending balance | 95,096 | 72,823 | 1,157.0 |
| Foreign currency translation adjustment account |  |  |  |
| Beginning balance.. | $(21,061)$ | $(17,413)$ | (256.2) |
| Changes during the period |  |  |  |
| Net changes in items other than foundation funds and others. | $(1,331)$ | $(3,647)$ | (16.1) |
| Total changes during the period. | $(1,331)$ | $(3,647)$ | (16.1) |
| Ending balance | $(22,393)$ | $(21,061)$ | (272.4) |
| Total accumulated other comprehensive income |  |  |  |
| Beginning balance.. | 575,223 | 732,725 | 6,998.6 |
| Changes during the period |  |  |  |
| Net changes in items other than foundation funds and others. | 323,821 | $(157,501)$ | 3,939.9 |
| Total changes during the period | 323,821 | $(157,501)$ | 3,939.9 |
| Ending balance . | 899,044 | 575,223 | 10,938.6 |
| Minority interests |  |  |  |
| Beginning balance. | 5,200 | 5,256 | 63.2 |
| Changes during the period |  |  |  |
| Net changes in items other than foundation funds and others. | $(1,526)$ | (56) | (18.5) |
| Total changes during the period. | $(1,526)$ | (56) | (18.5) |
| Ending balance . | 3,674 | 5,200 | 44.7 |
| Total net assets |  |  |  |
| Beginning balance.. | 1,250,894 | 1,395,710 | 15,219.5 |
| Changes during the period |  |  |  |
| Foundation funds procurement ......................................................................... | 50,000 | 60,000 | 608.3 |
| Transfer to reserves for policyholder dividends. | $(118,365)$ | $(123,038)$ | $(1,440.1)$ |
| Transfer to accumulated redeemed foundation funds. | - | 60,000 | - |
| Interest payment on foundation funds. | (774) | $(1,043)$ | (9.4) |
| Net surplus . | 172,741 | 131,346 | 2,101.7 |
| Redemption of foundation funds. | - | $(60,000)$ | - |
| Reversal of reserves for redemption of foundation funds | - | $(60,000)$ | - |
| Reversal of revaluation reserves for land. | 1,864 | 5,479 | 22.6 |
| Net changes in items other than foundation funds and others. | 322,295 | $(157,558)$ | 3,921.3 |
| Total changes during the period........................................................................ | 427,761 | $(144,815)$ | 5,204.5 |
| Ending balance ................................................................................................. | 1,678,655 | 1,250,894 | 20,424.0 |

[^7]
[^0]:    * Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 82.19$ to US\$1.00 prevailing on March 30, 2012.

[^1]:    * Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 82.19$ to US\$1.00 prevailing on March 30, 2012.

[^2]:    * Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 82.19$ to US $\$ 1.00$ prevailing on March 30, 2012.

[^3]:    * Loans do not include $¥ 486$ million in claims against borrowers who are bankrupt, etc., or other projected non-recoverable amounts.
    * Policy loans that have no maturity period are not included in loans.

[^4]:    * Total includes insurance benefits paid to other types of insurance and annuities.

[^5]:    * Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 82.19$ to US $\$ 1.00$ prevailing on March $30,2012$.

[^6]:    * Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 82.19$ to US\$1.00 prevailing on March 30, 2012.

[^7]:    * Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 82.19$ to US\$1.00 prevailing on March 30, 2012.

