Non-Consolidated Balance Sheet
Meiji Yasuda Life Insurance Company

|  | As of March 31, 2008 and 2007 |  |  |
| :---: | :---: | :---: | :---: |
|  | Millions of Yen |  | Millions of U.S. Dollars* |
|  | FY2007 | FY2006 | FY2007 |
| ASSETS |  |  |  |
| Cash and deposits: |  |  |  |
| Cash. | \# 766 | ¥ 907 | \$ 7.6 |
| Deposits. | 296,137 | 261,994 | 2,955.7 |
| Call loans. | 250,000 | 550,000 | 2,495.2 |
| Monetary claims bought. | 445,898 | 248,985 | 4,450.5 |
| Money-held-in-trust ......................................................................................... | - | 9,875 | - |
| Securities: |  |  |  |
| Domestic bonds: |  |  |  |
| Government bonds | 7,309,657 | 7,266,501 | 72,957.9 |
| Municipal bonds. | 684,869 | 374,383 | 6,835.7 |
| Corporate bonds. | 1,624,875 | 1,652,935 | 16,217.9 |
| Domestic stocks... | 4,193,532 | 5,608,122 | 41,855.7 |
| Foreign securities.. | 2,647,799 | 2,884,435 | 26,427.7 |
| Other securities. | 78,988 | 93,854 | 788.3 |
| Loans: |  |  |  |
| Policy loans. | 384,226 | 398,197 | 3,834.9 |
| Financial loans ................................................................................................ | 5,867,161 | 6,045,928 | 58,560.3 |
| Tangible fixed assets: |  |  |  |
| Land. | 674,572 | 689,638 | 6,732.9 |
| Buildings | 384,755 | 401,476 | 3,840.2 |
| Construction in progress.. | 2,160 | 2,610 | 21.5 |
| Other tangible fixed assets ................................................................................ | 6,533 | 5,642 | 65.2 |
| Intangible fixed assets: |  |  |  |
| Software.. | 26,208 | 31,775 | 261.5 |
| Other intangible fixed assets. | 39,248 | 27,828 | 391.7 |
| Agency account receivable .................................................................................. | 29 | 299 | 0.2 |
| Reinsurance account receivable | 2,656 | 3,428 | 26.5 |
| Other assets: |  |  |  |
| Accounts receivable | 133,870 | 95,300 | 1,336.1 |
| Prepaid expenses | 3,570 | 4,182 | 35.6 |
| Accrued income | 74,065 | 74,947 | 739.2 |
| Security deposits and rental deposits | 5,906 | 5,958 | 58.9 |
| Deposits on financial futures | 213 | 262 | 2.1 |
| Margins on financial futures | 12 | 3 | 0.1 |
| Derivative financial instruments | 5,989 | 70 | 59.7 |
| Suspense payment . | 5,952 | 4,109 | 59.4 |
| Miscellaneous assets | 69,807 | 55,060 | 696.7 |
| Deferred tax assets | 12,953 | - | 129.2 |
| Customers' liabilities for acceptances and guarantees ............................................... | 11,616 | 9,512 | 115.9 |
| Reserves for possible loan losses ......................................................................... | $(10,603)$ | $(11,018)$ | (105.8) |
| TOTAL ASSETS ........................................................................................... ${ }^{\text {² }}$ | $¥ 25,233,431$ | ¥26,797,211 | \$251,855.7 |

*Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 100.19$ to US $\$ 1.00$ prevailing on March 31, 2008.

|  | Millions of Yen |  | Millions of <br> U.S. Dollars*FY2007 |
| :---: | :---: | :---: | :---: |
|  | FY2007 | FY2006 |  |
| LIABILITIES AND SURPLUS <br> (Liabilities) |  |  |  |
|  |  |  |  |  |
| Policy reserves and others: |  |  |  |
| Reserves for outstanding claims | ¥ 143,281 | ¥ 155,114 | \$ 1,430.0 |
| Policy reserves | 21,670,167 | 21,752,931 | 216,290.7 |
| Reserves for policyholder dividends | 373,787 | 389,535 | 3,730.7 |
| Agency account payable | 0 | 0 | 0.0 |
| Reinsurance account payable | 2,515 | 3,216 | 25.1 |
| Other liabilities: |  |  |  |
| Deposits received on bonds lending ................................................................... | 500,612 | 254,551 | 4,996.6 |
| Loans payable | 100,000 | 100,000 | 998.1 |
| Corporate income tax payable and others | 53,278 | 50,498 | 531.7 |
| Account payable | 78,568 | 111,587 | 784.1 |
| Unpaid expenses | 24,138 | 25,071 | 240.9 |
| Unearned income | 9,452 | 10,824 | 94.3 |
| Employees' and agents' savings deposits | 19,612 | 18,424 | 195.7 |
| Deposits received for guarantee | 40,344 | 40,273 | 402.6 |
| Margins on financial futures | 6 | 4 | 0.0 |
| Derivative financial instruments | 39 | 15 | 0.3 |
| Suspense receipts | 8,737 | 7,305 | 87.2 |
| Accrued retirement benefits for directors and executive officers | 777 | - | 7.7 |
| Reserves for contingent liabilities | 4,353 | 5,133 | 43.4 |
| Reserves for price fluctuations | 212,310 | 202,300 | 2,119.0 |
| Deferred tax liabilities | - | 617,559 | - |
| Deferred tax liabilities on revaluation of land | 122,634 | 126,569 | 1,224.0 |
| Acceptances and guarantees | 11,616 | 9,512 | 115.9 |
| TOTAL LIABILITIES ..................................................................................... | 23,376,235 | 23,880,431 | 233,319.0 |
| (Net Assets) |  |  |  |
| Foundation funds . | 60,000 | 120,000 | 598.8 |
| Accumulated redeemed foundation funds | 350,000 | 290,000 | 3,493.3 |
| Revaluation reserves | 452 | 452 | 4.5 |
| Surplus retained: |  |  |  |
| Reserves for loss compensation. | 6,497 | 5,959 | 64.8 |
| Other surplus retained: |  |  |  |
| Reserves for redemption of foundation funds | 15,000 | 40,000 | 149.7 |
| Accumulated fund for price fluctuations. | 15,264 | 15,264 | 152.3 |
| Reserves for retirement benefits | 2,113 | 1,944 | 21.0 |
| Social welfare project promotion reserves. | 497 | 477 | 4.9 |
| Reserves for advanced depreciation of real estate. | 19,138 | 19,950 | 191.0 |
| Special reserves | 2,000 | 2,000 | 19.9 |
| Other reserves | 85 | 85 | 0.8 |
| Unappropriated surplus for the period ................................................................ | 171,051 | 214,642 | 1,707.2 |
| Total foundation funds and others | 642,101 | 710,775 | 6,408.8 |
| Unrealized gains (losses) on available-for-sale securities . | 1,131,732 | 2,115,313 | 11,295.8 |
| Deferred hedge gains (losses). | 11 | 1 | 0.1 |
| Revaluation reserves for land ............................................................................... | 83,350 | 90,691 | 831.9 |
| Total valuation and translation adjustments and others................................................ | 1,215,094 | 2,206,005 | 12,127.8 |
| TOTAL NET ASSETS .................................................................................... | 1,857,195 | 2,916,780 | 18,536.7 |
| TOTAL LIABILITIES \& NET ASSETS | $¥ 25,233,431$ | ¥26,797,211 | \$251,855.7 |

*Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 100.19$ to US $\$ 1.00$ prevailing on March 31, 2008.

|  | For the years ended March 31, 2008 and 2007 |  |  |
| :---: | :---: | :---: | :---: |
|  | Millions of Yen |  | Millions of U.S. Dollars* |
|  | FY2007 | FY2006 | FY2007 |
| ORDINARY REVENUE |  |  |  |
| Premium income and reinsurance refunds: |  |  |  |
| Premium income | ¥2,652,351 | ¥2,568,551 | \$26,473.2 |
| Refunds on reinsurance | 1,349 | 1,724 | 13.4 |
| Investment income and gain: |  |  |  |
| Interest and dividends: |  |  |  |
| Interest on deposits | 1,080 | 166 | 10.7 |
| Interest and dividends on securities | 333,548 | 323,404 | 3,329.1 |
| Interest on loans | 127,008 | 133,478 | 1,267.6 |
| Rental income | 40,377 | 42,393 | 403.0 |
| Other interest and dividends | 11,127 | 6,840 | 111.0 |
| Gains on money-held-in-trust | 270 | 24 | 2.6 |
| Gains on trading securities ... | 0 | 1,637 | 0.0 |
| Gains on securities sold | 35,553 | 61,091 | 354.8 |
| Gains on securities redeemed | 21,183 | 16,690 | 211.4 |
| Income for derivative financial instruments | 3,908 | 376 | 39.0 |
| Gains on foreign exchange | - | 421 | - |
| Other investment income | 1,159 | 1,976 | 11.5 |
| Gains on separate account assets investment | - | 44,234 | - |
| Other ordinary revenue: |  |  |  |
| Annuity supplementary contract premiums | 19,647 | 20,867 | 196.0 |
| Benefits left to accumulate at interest | 187,300 | 189,314 | 1,869.4 |
| Reversal of outstanding claims | 11,832 | 8,572 | 118.0 |
| Reversal of policy reserves | 82,764 | - | 826.0 |
| Reversal of accrued pension and severance costs | 15,457 | 31,351 | 154.2 |
| Miscellaneous income | 5,894 | 5,729 | 58.8 |
| TOTAL ORDINARY REVENUE | 3,551,816 | 3,458,848 | 35,450.8 |
| ORDINARY EXPENSES |  |  |  |
| Insurance benefits paid and others: |  |  |  |
| Claims paid | 925,534 | 810,209 | 9,237.7 |
| Annuities paid | 364,048 | 334,891 | 3,633.5 |
| Benefits on policies paid | 560,784 | 539,857 | 5,597.2 |
| Surrender benefits paid | 492,612 | 546,687 | 4,916.7 |
| Other refunds paid | 162,831 | 168,485 | 1,625.2 |
| Reinsurance premiums | 1,901 | 2,020 | 18.9 |
| Provision for policy reserves and others: |  |  |  |
| Provision for policy reserves. | - | 2,972 | - |
| Interest on dividend reserves | 1,218 | 332 | 12.1 |
| Investment expenses and losses: |  |  |  |
| Interest paid | 6,418 | 5,111 | 64.0 |
| Losses on securities sold | 35,632 | 30,317 | 355.6 |
| Losses on securities appraised | 31,583 | 6,754 | 315.2 |
| Losses on securities redeemed | 286 | 88 | 2.8 |
| Losses on foreign exchange . | 1,985 | - | 19.8 |
| Provision for reserves for possible loan losses. | - | 4,031 | - |
| Depreciation on real estate for rent | 11,361 | 10,712 | 113.3 |
| Other investment expenses | 12,601 | 12,051 | 125.7 |
| Losses on separate account assets investment. | 119,780 | - | 1,195.5 |
| Operating expenses | 323,870 | 329,959 | 3,232.5 |
| Other ordinary expenses: |  |  |  |
| Payments of benefits left to accumulate at interest. | 258,367 | 295,103 | 2,578.7 |
| Taxes | 20,561 | 21,284 | 205.2 |
| Depreciation | 23,435 | 23,758 | 233.9 |
| Miscellaneous expenses ..................... | 7,105 | 6,348 | 70.9 |
| TOTAL ORDINARY EXPENSES ......................................................................... 3 | $¥ 3,361,923$ | $¥ 3,150,979$ | \$33,555.4 |


|  | Millions of Yen |  | Millions of U.S. Dollars* |
| :---: | :---: | :---: | :---: |
|  | FY2007 | FY2006 | FY2007 |
| ORDINARY INCOME .................................................................................................. | ¥189,893 | ¥307,869 | \$1,895.3 |
| Extraordinary profits: |  |  |  |
| Gains on disposals of fixed assets | 10,907 | 18,788 | 108.8 |
| Reversal of reserves for possible loan losses | 289 | - | 2.8 |
| Other extraordinary profits | - | 6 | - |
| Extraordinary losses: |  |  |  |
| Losses on disposals of fixed assets | 8,466 | 29,676 | 84.4 |
| Impairment losses | 4,511 | 15,248 | 45.0 |
| Provision for reserves for contingent liabilities | 97 | 292 | 0.9 |
| Provision for reserves for price fluctuations | 10,009 | 6,647 | 99.9 |
| Losses on advanced depreciation of real estate | 40 | 24 | 0.3 |
| Donations for social welfare project promotion | 579 | 570 | 5.7 |
| NET SURPLUS BEFORE TAXES .................................................................................... | 177,383 | 274,205 | 1,770.4 |
| Provision for corporate income taxes ............................................................................ | 91,923 | 72,751 | 917.4 |
| Corporate income tax equivalent adjustment ...................................................................... | $(77,721)$ | $(39,964)$ | 775.7 |
| NET SURPLUS FOR THE PERIOD ............................................................................... | ¥163,182 | ¥241,417 | \$1,628.7 |

*Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 100.19$ to US\$1.00 prevailing on March 31, 2008.

Appropriation of Surplus
Meiji Yasuda Life Insurance Company

|  |  | For the years ended March 31, 2008 and 2007 |
| :--- | :--- | ---: | ---: | ---: | ---: |

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|  | Millions of yen |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Valuation and translation adjustments and others |  |  |  | Total net assets |
|  | Unrealized gains (losses) on available-for-sale securities | Deferred hedge gains (losses) | Revaluation reserves for land | Total valuation and translation adjustments and others |  |
| Balance at March 31, 2007. | ¥2,115,313 | $¥ 1$ | 790,691 | ¥2,206,005 | $¥ 2,916,780$ |
| Changes during the period: |  |  |  |  |  |
| Transfer to reserves for policyholder dividends.. | - | - | - | - | $(177,228)$ |
| Transfer to reserves for loss compensation.... | - | - | - | - | - |
| Transfer to accumulated redeemed foundation funds... | - | - | - | - | 60,000 |
| Interest payment on foundation funds. | - | - | - | - | $(1,825)$ |
| Net surplus. | - | - | - | - | 163,182 |
| Redemption of foundation funds ..... | - | - | - | - | $(60,000)$ |
| Transfer to reserves for redemption of foundation funds... | - | - | - | - | - |
| Reversal of reserves for redemption of foundation funds... | - | - | - | - | $(60,000)$ |
|  | - | - | - | - | - |
| Reversal of reserves for retirement benefits ... | - | - | - | - | - |
| Transfer to social welfare project promotion reserves .... | - | - | - | - | - |
| Reversal of social welfare project promotion reserves .................. | - | - | - | - | - |
| Transfer to reserves for advanced depreciation of real estate.... | - | - | - | - | - |
| Reversal of reserves for advanced depreciation of real estate........ | - | - | - | - | - |
| Reversal of revaluation reserves for land... | - | - | - | - | 7,197 |
| Net changes in items other than foundation funds and others............................................................... | $(983,580)$ | 10 | $(7,340)$ | $(990,910)$ | $(990,910)$ |
| Total changes during the period......................................................................................................... | $(983,580)$ | 10 | $(7,340)$ | $(990,910)$ | $(1,059,584)$ |
|  | $¥ 1,131,732$ | $¥ 11$ | $¥ 83,350$ | $¥ 1,215,094$ | $¥ 1,857,195$ |

# Notes to Non-Consolidated Financial Statements 

Meiji Yasuda Life Insurance Company

## 1. Basis of Preparation of Financial Statements

The financial statements are prepared in accordance with the Insurance Business Law and the Enforcement Regulations thereunder and in accordance with standard accounting principles and procedures followed by life insurance companies in Japan.

## 2. Significant Accounting Policies

## (1) Valuation Basis and Method of Securities

a. Trading Securities are stated at fair value based mainly on the business year-end closing market price (Cost of their sales is determined by the moving average method).
b. Held-to-Maturity Debt Securities are stated at amortized cost using the moving average method (straight-line method).
c. Stock Securities Issued by Subsidiaries and Affiliates are stated at cost using the moving average method (refers to stock securities issued by those subsidiaries prescribed under Article 2 Paragraph 12 of the Insurance Business Law, child companies, etc., excluding subsidiaries, prescribed under Article 2-3 Paragraph 2 of the Enforcement Regulations of the Insurance Business Law and other affiliates prescribed under Paragraph 3 of the same Article).
d. Available-for-sale Securities

- Stock securities for which market quotations are available are stated at fair value based on the average market price during March. Others are stated at market price built on market value method at the end of March. (Cost of their sales is determined by the moving average method)
- Stock securities for which market quotations are unavailable
i) Bonds and debentures(Including bonds issued overseas) for which the difference in acquisition amounts are recognized as the difference in interest rate adjustment are stated at amortized cost using the moving average method(straightline method)
ii) Stock Securities that are not classified in categories (i) are stated at cost methods using the moving average method.
With Available-for-sale Securities, valuation differences are computed using the net asset adjustment method.


## (2) Derivative Transactions

Derivative transactions are stated at fair value.
(3) Depreciation of Tangible Fixed Assets

Depreciation of tangible fixed assets is determined according to the following methods.

- Buildings

1) Acquired on or before March 31, 2007

The former straight-line method.
2) Acquired on or after April 1, 2007

The straight-line method.

- Tangible fixed assets other than buildings

1) Acquired on or before March 31, 2007

The former declining balance method.
2) Acquired on or after April 1, 2007

The declining balance method.
(4) Depreciation of Computer Software

Depreciation of computer software included under intangible fixed assets is calculated according to the straight-line method based on the useful life of the product.

## (5) Foreign Exchange Rate

Assets and liabilities denominated in foreign currencies other than the stock issued by subsidiaries and affiliates are converted into yen at the exchange rates prevailing on the last business day of March. The stock issued by subsidiaries and affiliates is converted into yen at the exchange rates prevailing on the date of their acquisition.

## (6) Calculation Criteria for Reserves etc.

1) Reserves for Possible Loan Losses
a. Reserves for possible loan losses are calculated according to the Company's internal standards for risk assessment of assets and the rules for the write-off and provision of reserves. All loans are assessed by the departments concerned and the results are audited by an independent Auditing Department.
b. For loans to legally bankrupt and substantially bankrupt borrowers, reserves are provided at the balance outstanding after the direct deduction shown below and deduction of the net amount collectible through the disposal of collateral or the execution of guarantees.
c. For loans to borrowers with high possibility of bankruptcy, reserves are provided at the required portion of the balance outstanding, based on a general assessment of financial solvency, after deduction of the net amount collectible through the disposal of collateral or the execution of guarantees.
d. Reserves for possible loan losses on other loans are calculated on a historical basis according to the actual rate of loan losses over a given period.
e. Where loans to legally bankrupt or substantially bankrupt borrowers are covered by collateral or guarantees, the balance after deduction of the assessed value of the collateral and the amount considered to be collectible through the execution of guarantees is directly deducted from the loans outstanding. In FY2007, these direct deductions amounted to $¥ 120$ million.

## 2) Accrued Pension and Severance Costs

To provide for the payment of retirement benefits in the future, the retirement benefits are provided at the amount accrued at the end of the year, based on the Accounting Standards for Retirement Benefits.
The projected pension assets exceeded the projected retirement benefit obligations at the end of the current fiscal year. The balance of the accrued pension and severance costs was zero.

## 3) Accrued for Retirement Benefits for Directors and Executive Officers

In order to pay retirement allowances and bonuses to directors and executive officers, a portion of the projected payable amount that is recognized to have accrued at the end of the fiscal year is set aside as reserves for retirement benefits.

## 4) Reserves for Contingent Liabilities

Reserves for contingent liabilities are provided based on the amount of estimated possible losses in the future with respect to securitization of receivable. These reserves are provided in compliance with Article 24-4 of Enforcement Regulations of Insurance Business Law.

## 5) Reserves for Price Fluctuations

Reserves for price fluctuations are calculated in accordance with Article 115 of the Insurance Business Law.

## (7) Lease Transactions

Except for lease transactions in which ownership of leased properties is deemed to be transferred to the lessee, all finance lease transactions are accounted for in accordance with the methods used for normal lease transactions.

## (8) Method of Hedge Accounting

Hedging transactions have been accounted for in accordance with the "Accounting Standards for Financial Instruments" (Accounting Standards Board of Japan (ASBJ), June 15, 2007). These transactions consist primarily of: interest rate swaps used as a cash flow hedge related to loans and loans payable, which are treated exceptionally; deferral hedge accounting using forward exchange contracts to hedge against exchange rate fluctuation risk related to foreign currency-denominated time deposits; and market-based hedge accounting using forward exchange contracts to hedge against exchange rate fluctuation risk related to foreign currencydenominated bonds.

Decisions on the effectiveness of market-based hedges are based on comparative analyses of variations in the fair value of the underlying hedge variables and the hedging method used.

## (9) Consumption Tax

Consumption and local consumption taxes and the base price are recorded separately. Note that deferred consumption taxes on assets that do not qualify as deductive expenses are recorded as prepaid expenses and amortized on a straight-line basis over a five year period. Other consumption taxes that do not qualify as deductive expenses are recorded as expenses for the fiscal year in which they are incurred.

## (10) Policy Reserves

Policy reserves are provided in accordance with Article 116 of the Insurance Business Law. The amounts are calculated using the following methods.
a. Reserves for policies subject to the standard policy reserve requirement are calculated according to ordinances stipulated by the Prime Minister.
b. Reserves for other policies are calculated on the basis of the net level premium method.

## 3. Changes in Accounting Policies

## (1) Depreciation of Tangible Fixed Assets

Pursuant to revisions to the Corporation Tax Law (the Law for the Partial Revision of the Income Tax Law, Law No. 6 of March 30, 2007) and the Cabinet Order for the Partial Revision of the Corporation Tax Law, Cabinet Order No. 83 of March 30, 2007), tangible fixed assets acquired on or after April 1, 2007 have been depreciated according to the declining balance method and the straight-line method stipulated by the revised Law.
As a result, Ordinary Income and Net Surplus before Taxes declined by $¥ 141$ million compared with the previous accounting method.
Tangible fixed assets acquired on or before March 31, 2007 are to be amortized on a straight-line basis over a five-year period from the year after the end of depreciation up to the former depreciable limit.
As a result, Ordinary Income and Net Surplus before Taxes declined by $¥ 1,260$ million.

## (2) Calculation Criteria for Reserves

Retirement benefits for directors and executive officers were formerly recorded as expenses at the time of payment. However, in light of the increasingly common accounting practice of recording them as reserves for retirement benefits for directors and executive officers, and following the announcement of the "Treatment for Auditing of Reserve under Special Taxation Measures Law, Reserve on Allowance under Special Laws and Reserve for Retirement Benefits to Directors and Corporate Auditors" (JICPA Audit and Assurance Practice. Committee Report No.42), a portion of the projected payable amount based on internal regulations that is recognized to have accrued at the end of the fiscal year is set aside as reserves for retirement benefits in order to pay retirement allowances and bonuses to directors and executive officers.

As a result, Ordinary Income and Net Surplus before Taxes declined by $¥ 777$ million compared with the previous accounting method.

## (3) Policy Reserves

From the current fiscal year, the difference arising from calculations of premium reserves using the expected rate of interest of $2.75 \%$ for individual annuity contracts concluded under the provisions of Article 69 Paragraph 5 of the Regulations for the Enforcement of the Insurance Business Law on or before April 1, 1996 is to be additionally set aside over a period of three years (or, in the case of contracts for pensions whose payments have yet to start as of the end of the current fiscal year, on each occasion following the start of pension payments for the portion for pensions following the start of payments).

This change reflects ongoing progress in the trend towards mark-to-market accounting for insurance liabilities in Japan and overseas following the publication of the International Accounting Standards Board's discussion paper "Preliminary Views on Insurance Contracts" and the Financial Services Agency of Japan's report on calculation standards for the solvency margin ratio since fiscal 2007. It was designed to strengthen the company's financial profile by setting aside additional policy reserves against individual annuity insurance contracts, which have many of the characteristics of savings, and to improve future balance of payment by aiming for an early resolution to negative spreads.

By drawing down $¥ 279,893$ million from the contingency reserve included in the policy reserves and appropriating it as a portion of the additional policy reserves, the company had set aside $65 \%$ of the required amount as of the end of the current fiscal year, which is the first year for building these reserves.

Compared with the situation if additional reserves had not been set aside, policy reserves increased by $¥ 109,044$ million, while Ordinary Income and Net Surplus before Taxes decreased by $¥ 109,044$ million.

## 4. Balance Sheets

## (1) Depreciation on Tangible Fixed Assets

Accumulated depreciation on tangible fixed assets totaled $¥ 428,529$ million.
(2) Assets and Liabilities for Separate Accounts

Combined assets and liabilities for separate accounts, prescribed in Article 118 of the Insurance Business Law, amounted to $¥ 713,742$ million.

## (3) Resource of Surplus Distribution

The resource of surplus distribution as provided for in Article 30-2 of the Enforcement Regulations of the Insurance Business Law was $¥ 1,215,547$ million.

## (4) Monetary Claims on and Monetary Liabilities to Subsidiaries

Total monetary claims from the Company's subsidiaries amounted to $¥ 3,834$ million, while total monetary liabilities owed to subsidiaries amounted to $¥ 3,412$ million.

## (5) Leased Movables

The Company holds leased movables, including computers and peripherals, in addition to the other tangible fixed assets reported on the Balance Sheets.

## (6) Reserves for Policyholder Dividends

Changes in the reserves for policyholder dividends for FY2007 are shown below:
a. Amount at the end of FY2006
$¥ 389,535$ million
b. Provision from surplus for FY2006 $¥ 177,228$ million
c. Dividends to policyholders in FY2007 $¥ 194,247$ million
d. Interest on reserves
$\neq 1,272$ million
e. Balance at the end of FY2007
$¥ 373,787$ million

## (7) Assets and Liabilities Denominated in Foreign Currencies

 Assets denominated in foreign currencies totaled $¥ 2,131,030$ million. (The main foreign currencies are US\$11,568 million and EUR 4,270 million.) Liabilities denominated in foreign currencies totaled $¥ 2,023$ million. (The main foreign currencies are US $\$ 13$ million and EUR 1 million.)
## (8) Reserves for Redemption of Foundation Funds

Since $¥ 60,000$ million of the foundation funds was amortized, the same amount of reserves for redemption of foundation funds was transferred to the accumulated redeemed foundation funds under the provisions of Article 56 of the Insurance Business Law.

## (9) Assets Pledged as Collateral

Assets pledged as collateral amounted to $¥ 17,718$ million in securities.

## (10) Non-Performing Loans

a. Non-performing loans, including loans to borrowers under bankruptcy proceedings, past due loans, loans past due for three months or more, and restructured loans totaled $¥ 42,330$ million. Loans to borrowers under bankruptcy proceedings amounted to $¥ 1,660$ million and past due loans totaled $¥ 14,415$ million.
b. The estimated uncollectible amount for loans to bankrupt borrowers and past due loans was directly deducted from the outstanding balance. These deductions came to $¥ 67$ million for loans to bankrupt borrowers and $¥ 53$ million for past due loans.
c. Loans to borrowers under bankruptcy proceedings are nonaccrual loans for which events defined in Articles 96-1, subparagraphs 3 (i-v) and 4 of the Enforcement Regulations of the Corporate Income Tax Law (the Ordinance No. 97, 1965) have taken place. Accrued interest is not recorded as income due to substantial doubt over the ability to collect interest or principal because of delay in payment for extended periods.
d. Past due loans are nonaccrual loans, other than loans to bankrupt borrowers, and loans whose interest payments are postponed to support the reconstruction efforts of borrowers.
e. There were no loans past due for three months or more. Loans past due for three months or more are loans for which interest
or principal payments are delinquent for three months or more under terms of the respective loans but not classified as loans to borrowers under bankruptcy proceedings or past due loans.
f. Restructured loans, excluding the above, totaled $¥ 26,254$ million. Restructured loans are those subject to certain favorable concessions, including reduced interest rates or moratorium on interest payments, moratorium on repayments, or debt forgiveness, which are made to support the reconstruction efforts of borrowers.

## (11) Securities Lent

The balance sheet amount of the securities lent under consumption loan agreements, including sales and repurchase transactions ("repo") was $¥ 833,061$ million.
(12) The Balance of Funds not yet Provided in Financing through Commitment Line Agreements for Loans
The balance of funds not yet provided in financing through commitment line agreements for loans totaled $¥ 10,208$ million.

## (13) Loans Payable

Loans payable are subordinated debts whose repayment is subordinated to other obligation.
(14) Contribution to Life Insurance Policyholders' Protection Corporation of Japan
The amount of the future contribution to the Life Insurance Policyholders' Protection Corporation of Japan, founded in accordance with Article 259 of the Insurance Business Law, is estimated at $¥ 58,760$ million. The contribution is recorded as an operating expense at the time of payment.

## (15) Liability for Retirement Benefits

The itemization of the Liability for Retirement Benefits is as listed below:
a. Benefit obligation ........................................... $-¥ 381,700$ million

| assets | 53 million |
| :---: | :---: |
| Including retirement benefit trust | $¥ 238,109$ million |
| c. Non-accumulated liability for retirement benefits (a+b). | $¥ 44,552$ million |
| d. Unrecognized actuarial loss | $¥ 18,822$ million |
| e. Unrecognized prior service cost | $-¥ 12,965$ million |
| f. Pre-paid plan cost ............. | $¥ 50,409$ million |
| g. Accrued pension and severance costs ( $c+d+e-f$ ) | $¥ \quad$ - |

A calculation of Liability for Retirement Benefits is as listed below:
a. Allocation of expected retirement
benefit payments ...Fixed payments over a period of time
b. Discount rate .2.0\%
c. Expected rate of return on plan assets

Approved pension fund 3.0\%

Retirement benefit trust .................................................. 0.0\%
d. Years for amortization of gain and loss ........................... 10 years
e. Years for amortization of prior service cost ..................... 10 years

## (16) Deferred Tax Assets and Liabilities

a. Deferred tax assets, which amount to $¥ 671,345$ million, consist mainly of $¥ 428,288$ million on policy reserves and others, $¥ 92,109$ million on losses on securities appraised, $¥ 76,750$ million on reserves for price fluctuations, and $¥ 43,939$ million on accrued pension and severance costs. The amount of deferred tax assets deducted as allowance account was $¥ 4,121$ million.
b. Deferred tax liabilities, which amount to $¥ 654,271$ million, consist mainly of $¥ 621,840$ million on unrealized gains on available-forsale securities.
c. The statutory effective tax rate for FY 2007 was $36.15 \%$. The difference between the statutory effective tax rate and the tax burden ratio after applying tax effect accounting consists primarily of a decrease of $27.53 \%$ in reserves for policyholder dividends.

## (17) Revaluation of Land for Business

a. Land used for the Company's business was revalued at publicly disclosed prices, in accordance with the Law concerning the Revaluation of the Land (Law No. 34, promulgated on March 31, 1998).
b. Unrealized gains on the revaluation of land, net of deferred tax, was reported as revaluation reserves for land within net assets, and the relevant deferred tax was included in liabilities as deferred tax liabilities on revaluation of land.
c. Date of revaluation: March 31, 2000 Method of revaluation as provided in Article 3-3 of the law: The fair value of land is determined based on revisions to the Law Concerning Public Notification of Land Prices, as stipulated in Article 2-1 of the Law Concerning the Revaluation of Land (Law No. 119, issued on March 31, 1998) after making reasonable adjustments.
d. The date and method related to the revaluation reserves of land acquired from The Yasuda Mutual Life Insurance Company upon the merger on January 1, 2004, are as follows.
Date of revaluation: March 31, 2001
Method of revaluation as provided in Article 3-3 of the law: The fair value of land is determined based on revisions to the Law Concerning Public Notification of Land Prices, as stipulated in Article 2-1 of the Law Concerning the Revaluation of Land (Law No. 119, issued on March 31, 1998) after making reasonable adjustments or to the Law Concerning Appraised Values, as stipulated in Article 2-5.

## (18) Subsidiaries' Shares

The shares of subsidiaries were valued at $¥ 156,700$ million.

## (19) Others

The reserves for outstanding claims corresponding to the portion of reinsurance provided for under Article 71-1 of the Enforcement Regulations of Insurance Business Law applied mutatis mutandis to Article 73-3 amounted to $¥ 83$ million, and the underwriting reserves provided for under Article 71-1 of the Enforcement Regulations of Insurance Business Law amounted to $¥ 635$ million.

## 5. Operations and Surplus

## (1) Transactions with Subsidiaries

Total profits from transactions with the Company's subsidiaries amounted to $¥ 15,289$ million, while total expenses amounted to $\not \approx 29,725$ million.

## (2) Gains and Losses on Securities

a. Gains on securities sold are $¥ 2,631$ million from domestic bonds, $¥ 11,910$ million from domestic stocks, and $¥ 21,010$ million from foreign securities.
b. Losses on securities sold are $¥ 9,937$ million from domestic bonds and $¥ 499$ million from domestic stocks, and $¥ 25,195$ million from foreign securities.
c. Losses on securities appraised are $¥ 28,584$ million from domestic stocks, and $¥ 2,971$ million from foreign securities.

## (3) Reversal of Outstanding Claims and Policy Reserves

 When calculating the reversal of outstanding claims, the additional amount of the provision of outstanding claims for ceded reinsurance was $¥ 69$ million. When calculating the reversal of policy reserves, the deduction amount of the reversal of policy reserves for ceded reinsurance was $¥ 58$ million.(4) Gains on Money-Held-in-Trust

Gains on money-held-in-trust include valuation gains of ¥72 million.

## (5) Income for Derivative Financial Instruments

Income for derivative financial instruments included valuation gains of $¥ 3,787$ million.
(6) Cost of Retirement Benefits

The itemization of cost of retirement benefits is as listed below:
a. Service cost .................................................. $¥ 11,114$ million
b. Interest cost.................................................. $\quad ¥ 7,795$ million
c. Expected return on plan assets ...................... $-¥ 6,301$ million
d. Amortization of actuarial loss ......................... $-¥ 3,854$ million
e. Amortization of prior service cost ................... $-¥ 2,562$ million
f. Others .......................................................... $\quad ¥ 16$ million

Net Benefit Cost amounted to $¥ 6,209$ million ( $a+b+c+d+e+f$ ).

## (7) Impairment Losses

Impairment losses for the year are as itemized below:

1) Asset grouping method

Real estate, etc., provided for the use of the insurance business, etc., is treated as a single asset group for the overall insurance business, etc. For rental real estate and idle real estate, etc., not provided for the use of the insurance business, each individual property is treated as a single asset group.
2) Developments leading to recognition of impairment losses Since there were marked declines in the profitability or fair value of some asset groups as a result of the deterioration in real estate business conditions, book values were reduced to the amounts collectible, and the amounts of reduction were reported under extraordinary losses as impairment losses.
3) Itemization of asset groups for which impairment losses were recognized, and impairment losses posted by type of fixed asset

|  | No. of <br> cases | Impairment loss (¥ million) |  |  |
| :--- | :---: | ---: | :---: | ---: |
| Use |  | Land | Buildings | Total |
| Rental real estate, etc. |  | 264 | 529 |  |
| Idle real estate, etc. | 49 | 1,872 | 2,109 | 3,982 |
| Total | 51 | 2,137 | 2,373 | 4,511 |

4) Calculations of collectible amounts

The collectible amounts applied are the value in use or net sales value in the case of rental real estate, etc., and the net sales value in the case of idle real estate. Value in use has been calculated as the future cash flow after reflecting estimated divergence risk, discounted by $2.95 \%$. The net sales value is calculated on the basis of the price obtained by deducting estimated disposal expenses from the appraisal value based on real estate appraisal criteria, or the appraisal price based on the posted price.

## Supplementary Financial Information (Non-Consolidated Basis) <br> Meiji Yasuda Life Insurance Company

## 1. Outline of Life Insurance and Group Pension Business

## 1-1. Life Insurance and Group Pensions in Force

|  | FY2007 | FY2006 |
| :--- | ---: | ---: |
|  | (Millions of Yen) |  |
| Individual life insurance .................. $¥ 115,629,745$ | $¥ 124,662,648$ |  |
| Individual annuities ..........................................11,202,259 | $11,134,807$ |  |
| Group life insurance ................... | $107,602,965$ | $108,324,717$ |
| Group pensions* ....................... | $6,563,311$ | $6,708,063$ |

*Group pensions in force are the sum total of policy reserves for group pensions.
1-2. Life Insurance and Group Pensions New Business

|  | (Millions of Yen) |  |
| :---: | :---: | :---: |
|  | FY2007 | FY2006 |
| Individual life insurance | $¥ 3,954,799$ | $¥ 4,980,255$ |
| Individual annuities | 528,584 | 550,816 |
| Group life insurance | 1,346,916 | 1,391,195 |
| Group pensions* ....... | 130 | 604 |

*New business of group pensions is the sum total of first premiums.

## 1-3. Premium Income

|  |  | (Millions of Yen) |
| :---: | :---: | :---: |
|  | FY2007 | FY2006 |
| Individual life insurance .................... | 1,283,081 | ¥1,299,369 |
| Individual annuities | 254,603 | 245,008 |
| Group life insurance ......................... | 330,176 | 352,309 |
| Group pensions ................................ | 733,699 | 619,292 |
| TOTAL* .................................. | $¥ 2,652,351$ | ¥2,568,551 |

*Total includes premium income from other types of insurance and annuities.

1-4. Insurance Benefits Paid

|  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

[^1]
## 2. Outline of Investments (General Account)

## 2-1. Breakdown of Assets

| (Millions of Yen) |  |  |
| :---: | :---: | :---: |
|  | FY2007 | FY2006 |
| Cash, deposits and call loans ........... $¥$ | ¥ 521,087 | ¥ 796,633 |
| Monetary claims bought .................. | 445,898 | 248,985 |
| Money-held-in-trust ........................ | - | 9,875 |
| Securities: |  |  |
| Domestic bonds | 9,423,116 | 9,110,231 |
| Domestic stocks ......................... | 3,970,560 | 5,303,790 |
| Foreign securities: |  |  |
| Foreign bonds ........................ | 1,651,961 | 1,594,870 |
| Foreign stocks ........................ | 791,699 | 1,008,802 |
| Others ...................................... | 63,198 | 80,804 |
| Loans: |  |  |
| Policy loans ............................... | 384,226 | 398,197 |
| Financial loans ........................... | 5,867,161 | 6,045,928 |
| Real estate ................................... | 1,061,488 | 1,093,724 |
| Deferred tax assets ........................ | 12,953 | - |
| Others ......................................... | 346,403 | 282,417 |
| Reserves for possible loan losses ..... | $(10,603)$ | $(11,018)$ |
| TOTAL | ¥24,529,151 | ¥25,963,243 |
| (Assets denominated |  |  |
| in foreign currencies)..................... $¥$ | $¥$ 1,925,011 | ¥ 2,127,798 |

## 2-2. Average Balances of Assets

| (Millions of Yen) |  |  |
| :---: | :---: | :---: |
|  | FY2007 | FY2006 |
| Cash, deposits and call loans............ | ¥ 575,105 | ¥ 542,051 |
| Monetary claims bought | 501,256 | 194,607 |
| Money-held-in-trust | 9,893 | 9,892 |
| Domestic bonds | 9,162,015 | 8,983,319 |
| Domestic stocks | 2,481,262 | 2,523,280 |
| Foreign securities: |  |  |
| Foreign bonds ........................... | 1,532,858 | 1,541,661 |
| Foreign stocks | 681,509 | 668,857 |
| Loans | 6,456,142 | 6,675,966 |
| (Financial loans) | 6,065,439 | 6,267,802 |
| Real estate | 1,090,795 | 1,182,607 |
| TOTAL | ¥23,397,066 | ¥23,168,620 |
| (Overseas investments) .................. $\ddagger$ | ¥ 2,643,474 | ¥ 2,682,631 |

## 2-3. Investment Income and Gain

|  | (Millions of Yen) |  |
| :---: | :---: | :---: |
|  | FY2007 | FY2006 |
| Interest and dividends | ¥513,142 | ¥506,283 |
| Gains on money-held-in-trust | 270 | 24 |
| Gains on trading securities | 0 | 1,637 |
| Gains on securities sold | 35,553 | 61,091 |
| Gains on securities redeemed. | 21,183 | 16,690 |
| Income for derivative financial instruments ... | 3,908 | 376 |
| Gains on foreign exchange ...................... | - | 421 |
| Others ................................................. | 1,159 | 1,976 |
| TOTAL .......................................... | $¥ 575,217$ | 7588,502 |

2-4. Investment Expenses and Losses

|  | (Millions of Yen) |  |
| :---: | :---: | :---: |
|  | FY2007 | FY2006 |
| Interest paid | ¥ 6,418 | $¥ 5,111$ |
| Losses on securities sold | 35,632 | 30,317 |
| Losses on securities appraised | 31,583 | 6,754 |
| Losses on securities redeemed | 286 | 88 |
| Losses on foreign exchange | 1,985 |  |
| Provisions of reserves for possible loan losses ... | . - | 4,031 |
| Depreciation of real estate for rent ................. | 11,361 | 10,712 |
| Others ...................................................... | - 12,601 | 12,051 |
| TOTAL .............................................. | ¥99,870 | 769,067 |

## 2-5. Net Investment Returns

|  |  | (\%) |
| :---: | :---: | :---: |
|  | FY2007 | FY2006 |
| Cash, deposits and call loans | 0.45 | 0.17 |
| Monetary claims bought | 1.33 | 1.40 |
| Money-held-in-trust | 2.74 | 0.24 |
| Domestic bonds | 1.49 | 1.39 |
| Domestic stocks | 2.31 | 4.22 |
| Foreign securities: |  |  |
| Foreign bonds | 3.93 | 4.79 |
| Foreign stocks ....................................... | 9.00 | 7.28 |
| Loans ...................................................... | 1.97 | 1.96 |
| (Financial loans) | 1.79 | 1.77 |
| Real estate ............................................... | 2.16 | 2.17 |
| TOTAL ............................................. | 2.03 | 2.24 |
| (Overseas investments) .............................. | 4.97 | 5.00 |

## 2-6. Breakdown of Securities Investment

|  |  | (Millions of Yen) |
| :---: | :---: | :---: |
|  | FY2007 | FY2006 |
| Domestic bonds: |  |  |
| Government bonds ...................... | ¥ 7,156,027 | $¥ 7,141,073$ |
| Municipal bonds ......................... | 676,148 | 365,963 |
| Corporate bonds ......................... | 1,590,940 | 1,603,194 |
| (Public corporation bonds) | 715,232 | 719,458 |
| Domestic stocks | 3,970,560 | 5,303,790 |
| Foreign securities: |  |  |
| Foreign bonds ............................ | 1,651,961 | 1,594,870 |
| Foreign stocks ............................ | 791,699 | 1,008,802 |
| Others ........................................... | 63,198 | 80,804 |
| TOTAL ................................. | $¥ 15,900,536$ | ¥17,098,498 |

2-7. Breakdown of Loans

| (Millions of Yen) |  |  |
| :---: | :---: | :---: |
|  | FY2007 | FY2006 |
| Policy loans ................................... | ¥ 384,226 | $¥ 398,197$ |
| Financial loans: |  |  |
| (Overseas loans) ........................... | 357,036 | 381,155 |
| Corporate loans ........................... | 5,058,989 | 5,187,664 |
| (to domestic corporations) ............. | 4,945,661 | 5,063,100 |
| Loans to governments and supranationals $\qquad$ | 210,070 | 209,716 |
| Loans to public organizations $\qquad$ | 183,016 | 199,276 |
| Housing loans .............................. | 200,480 | 212,969 |
| Consumer loans ........................... | 210,144 | 232,313 |
| Others ........................................ | 4,461 | 3,987 |
| TOTAL .................................... $\ddagger$ | $\not 76,251,388$ | $¥ 6,444,126$ |

## Securities and Others with Market Value*

| (Millions of Yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2007 |  |  |  |  |
|  | Book value | Market value | Equivalent of net unrealized gains | Equivalent of gross unrealized gains | Equivalent of gross unrealized losses |
| Domestic bonds ............................................ | ¥ 9,306,462 | ¥ 9,553,191 | ¥ 246,728 | ¥ 259,754 | \# 13,026 |
| Domestic stocks | 2,188,526 | 3,709,804 | 1,521,278 | 1,542,320 | 21,042 |
| Foreign securities: |  |  |  |  |  |
| Foreign bonds | 1,610,766 | 1,648,936 | 38,169 | 71,445 | 33,276 |
| Foreign stocks ........................................... | 375,367 | 463,266 | 87,899 | 126,137 | 38,238 |
| Other securities ............................................. | 31,704 | 37,839 | 6,134 | 6,814 | 679 |
| Others** ........................................................ | 508,105 | 514,174 | 6,069 | 6,211 | 141 |
| TOTAL .................................................. $¥$ | $¥ 14,020,933$ | $¥ 15,927,213$ | $¥ 1,906,279$ | $¥ 2,012,685$ | $¥ 106,406$ |



[^2]
## 2-8. Distribution of Foreign Securities Investment and Overseas Loans



## 3. Non-performing Loans

|  | (Millions of Yen) |  |
| :---: | :---: | :---: |
|  | FY2007 | FY2006 |
| Loans to bankrupt borrowers | ¥ 1,660 | ¥ 1,463 |
| Past due loans | 14,415 | 16,159 |
| Loans past due three months or more | - | - |
| Restructured loans | 26,254 | 28,035 |
| TOTAL | ¥42,330 | 745,658 |
| Non-performing loans/total loans ..... | 0.68\% | 0.71\% |

## 4. Outline of Reserves

## 4-1. Policy Reserves

|  |  | (Millions of Yen) |
| :---: | :---: | :---: |
|  | FY2007 | FY2006 |
| Policy reserves: |  |  |
| Individual life insurance | ¥ 8,431,079 | ¥ 8,691,229 |
| Individual annuities | 5,534,528 | 5,013,298 |
| Group life insurance | 168,297 | 170,358 |
| Group pensions | 6,563,311 | 6,708,063 |
| Others | 255,955 | 260,451 |
| Reserves for contingencies | 716,995 | 909,530 |
| TOTAL | ¥21,670,167 | ¥21,752,931 |

## 4-2. Other Reserves

|  | (Millions of Yen) |  |
| :---: | :---: | :---: |
|  | FY2007 | FY2006 |
| Reserves for possible loan losses: |  |  |
| General reserves for possible loan losses | ¥ 2,072 | ¥ 1,816 |
| Specific reserves for possible loan losses | 8,530 | 9,201 |
| Specific reserves for country risk | - | - |
| Accrued pension and severance costs | 0 | 0 |
| Accrued retirement benefits for directors and executive officers | 777 | - |
| Reserves for contingent liabilities | 4,353 | 5,133 |
| Reserves for price fluctuations ........ | 212,310 | 202,300 |

## Consolidated Balance Sheet

Meiji Yasuda Life Insurance Company and Consolidated Subsidiaries

|  |  |  | As of March 31, 2008 and 2007 |
| :--- | :--- | :--- | :--- | :--- |

## LIABILITIES

(Liabilities)
Policy reserves and others:

| Reserves for outstanding claims | 148,918 | ¥ 160,687 | \$ 1,486.3 |
| :---: | :---: | :---: | :---: |
| Policy reserves | 21,726,193 | 21,814,727 | 216,849.9 |
| Reserves for policyholder dividends | 373,787 | 389,535 | 3,730.7 |
| Agency account payable | 9 | 9 | 0.0 |
| Reinsurance account payable | 2,691 | 3,383 | 26.8 |
| Other liabilities | 865,342 | 624,459 | 8,637.0 |
| Accrued pension and severance costs | 609 | 564 | 6.0 |
| Accrued retirement benefits for directors and executive officers | 777 | - | 7.7 |
| Reserves for contingent liabilities | 4,353 | 5,133 | 43.4 |
| Reserves for price fluctuations | 212,804 | 202,806 | 2,124.0 |
| Deferred tax liabilities | - | 617,559 | - |
| Deferred tax liabilities on revaluation of land | 122,634 | 126,569 | 1,224.0 |
| Acceptances and guarantees .................................................................................. | 11,616 | 9,512 | 115.9 |
| TOTAL LIABILITIES ..................................................................................... | 23,469,739 | 23,954,948 | 234,252.3 |


| (Net Assets) |  |  |  |
| :---: | :---: | :---: | :---: |
| Foundation funds. | 60,000 | 120,000 | 598.8 |
| Accumulated redeemed foundation funds | 350,000 | 290,000 | 3,493.3 |
| Revaluation reserves | 452 | 452 | 4.5 |
| Consolidated surplus | 224,567 | 285,994 | 2,241.4 |
| Total foundation funds and others | 635,020 | 696,447 | 6,338.1 |
| Unrealized gains (losses) on available-for-sale securities | 1,132,404 | 2,115,487 | 11,302.5 |
| Deferred hedge gains (losses) | 11 | 1 | 0.1 |
| Revaluation reserves for land | 83,350 | 90,691 | 831.9 |
| Currency translation adjustment . | $(9,314)$ | $(1,973)$ | (92.9) |
| Total valuation and translation adjustments and others. | 1,206,452 | 2,204,205 | 12,041.6 |
| Minority interests ................................................................................................. | 3,743 | 2,179 | 37.3 |
| TOTAL NET ASSETS ................................................................................... | 1,845,216 | 2,902,831 | 18,417.1 |
| TOTAL LIABILITIES \& NET ASSETS............................................................... | ¥25,314,955 | ¥26,857,780 | \$252,669.4 |

*Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 100.19$ to US\$1.00 prevailing on March 31, 2008.

## Meiji Yasuda Life Insurance Company and Consolidated Subsidiaries

|  | As of March 31, 2008 and 2007 |  |  |
| :---: | :---: | :---: | :---: |
|  | Millions of Yen |  | Millions of U.S. Dollars* |
|  | FY2007 | FY2006 | FY2007 |
| ORDINARY REVENUE |  |  |  |
| Premium income and reinsurance refunds ................................................................. | \%2,675,801 | ¥2,592,762 | \$26,707.2 |
| Investment income and gain: |  |  |  |
| Interest and dividends | 516,254 | 513,598 | 5,152.7 |
| Gains on money-held-in-trust | 270 | 24 | 2.6 |
| Gains on trading securities | 0 | 1,637 | 0.0 |
| Gains on securities sold | 35,553 | 61,091 | 354.8 |
| Gains on securities redeemed | 21,187 | 16,690 | 211.4 |
| Income for derivative financial instruments | 3,908 | 376 | 39.0 |
| Gains on foreign exchange | - | 420 | - |
| Other investment income | 6,486 | 2,383 | 64.7 |
| Gains on separate account assets investment | - | 44,234 | - |
| Other ordinary revenue ............... | 342,679 | 273,301 | 3,420.2 |
| TOTAL ORDINARY REVENUE ........................................................................... | 3,602,142 | 3,506,523 | 35,953.1 |
| ORDINARY EXPENSES |  |  |  |
| Insurance benefits paid and others: |  |  |  |
| Claims paid | 934,510 | 819,115 | 9,327.3 |
| Annuities paid | 364,479 | 335,312 | 3,637.8 |
| Benefits on policies paid | 563,056 | 542,108 | 5,619.8 |
| Surrender benefits paid | 497,004 | 550,477 | 4,960.6 |
| Other refunds paid and expenses | 164,733 | 170,505 | 1,644.2 |
| Provision for policy reserves and others: |  |  |  |
| Provision for policy reserves | - | 2,972 | - |
| Interest on dividend reserves | 1,218 | 332 | 12.1 |
| Investment expenses and losses: |  |  |  |
| Interest paid | 6,483 | 5,170 | 64.7 |
| Losses on securities sold | 35,655 | 30,375 | 355.8 |
| Losses on securities appraised | 31,584 | 6,754 | 315.2 |
| Losses on securities redeemed | 286 | 88 | 2.8 |
| Losses on foreign exchange | 1,985 | - | 19.8 |
| Provision for reserves for possible loan losses. | - | 4,036 | - |
| Write-down of loans . | 0 | - | 0.0 |
| Depreciation on real estate for rent | 11,584 | 10,945 | 115.6 |
| Other investment expenses | 13,676 | 13,189 | 136.5 |
| Losses on separate account assets investment | 119,780 | - | 1,195.5 |
| Operating expenses ... | 341,509 | 345,789 | 3,408.6 |
| Other ordinary expenses ............................................................................................ | 318,939 | 356,305 | 3,183.3 |
| TOTAL ORDINARY EXPENSES ........................................................................ | 3,406,487 | 3,193,481 | 34,000.2 |
| ORDINARY INCOME .............................................................................................. | 195,654 | 313,041 | 1,952.8 |
| Extraordinary profits: |  |  |  |
| Gains on disposals of fixed assets. | 14,638 | 19,807 | 146.1 |
| Reversal of reserves for possible loan losses | 292 | - | 2.9 |
| Other extraordinary profits ............................................................................................ | 1 | 76 | 0.0 |
| Extraordinary losses: |  |  |  |
| Losses on disposals of fixed assets. | 8,474 | 29,689 | 84.5 |
| Impairment losses | 4,511 | 15,248 | 45.0 |
| Provision for reserves for contingent liabilities | 97 | 292 | 0.9 |
| Provision for reserves for price fluctuations | 10,018 | 6,664 | 99.9 |
| Losses on advanced depreciation of real estate ....................................................... | 40 | 24 | 0.3 |
| Donations for social welfare project promotion... | 579 | 570 | 5.7 |
| Other extraordinary losses .................................................................................... | 283 | 55 | 2.8 |
| NET SURPLUS BEFORE TAXES ............................................................................. | 186,580 | 280,381 | 1,862.2 |
| Provision for corporate income taxes | 94,079 | 73,892 | 939.0 |
| Corporate income tax equivalent adjustment | $(78,598)$ | $(42,278)$ | (784.4) |
| Minority interests ...................................................................................................... | 304 | (89) | 3.0 |
| NET SURPLUS FOR THE PERIOD ................................................................................ ${ }^{\text {\# }}$ | 170,793 | $\ddagger$ 248,856 | \$ 1,704.6 |

*Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 100.19$ to US $\$ 1.00$ prevailing on March 31, 2008.

|  | From April 1, 2007 to March 31, 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen |  |  |  |  |
|  | Foundation funds and others |  |  |  |  |
|  | $\begin{aligned} & \text { Foundation } \\ & \text { funds } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Accumulated } \\ \text { redeemed } \\ \text { foundation funds } \end{gathered}$ | Revaluation reserves | Consolidated surplus | Total foundation funds and others |
| Consolidated balance at March 31, 2007 | $¥ 120,000$ | $¥ 290,000$ | $¥ 452$ | ¥285,994 | $¥ 696,447$ |
| Consolidated changes during the period: |  |  |  |  |  |
| Transfer to reserves for policyholder dividends. | - | - | - | $(177,228)$ | $(177,228)$ |
| Transfer to accumulated redeemed foundation funds ................................. | - | 60,000 | - | - | 60,000 |
| Interest payment on foundation funds | - | - | - | $(1,825)$ | $(1,825)$ |
| Net surplus......................................................................................... | - | - | - | 170,793 | 170,793 |
| Redemption of foundation funds............................................................ | $(60,000)$ | - | - | - | $(60,000)$ |
| Reversal of reserves for redemption of foundation funds ............................. | - | - | - | $(60,000)$ | $(60,000)$ |
| Reversal of revaluation reserves for land ................................................. | - | - | - | 7,197 | 7,197 |
| Others ............................................................................................... | - | - | - | (364) | (364) |
| Net changes in items other than foundation funds and others $\qquad$ | - | - | - | - |  |
| Consolidated changes during the period ..................................................... | $(60,000)$ | 60,000 | - | $(61,426)$ | $(61,426)$ |
| CONSOLIDATED BALANCE AT MARCH 31, 2008....................................... | ¥ 60,000 | $¥ 350,000$ | $¥ 452$ | ¥224,567 | ¥635,020 |


|  | Millions of yen |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Valuation and translation adjustments and others |  |  |  |  | Minority interests | $\begin{gathered} \text { Total } \\ \text { net assets } \end{gathered}$ |
|  | Unrealized gains (losses) on availeble-forsale securities | $\begin{gathered} \text { Deferred } \\ \text { hedge gains } \\ \text { (losses) } \end{gathered}$ | Revaluation reserves for land | Foreign currency translation adjustment account | Total valuation and translation adjustments and others |  |  |
| Consolidated balance at March 31, 2007. | $¥ 2,115,487$ | $¥ 1$ | ¥90,691 | $¥(1,973)$ | ¥2,204,205 | ¥2,179 | $¥ 2,902,831$ |
| Consolidated changes during the period: |  |  |  |  |  |  |  |
| Transfer to reserves for policyholder dividends .................... | - | - | - | - | - | - | $(177,228)$ |
| Transfer to accumulated redeemed foundation funds............ | - | - | - | - | - | - | 60,000 |
| Interest payment on foundation funds ................................ | - | - | - | - | - | - | $(1,825)$ |
| Net surplus.. | - | - | - | - | - | - | 170,793 |
| Redemption of foundation funds ....................................... | - | - | - | - | - | - | $(60,000)$ |
| Reversal of reserves for redemption of foundation funds ....... | - | - | - | - | - | - | $(60,000)$ |
| Reversal of revaluation reserves for land............................ | - | - | - | - | - | - | 7,197 |
| Others ........................................................................ | - | - | - | - | - | - | (364) |
| Net changes in items other than foundation funds and others $\qquad$ | $(983,082)$ | 10 | $(7,340)$ | $(7,340)$ | $(997,753)$ | 1,564 | $(996,188)$ |
| Consolidated changes during the period................................. | $(983,082)$ | 10 | $(7,340)$ | $(7,340)$ | $(997,753)$ | 1,564 | $(1,057,615)$ |
| CONSOLIDATED BALANCE AT MARCH 31, 2008 .................. | $¥ 1,132,404$ | $¥ 11$ | ¥83,350 | $¥(9,314)$ | ¥1,206,452 | $¥ 3,743$ | $¥ 1,845,216$ |


[^0]:    *Figures in U.S. dollars, shown for reference only, are converted using the rate of $¥ 100.19$ to US\$1.00 prevailing on March 31, 2008.

[^1]:    *Total includes insurance benefits paid to other types of insurance and annuities.

[^2]:    * The above table shows information regarding securities and other instruments with market price. Trading securities are not included.
    ** Others include those instruments treated as securities regulated by the Securities and Exchange Law, such as monetary claims bought.

